



Retail
REIT

Condensed consolidated interim financial statements of

SLATE RETAIL REIT

For the three and nine months ended September 30, 2017

Unaudited

Slate Retail REIT

Condensed consolidated interim financial statements

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SLATE RETAIL REIT
CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

(unaudited – in thousands of United States dollars, unless otherwise stated)

	Note	September 30, 2017	December 31, 2016
ASSETS			
Current assets			
Cash		\$ 17,601	\$ 13,431
Deposits on properties		610	350
Prepays		3,647	1,931
Accounts receivable	5	9,184	6,877
Other assets	8	11,091	343
		42,133	22,932
Non-current assets			
Interest rate swaps	12	7,338	7,033
Properties	6, 7	1,424,049	1,072,923
Other assets	8	3,131	11,718
		1,434,518	1,091,674
Total assets		\$ 1,476,651	\$ 1,114,606
LIABILITIES AND UNITHOLDERS' EQUITY			
Current liabilities			
Accounts payable and accrued liabilities	9	\$ 18,289	\$ 11,550
Distributions payable		3,128	2,393
Debt	10	52,271	1,419
		73,688	15,362
Non-current liabilities			
Debt	10	794,054	623,473
Other liabilities		2,674	2,001
Deferred income taxes	16	95,156	79,263
REIT units	11	471,175	369,277
Exchangeable units of subsidiaries	11	26,767	28,162
		1,389,826	1,102,176
Unitholders' equity		13,137	(2,932)
Total liabilities and unitholders' equity		\$ 1,476,651	\$ 1,114,606

SLATE RETAIL REIT
CONDENSED CONSOLIDATED INTERIM STATEMENTS OF INCOME (LOSS)

(unaudited – in thousands of United States dollars, unless otherwise stated)

		Three months ended September 30,		Nine months ended September 30,	
	Note	2017	2016	2017	2016
Rental revenue	21	\$ 30,030	\$ 23,699	\$ 83,877	\$ 71,992
Property operating expenses		(3,988)	(3,221)	(24,427)	(21,804)
Other expenses	13	(1,880)	(1,722)	(6,026)	(5,800)
Interest expense and other financing costs, net	14	(5,930)	(4,557)	(15,807)	(13,153)
Transaction costs	6, 15	(187)	(661)	(631)	(1,030)
Change in fair value of properties	7	(1,142)	(4,865)	8,241	3,981
Net income before income taxes and unit expense		16,903	8,673	45,227	34,186
Deferred income tax expense	16	(5,827)	(2,701)	(15,772)	(11,050)
Unit expense	17	(19,892)	(21,281)	(13,570)	(39,810)
Net (loss) income		\$ (8,816)	\$ (15,309)	\$ 15,885	\$ (16,674)

SLATE RETAIL REIT
CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(unaudited – in thousands of United States dollars, unless otherwise stated)

		Three months ended September 30,		Nine months ended September 30,	
	Note	2017	2016	2017	2016
Net (loss) income		\$ (8,816)	\$ (15,309)	\$ 15,885	\$ (16,674)
Items to be subsequently reclassified to profit or loss:					
Gain on cash flow hedges of interest rate risk, net of tax	12	540	—	52	—
Reclassification of cash flow hedges of interest rate risk to income	12	(52)	—	132	—
Other comprehensive income		488	—	184	—
Comprehensive (loss) income		\$ (8,328)	\$ (15,309)	\$ 16,069	\$ (16,674)

SLATE RETAIL REIT**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN UNITHOLDERS' EQUITY**

(unaudited – in thousands of United States dollars, unless otherwise stated)

	Retained (deficit) earnings	Accumulated other comprehensive income ("AOCI")	Capital reserve	Total
Balance, December 31, 2016	\$ (5,850)	\$ 4,342	\$ (1,424)	\$ (2,932)
Net income and comprehensive income	15,885	184	—	16,069
Balance, September 30, 2017	\$ 10,035	\$ 4,526	\$ (1,424)	\$ 13,137

	Retained earnings	AOCI	Capital reserve	Total
Balance, December 31, 2015	\$ 23,221	\$ —	\$ (1,424)	\$ 21,797
Net loss and comprehensive loss	(16,674)	—	—	(16,674)
Balance, September 30, 2016	\$ 6,547	\$ —	\$ (1,424)	\$ 5,123

SLATE RETAIL REIT
CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS

(unaudited – in thousands of United States dollars, unless otherwise stated)

	Note	Nine months ended September 30,	
		2017	2016
OPERATING ACTIVITIES			
Net (loss) income		\$ 15,885	\$ (16,674)
Items not affecting cash:			
Deferred income tax expense	16	15,772	11,050
Straight-line rent	7	(1,407)	(1,295)
Change in fair value of properties	7	(8,241)	(3,981)
IFRIC 21 property tax adjustment	7	2,431	2,641
Interest expense and other financing costs	14	15,807	13,153
Cash interest paid, net		(15,691)	(13,528)
Unit expense	17	13,570	39,810
Changes in non-cash working capital items		(2,167)	2,834
		35,959	34,010
INVESTING ACTIVITIES			
Acquisitions, net of cash acquired	6	(342,577)	(67,491)
Disposition of properties	6	15,067	37,520
Deposits on committed acquisitions		(610)	—
Funds held in escrow		(182)	(14,039)
Note advances	8, 22	(1,748)	—
Capital	7	(2,897)	(1,801)
Leasing costs	7	(917)	(849)
Tenant improvements	7	(1,359)	(3,092)
Development and expansion capital	7	(5,183)	(5,752)
		(340,406)	(55,504)
FINANCING ACTIVITIES			
Revolver advances	10	288,154	46,582
Term loan advances	10	49,792	—
Mortgage repayments	10	(223)	—
Revolver and mortgage repayments	10	(116,744)	(38,241)
Issuance of REIT units, net of costs	11	112,784	36,388
Redemption of exchangeable units of subsidiaries	11	(35)	(52)
REIT units distributions, net of DRIP units issued	11, 17	(23,595)	(17,495)
Exchangeable units of subsidiaries distributions	17	(1,516)	(1,473)
		308,617	25,709
Increase in cash		\$ 4,170	\$ 4,215
Cash, beginning of the period		13,431	11,855
Cash, end of the period		\$ 17,601	\$ 16,070

SLATE RETAIL REIT

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

1. Description of the REIT and operations

Slate Retail REIT (the "REIT") is an unincorporated, open-ended mutual fund trust under and governed by the laws of the Province of Ontario. The REIT focuses on acquiring, owning and leasing a portfolio of diversified revenue-producing commercial real estate properties in the United States of America (the "U.S.") with an emphasis on grocery-anchored retail properties (the "properties").

The class U units of the REIT trade on the Toronto Stock Exchange ("TSX") under the symbols SRT.U and SRT.UN. The principal, registered, and head office of the REIT is 121 King Street West, Suite 200, Toronto, Ontario, M5H 3T9.

The objectives of the REIT are to:

- i. provide unitholders with stable cash distributions from a portfolio of diversified revenue-producing commercial real estate properties in the U.S. with a focus on grocery-anchored retail properties;
- ii. enhance the value of the REIT's assets in order to maximize long-term unitholder value through active management; and
- iii. expand the asset base of the REIT and increase the REIT's earnings on a per unit basis, including through accretive acquisitions.

2. Basis of preparation

i. Statement of compliance

These condensed consolidated interim financial statements (the "consolidated financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB").

ii. Approval of the consolidated financial statements

The consolidated financial statements were approved by the trustees of the REIT and authorized for issuance on November 2, 2017.

iii. Basis of measurement

These consolidated financial statements have been prepared on a going concern basis and measured at historical cost except for properties and certain financial instruments, which are measured at fair value.

The application of the going concern basis of presentation assumes that the REIT will continue in operation for the foreseeable future and be able to realize its assets and discharge its liabilities and commitments in the normal course of business. The REIT expects to continue as a going concern for the foreseeable future.

iv. Functional and presentation currency

These consolidated financial statements are presented in U.S. dollars, which is the REIT's functional currency and the functional currency of all of its subsidiaries.

3. New accounting policies

IAS 7, *Statement of Cash Flows* ("IAS 7")

The amendments to IAS 7 require disclosures that enable the evaluation of changes in liabilities arising from financing activities, including both changes arising from cash and non-cash changes. The amendments have been applied prospectively for annual periods beginning on or after January 1, 2017.

The following are the primary disclosures required for changes in liabilities from financing activities: changes from financing cash flows, changes arising from obtaining or losing control of subsidiaries or other businesses, the effect of changes in foreign exchange rates and changes in fair values.

Supplemental cash flow information disclosures have been included in the REIT's consolidated financial statements. Refer to Note 24 "Supplemental cash flow information" for more detail.

SLATE RETAIL REIT

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

4. Significant accounting policies

i. Accounting policies

A summary of significant accounting policies is included in Note 3 "Significant accounting policies" of the audited comparative consolidated financial statements of the REIT as at and for the year ended December 31, 2016. These consolidated financial statements follow the same accounting policies and methods of computation as used in the REIT's most recent annual consolidated financial statements, except as described in Note 3 to these consolidated financial statements. These consolidated financial statements do not include all the information and disclosures required in the annual financial statements prepared under IFRS and should be read in conjunction with the REIT's audited comparative consolidated financial statements as at and for the year ended December 31, 2016.

ii. Future accounting policies

The IASB has issued the following new standards that may be relevant to the REIT in preparing its consolidated financial statements in future periods:

IFRS 9, Financial Instruments ("IFRS 9")

IFRS 9, which replaces IAS 39 *Financial Instruments: Recognition and Measurement*, establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of financial statements for their assessment of the amounts, timing and uncertainty of an entity's future cash flows. Under IFRS 9, financial assets are classified and measured based on the business model in which they are held and the characteristics of their cash flows. In addition, under IFRS 9 for financial liabilities measured at fair value, changes in fair value attributable to changes in credit risk will be recognized in other comprehensive income, with the remainder of the changes recognized in profit or loss. However, if this requirement creates or enlarges an accounting mismatch in profit or loss, the entire change in fair value will be recognized in profit or loss. This new standard is effective for annual periods beginning on or after January 1, 2018. The REIT has established an impact assessment and implementation team to evaluate the impacts of IFRS 9 on its consolidated financial statements. To date, the REIT has completed the issue identification phase of the transition and has commenced its evaluation of the resulting impact on its consolidated financial statements, reporting system, internal controls and disclosures required by the standard. The REIT will complete its evaluation in the fourth quarter of 2017 and will continue to monitor developments in the standard as part of its ongoing evaluation.

IFRS 15, Revenue from Contracts with Customers ("IFRS 15")

IFRS 15 provides a comprehensive framework for recognition, measurement and disclosure of revenue from contracts with customers, excluding contracts within the scope of the standard on leases, insurance contracts and financial instruments. The new standard includes a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. IFRS 15 becomes effective for annual periods beginning on or after January 1, 2018, and is to be applied retrospectively. Early adoption is permitted. The REIT has established an impact assessment and implementation team to evaluate the impacts of IFRS 15 on its consolidated financial statements. Currently the REIT has completed the issue identification phase of the transition, and is in the process of inventorying detailed information on major contracts that may impact revenue recognition on the REIT's major revenue streams at the transition date. Thereafter, the REIT will complete its analysis and assessment on its reporting system, internal controls and additional disclosures required by the standard. The REIT will complete its evaluation in the fourth quarter of 2017 and will continue to monitor developments in the standard as part of its ongoing evaluation.

IFRS 16, Leases ("IFRS 16")

This standard introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than twelve months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. This standard substantially carries forward the lessor accounting requirements of IAS 17, *Leases*, while requiring enhanced disclosures to be provided by lessors. Other areas of the lease accounting model have been impacted, including the definition of a lease. The new standard is effective for annual periods beginning on or after January 1, 2019. The REIT is assessing the impact of this new standard on its consolidated financial statements.

SLATE RETAIL REIT
NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

5. Accounts receivable

Accounts receivable is comprised of the following:

	September 30, 2017	December 31, 2016
Rent receivable	\$ 2,499	\$ 1,713
Allowance for doubtful accounts	(251)	(212)
Accrued recovery income	4,637	4,208
Other receivables	2,299	1,168
Total	\$ 9,184	\$ 6,877

Rent receivable consists of base rent and operating expense recoveries. Accrued recovery income represents amounts that have not been billed to the tenants and are generally billed and paid subsequent to the year in which they were incurred.

The change in allowance for doubtful accounts is as follows:

	Nine months ended September 30,	
	2017	2016
Beginning of the period	\$ (212)	\$ (206)
Allowance for doubtful accounts	(432)	(371)
Bad debt write-off	202	207
Bad debt recovery	191	98
End of the period	\$ (251)	\$ (272)

An allowance is provided when collection is no longer reasonably assured. This includes bankruptcy, abandonment by tenants and certain tenant disputes.

The aging analysis of rent receivable past due but not impaired, net of allowance for doubtful accounts, is as follows:

	September 30, 2017	December 31, 2016
Current to 30 days	\$ 1,277	\$ 770
31 to 60 days	176	102
61 to 90 days	126	85
Greater than 90 days	669	544
Total	\$ 2,248	\$ 1,501

SLATE RETAIL REIT
NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

6. Acquisitions and dispositions

Acquisitions

The REIT acquired 15 properties and 1 property outparcel adjacent to an existing property during the nine month period ended September 30, 2017. The operational results of these properties have been included in these consolidated financial statements from their respective date of acquisition.

Property	Purchase date	Location	Purchase price ⁽¹⁾
Norwin Town Square	January 11, 2017	North Huntingdon, Pennsylvania	\$ 18,925
11 Galleria	February 21, 2017	Greenville, North Carolina	13,650
Eustis Village	May 19, 2017	Eustis, Florida	23,000
Mooresville Consumer Square	June 27, 2017	Mooresville, North Carolina	48,230
Wedgewood Commons	July 13, 2017	Stuart, Florida	23,182
Bellview Plaza	July 13, 2017	Pensacola, Florida	11,555
Cordova Commons	July 13, 2017	Pensacola, Florida	35,200
Shops at Cedar Point	July 13, 2017	Allentown, Pennsylvania	19,117
Northland Centre	July 13, 2017	State College, Pennsylvania	15,857
Battleground Village	July 19, 2017	Greensboro, North Carolina	14,394
Mapleridge Centre	August 8, 2017	Maplewood, Minnesota	13,400
Duluth Station	August 31, 2017	Duluth, Georgia	9,750
Summit Ridge outparcel	September 8, 2017	Mt Pleasant, Pennsylvania	290
North Lake Commons	September 25, 2017	Lake Zurich, Illinois	15,610
West Valley Marketplace	September 27, 2017	Allentown, Pennsylvania	34,500
Dorman Centre	September 29, 2017	Spartanburg, South Carolina	46,000
Total			\$ 342,660

⁽¹⁾ The purchase price is net of adjustments related to purchase price credits.

The net assets acquired in respect of the acquisitions identified above are as follows:

Purchase price	\$ 342,660
Transaction costs	5,978
Properties	348,638
Working capital items	(5,711)
Total	\$ 342,927

Consideration for the acquisitions of \$342.9 million was funded by cash on hand, the application of existing deposits and borrowings from the REIT's revolving credit facility (the "revolver") and term loan. The acquisitions have been determined to be asset acquisitions and accordingly, transaction costs have been recognized in the initial carrying amount of the property.

SLATE RETAIL REIT
NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

Dispositions

The REIT disposed of four property outparcels during the nine month period ended September 30, 2017 as follows:

	Outparcel at North Branch Marketplace	Outparcel at 11 Galleria	Outparcels at Uptown Station	Total
Disposition date	March 1, 2017	June 6, 2017	August 30, 2017	
Number of outparcels	1	1	2	4
Location	North Branch, Minnesota	Greenville, North Carolina	Fort Walton Beach, Florida	
Sales price	\$ 11,250	\$ 1,485	\$ 2,350	\$ 15,085
Working capital	—	(5)	(13)	(18)
Disposition costs	(354)	(90)	(187)	(631)
Net proceeds	\$ 10,896	\$ 1,390	\$ 2,150	\$ 14,436

7. Properties

On September 30, 2017, the REIT owned 84 income-producing properties. The change in properties is as follows:

	Note	Three months ended September 30, 2017	2016	Nine months ended September 30, 2017	2016
Beginning of the period		\$ 1,176,620	\$ 1,027,143	\$ 1,072,923	\$ 978,526
Acquisitions	6	242,895	14,723	348,638	67,310
Capital		1,431	380	2,897	1,801
Leasing costs		596	215	917	849
Tenant improvements		886	1,031	1,359	3,092
Development and expansion capital		962	2,279	5,183	5,752
Straight-line rent		367	453	1,407	1,295
Dispositions	6	(2,350)	(21,920)	(15,085)	(37,520)
IFRIC 21 property tax adjustment		3,784	3,006	(2,431)	(2,641)
Change in fair value		(1,142)	(4,865)	8,241	3,981
End of the period		\$ 1,424,049	\$ 1,022,445	\$ 1,424,049	\$ 1,022,445

Valuation assumptions used to estimate the fair value of the REIT's properties are as follows:

	September 30, 2017	December 31, 2016
Capitalization rate range	6.25% – 9.00%	6.00% – 9.00%
Weighted average capitalization rate	7.09%	7.12%
Impact on fair value due to 25 basis point change in capitalization rates	\$ 51,257	\$ 38,463
Impact on fair value due to \$100,000 change in underlying annual stabilized income	\$ 1,409	\$ 1,404

Under the fair value hierarchy, the fair value of the REIT's properties is determined using the overall income capitalization method using Level 3 inputs.

SLATE RETAIL REIT
NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

8. Other assets

Other assets are comprised of the following:

	Note	September 30, 2017	December 31, 2016
Current			
Tax incremental financing notes receivable		\$ 212	\$ 272
Note receivable ⁽¹⁾⁽²⁾	22	9,398	—
Funds held in escrow		228	71
Other ⁽¹⁾	22	1,253	—
		11,091	343
Non-current			
Tax incremental financing notes receivable		3,106	3,334
Note receivable ⁽¹⁾	22	—	7,650
Funds held in escrow		25	—
Other ⁽¹⁾	22	—	734
		3,131	11,718
Total		\$ 14,222	\$ 12,061

⁽¹⁾ Other includes interest accrued on a strategic acquisition loan arrangement, recorded as a note receivable, from the REIT to a U.S based entity in which Slate Asset Management L.P. has a significant interest. Refer to Note 22 "Related parties" for detail.

⁽²⁾ The note receivable was classified as current as at September 30, 2017 as the REIT expects it will be realized within the next twelve months.

Tax incremental financing ("TIF") notes receivable are issued by the City of St. Paul and by the City of Brainerd in Minnesota, related to the REIT's Phalen Retail Centre and East Brainerd Mall properties, respectively. The TIF notes obligate each municipality to pay certain tax increments resulting from increases, if any, from a reference amount in the taxable valuation of the respective property to the REIT.

9. Accounts payable and accrued liabilities

Accounts payable and accrued liabilities are comprised of the following:

	September 30, 2017	December 31, 2016
Trade payables and accrued liabilities	\$ 12,773	\$ 7,540
Prepaid rent	3,087	2,557
Tenant improvements payable	253	138
Other payables	2,176	1,315
Total	\$ 18,289	\$ 11,550

Included in trade payables and accrued liabilities are operating expenses, property taxes, and capital and leasing expenses. Other payables include trustee fees, accrued interest payable and other non-operating items.

SLATE RETAIL REIT
NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

10. Debt

Debt held by the REIT at September 30, 2017 is as follows:

	Maturity	Remaining extension options	Coupon ⁽¹⁾	Properties provided as security	Fair value of security	Maximum available	Principal	Available to be drawn ⁽²⁾
Revolver ⁽³⁾ ⁽⁴⁾	Feb. 26, 2020	One 1-year	L+175 bps ⁽⁴⁾	N/A ⁽⁵⁾	N/A ⁽⁵⁾	\$ 362,500	\$ 318,274	\$ 44,226
Term loan ⁽⁴⁾	Feb. 26, 2021	None	L+175 bps ⁽⁴⁾	N/A ⁽⁵⁾	N/A ⁽⁵⁾	362,500	362,500	—
Term loan 2	Mar. 29, 2018	None	L+200 bps	N/A ⁽⁵⁾	N/A ⁽⁵⁾	50,000	50,000	—
Mortgage	Mar. 1, 2021	None	5.75%	1	26,624	11,304	11,304	—
Mortgage	Jan. 1, 2025	None	3.80%	3	86,554	48,628	48,628	—
Mortgage	Jun. 15, 2025	None	4.14%	6	102,121	57,139	57,139	—
TIF notes payable ⁽⁶⁾	Feb. 28, 2019	None	L+350 bps	—	3,336	3,173	3,173	—
Total						\$ 895,244	\$ 851,018	\$ 44,226

⁽¹⁾ "L" means London Interbank Offering Rate ("LIBOR") and "bps" means basis points.

⁽²⁾ Debt available to be drawn is subject to certain covenants in addition to the debt to gross book value limit of 65% provided for by the REIT's Declaration of Trust.

⁽³⁾ The revolver requires a stand-by fee to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

⁽⁴⁾ The revolver and term loan provide for different spreads over one-month U.S. LIBOR depending on the ratio of the Consolidated Total Indebtedness to Gross Asset Value, each as defined by the amended and restated credit agreement for the revolver and term loan. The calculation of Consolidated Total Indebtedness to Gross Asset Value is provided in Note 19 "Capital Management". The applicable spread where Consolidated Total Indebtedness to Gross Asset Value is: (i) less than or equal to 45% is 155 bps; (ii) greater than 45% but less than or equal to 55% is 175 bps; (iii) greater than 55% but less than or equal to 60% is 200 bps; and (iv) greater than 60% is 225 bps.

⁽⁵⁾ The revolver, term loan and term loan 2 are secured by a general pledge of equity of certain subsidiaries of the REIT. Collectively, those subsidiaries hold an interest in 73 of the REIT's properties.

⁽⁶⁾ The TIF notes receivable are pledged as security for the TIF notes payable. Interest on the TIF notes payable is equal to a three-month U.S. LIBOR, plus 350 bps. The interest rate for the three months ended September 30, 2017 was 4.84%.

The carrying value of debt held by the REIT at September 30, 2017 is as follows:

	Effective rate ⁽¹⁾	Principal	Mark-to-market ("MTM") adjustments and costs	Accumulated amortization of MTM adjustments and costs ⁽²⁾	Carrying amount	Current	Non-current
Revolver	2.86%	\$ 318,274	\$ (2,155)	\$ 715	\$ 316,834	\$ —	\$ 316,834
Term loan	2.91%	362,500	(4,008)	1,660	360,152	—	360,152
Term loan 2	3.24%	50,000	(208)	2	49,794	49,794	—
Mortgage	5.75%	11,304	2,003	(910)	12,397	297	12,100
Mortgage	3.80%	48,628	(1,191)	262	47,699	698	47,001
Mortgage	4.14%	57,139	(1,079)	266	56,326	1,122	55,204
TIF notes payable	4.66%	3,173	(163)	113	3,123	360	2,763
Total		\$ 851,018	\$ (6,801)	\$ 2,108	\$ 846,325	\$ 52,271	\$ 794,054

⁽¹⁾ The effective interest rate for revolver, term loan and term loan 2 includes the impact of unamortized financing costs not yet recorded in interest expense under the effective interest method. Both the revolver, term loan and term loan 2 effective rates are based on the applicable U.S. LIBOR rate under borrowings as at September 30, 2017.

⁽²⁾ Excludes the impact of any available extension options not yet exercised.

On June 9, 2017, the REIT increased the revolver and term loan capacity each to \$362.5 million or in aggregate by an additional \$140.0 million. Proceeds from the increase in the term loan were used to reduce the outstanding amount on the revolver.

On September 29, 2017, the REIT entered into a six-month \$50.0 million term loan at LIBOR plus 200 bps that matures on March 29, 2018. The term loan is secured by a general pledge of equity of certain subsidiaries of the REIT, which collectively hold an interest in two of the REIT's properties. Proceeds from the term loan were used for property acquisitions.

SLATE RETAIL REIT

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

11. REIT units and exchangeable units of subsidiaries

As at September 30, 2017, the REIT has the following REIT units issued and outstanding, represented in thousands of units:

	Class U	Class A	Class I
Authorized for issue	Unlimited	Unlimited	Unlimited
Issued and outstanding	43,227	321	282

Each class of the REIT's units and each class of the exchangeable units issued by the REIT's subsidiaries are presented as financial liabilities in accordance with IAS 32, *Financial Instruments: Presentation*.

Each REIT unit confers the right to one vote at any meetings of REIT unitholders. The REIT is also authorized to issue an unlimited number of special voting units. Special voting units are only issued in tandem with the issuance of securities redeemable for or exchangeable into REIT units. The special voting units do not have any economic entitlement in the REIT with respect to distributions but provide the holder with the same voting rights in the REIT as a holder of REIT units. The GAR B exchangeable units are accompanied by an equivalent number of special voting units.

Each REIT unit entitles the holder to the same rights and obligations as any other REIT unitholder and no REIT unitholder is entitled to any privilege, priority or preference in relation to any other holder of REIT units, subject to the proportionate entitlement of the holders of class A units, class I units and class U units of the REIT to participate in distributions made by the REIT including distributions of net income, net realized capital gains or other amounts and, in the event of termination or winding-up of the REIT, in the net assets of the REIT remaining after satisfaction of all liabilities, based on their respective conversion ratios for class U units. REIT units will be fully paid and non-assessable when issued and are transferable.

The REIT's Declaration of Trust grants holders of class A units and class I units of the REIT the right to convert all or any portion of their class A units and class I units of the REIT, at any time (the "conversion date"), into class U units by giving written notice to the REIT. On the applicable conversion date, the REIT will deliver to the class A unitholder or class I unitholder the applicable number of class U units for each class A unit or class I unit converted by such unitholder.

With certain restrictions, the unitholders have the right to require the REIT to redeem their units on demand. Upon receipt of the redemption notice by the REIT, all rights to and under the units tendered for redemption shall be surrendered and the holder thereof shall be entitled to receive a price per unit as determined by a market formula and shall be paid in accordance with the conditions provided for in the Declaration of Trust.

The REIT made available a Distribution Reinvestment Plan ("DRIP") that allows holders of REIT units to elect to receive their distributions in the form of class U units. The REIT may issue up to 0.62 million class U units under the DRIP. The REIT may increase the number of class U units available to be issued under the DRIP at any time at its discretion subject to: (i) the approval of the Board of Trustees, (ii) the approval of any stock exchange upon which the REIT's units trade, and (iii) public disclosure of such an increase.

Exchangeable units of subsidiaries

Class B units of Slate Retail One L.P. and Slate Retail Two L.P. and exchangeable limited partnership units of GAR B (collectively, the "exchangeable units of subsidiaries"), all of which are subsidiaries of the REIT, are redeemable by the holder, for cash or class U units of the REIT at the option of the REIT. Distributions paid on exchangeable units of subsidiaries are recorded as unit expense in the period in which they become payable.

Equity offering

On January 20, 2017, the REIT completed a sale of 5.6 million class U units by way of a public offering of 5.2 million class U units and a private placement to Slate Asset Management L.P. (the "Manager") of 0.4 million class U units, at a price of \$10.89 or C\$14.35 per unit, for gross proceeds to the REIT of approximately \$60.5 million or C\$79.8 million. This total includes an over-allotment option that was fully exercised by the REIT's underwriters. The costs related to the offering totaled \$2.7 million and are deducted against the cost of units issued. \$58.1 million of the net proceeds were used to repay the revolver.

On May 31, 2017, the REIT completed a sale of 5.2 million class U units by way of a public offering of 5.0 million class U units and a private placement to the Manager of 0.2 million class U units, at a price of \$11.00 or C\$14.75 per unit, for gross proceeds to the REIT of approximately \$57.7 million or C\$77.3 million. This total includes an over-allotment option that was fully exercised by the REIT's underwriters. The costs related to the offering totaled \$2.6 million and are deducted against the cost of units issued. \$55.0 million of the net proceeds were used to repay the revolver.

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Normal course issuer bid

The REIT has a normal course issuer bid ("NCIB") which was most recently renewed on May 26, 2017. The NCIB will remain in effect until the earlier of May 25, 2018 or the date on which the REIT has purchased an aggregate of 3.4 million class U units, representing 10% of the REIT's public float of 34.4 million class U units at the time of entering the bid through the facilities of the TSX.

REIT units and exchangeable units of subsidiaries outstanding during the period and their respective class U equivalent amounts if converted is as follows, represented in thousands of units:

Class / type	REIT units			Exchangeable units of subsidiaries			Total class U units equivalent
	U	A	I	SR1 ⁽¹⁾	SR2 ⁽¹⁾	GAR B	
Balance, December 31, 2016	32,267	334	322	220	1,747	545	35,456
Issued under the DUP ⁽²⁾	6	—	—	—	—	—	6
Issued under the DRIP	80	—	—	—	—	—	80
Issued under equity offerings	10,801	—	—	—	—	—	10,801
Redeemed	—	—	—	—	(3)	—	(3)
Exchanges	73	(13)	(40)	—	(18)	—	—
Balance, September 30, 2017	43,227	321	282	220	1,726	545	46,340
Conversion ratio to class U units	1.0000	1.0078	1.0554	1.0000	1.0000	1.0000	
Class U units equivalent	43,227	324	298	220	1,726	545	46,340

Class / Type	REIT units			Exchangeable units of subsidiaries			Total class U units equivalent
	U	A	I	SR1 ⁽¹⁾	SR2 ⁽¹⁾	GAR B	
Balance, December 31, 2015	28,511	391	358	220	1,779	547	31,829
Issued under the DRIP	77	—	—	—	—	—	77
Issued under rights offering	3,539	—	—	—	—	—	3,539
Redeemed	—	—	—	—	(5)	—	(5)
Exchanges	98	(31)	(36)	—	(27)	(2)	—
Balance, September 30, 2016	32,225	360	322	220	1,747	545	35,440
Conversion ratio to class U units	1.0000	1.0078	1.0554	1.0000	1.0000	1.0000	
Class U units equivalent	32,225	363	340	220	1,747	545	35,440

⁽¹⁾ "SR1" and "SR2" mean Slate Retail One exchangeable units and Slate Retail Two exchangeable units respectively.

⁽²⁾ "DUP" refers to deferred units under the REIT's deferred unit plan.

The change in the carrying amount of REIT units and exchangeable units of subsidiaries is as follows:

	REIT units	Exchangeable units of subsidiaries	Total
Balance, December 31, 2016	\$ 369,277	\$ 28,162	\$ 397,439
Issued under the DUP	66	—	66
Issued under the DRIP	861	—	861
Issued under equity offerings	112,718	—	112,718
Redeemed	—	(35)	(35)
Exchanges	198	(198)	—
Change in fair value	(11,945)	(1,162)	(13,107)
Balance, September 30, 2017	\$ 471,175	\$ 26,767	\$ 497,942

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	REIT units	Exchangeable units of subsidiaries	Total
Balance, December 31, 2015	\$ 305,926	\$ 26,597	\$ 332,523
Issued under the DRIP	790	—	790
Issued under rights offering	36,388	—	36,388
Redeemed	—	(52)	(52)
Exchanges	313	(313)	—
Change in fair value	18,355	1,370	19,725
Balance, September 30, 2016	\$ 361,772	\$ 27,602	\$ 389,374

For the nine month period ended September 30, 2017, the REIT declared distributions of \$25.2 million (September 30, 2016 – \$18.6 million) on REIT units and \$1.5 million (September 30, 2016 – \$1.5 million) on exchangeable units of subsidiaries which were recorded as unit expense.

Deferred unit plan

Trustees of the REIT, who are not also members of management may elect to receive their compensation fees in the form of deferred units. The DUP reinvests the distributions accruing to the deferred units over the holding period. Deferred units vest on the grant date.

Officers of the REIT may elect to acquire deferred class U units, which represent a right to receive class U units, in lieu of equivalent amounts of asset management fees for management services rendered by the Manager.

Deferred units are measured at fair value on initial recognition as a liability. Accordingly, changes in fair value of deferred units are recorded as a unit expense, as a change in fair value of REIT units.

The change in deferred units during the three and nine months ended September 30, 2017 and 2016, respectively, in thousands of units, is as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
Beginning of the period	65	32	55	23
Reinvested distributions	1	—	3	2
Issuances	5	4	13	11
Redemption of units	(10)	—	(10)	—
End of the period	61	36	61	36
Fair value of units	\$ 658	\$ 400	\$ 658	\$ 400

Weighted average class U units outstanding

The following is the weighted average number of class U units outstanding on a fully diluted basis, in thousands of units:

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
Weighted average class U units outstanding	43,742	32,830	40,393	31,256
Impact of class A	326	296	332	377
Impact of class I	298	340	305	352
Impact of exchangeable units of subsidiaries	1,945	1,967	1,949	1,977
Deferred units	61	36	62	32
Total	46,372	35,469	43,041	33,994

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12. Interest rate swaps

The REIT has entered into two pay-fixed receive-float interest rate swap contracts to hedge the cash flow risk associated with monthly U.S. LIBOR based interest payments on a portion of the REIT's floating rate debt.

The terms of the interest rate swaps are as follows:

Effective date	November 2, 2016	September 1, 2017
Pay-fixed rate	1.104%	1.715%
Notional amount	\$ 300,000	\$ 100,000
Receive-floating rate	One-month U.S. LIBOR	One-month U.S. LIBOR
Maturity date	February 26, 2021	September 22, 2022

A reconciliation of the change in the fair value of the interest rate swaps and related deferred tax impact during the three and nine month period ended September 30, 2017 is as follows:

	Note	Fair value of interest rate swaps	Deferred income tax	Net impact after tax
Balance, June 30, 2017		\$ 6,537	\$ (2,499)	\$ 4,038
Change in fair value of cash flow hedge of interest rate risk		884	(344)	540
Net payments received	14	(83)	31	(52)
Balance, September 30, 2017		\$ 7,338	\$ (2,812)	\$ 4,526

	Note	Fair value of interest rate swaps	Deferred income tax	Net impact after tax
Balance, December 31, 2016		\$ 7,033	\$ (2,691)	\$ 4,342
Change in fair value of cash flow hedge of interest rate risk		87	(35)	52
Net payments made	14	218	(86)	132
Balance, September 30, 2017		\$ 7,338	\$ (2,812)	\$ 4,526

13. Other expenses

Other expenses are comprised of the following:

	Note	Three months ended September 30,		Nine months ended September 30,	
		2017	2016	2017	2016
Asset management and incentive fees	22	\$ 1,235	\$ 956	\$ 3,489	\$ 3,209
Professional fees and other		706	596	2,139	1,761
Franchise and business taxes		(61)	170	398	830
Total		\$ 1,880	\$ 1,722	\$ 6,026	\$ 5,800

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14. Interest expense and other financing costs, net

Interest expense and other financing costs, net are comprised of the following:

		Three months ended September 30,		Nine months ended September 30,	
	Note	2017	2016	2017	2016
Interest on debt and finance charges	10	\$ 5,947	\$ 4,617	\$ 15,473	\$ 13,528
Interest rate swaps, net settlement	12	(83)	—	218	—
Interest income		(19)	(14)	(52)	(42)
Interest income on notes receivable	22	(184)	(154)	(519)	(458)
Amortization of finance charges	10	369	279	988	812
Amortization of MTM premium	10	(88)	(188)	(260)	(660)
Interest income on TIF notes receivable		(29)	(21)	(90)	(148)
Interest expense on TIF notes payable		39	60	115	187
Amortization of deferred gain on TIF notes receivable		(22)	(22)	(66)	(66)
Total		\$ 5,930	\$ 4,557	\$ 15,807	\$ 13,153

15. Transaction costs

Transaction costs for the three and nine month period ended September 30, 2017 were \$0.2 million and \$0.6 million, respectively (three month period ended September 30, 2016 – \$0.7 million, nine month period ended September 30, 2016– \$1.0 million). Transaction costs were comprised of costs related to the disposition of outparcels at certain properties.

16. Income taxes

The REIT qualifies as a mutual fund trust for Canadian income tax purposes. The REIT intends to distribute all of its taxable income to unitholders and is entitled to deduct such distributions for Canadian income tax purposes. Accordingly, no provision for current income taxes payable is required, except for amounts incurred in Investment L.P.

Investment L.P. and GAR B made an election to be classified as corporations for U.S. federal tax purposes. Investment L.P. and GAR B are subject to U.S. federal and state income taxation on their allocable shares in Slate Retail One L.P., a subsidiary of the REIT, and any subsidiary limited partnership thereof.

The REIT is therefore subject to U.S. federal income taxation on its allocable share of rental income derived directly or indirectly through such subsidiary limited partnerships, on a net basis taking into account allowable deductions. Investment L.P. is subject to a combined federal and state income tax rate of 38.33% (December 31, 2016 – 38.26%). Current taxes in Investment L.P. have been reduced to nil. To the extent U.S. taxes are paid by Investment L.P. such amounts will be creditable against an investor's Canadian federal income tax liability to the extent permitted by Canadian tax law.

17. Unit expense

Unit expense is comprised of the following:

		Three months ended September 30,		Nine months ended September 30,	
	Note	2017	2016	2017	2016
REIT units distributions	11	\$ 8,876	\$ 6,495	\$ 25,192	\$ 18,607
Exchangeable units of subsidiaries distributions	11	505	495	1,515	1,478
Change in fair value of REIT units	11	9,946	13,278	(11,975)	18,355
Change in fair value of exchangeable units of subsidiaries	11	565	1,013	(1,162)	1,370
Total		\$ 19,892	\$ 21,281	\$ 13,570	\$ 39,810

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18. Financial instruments

Except as noted, the carrying value of financial assets and financial liabilities approximate their fair values because of the short period until receipt or payment of cash. The fair values in other financial liabilities are estimated based on discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks.

The carrying amounts and fair values of the REIT's financial instruments are as follows:

	September 30, 2017		December 31, 2016	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets				
Cash	\$ 17,601	\$ 17,601	\$ 13,431	\$ 13,431
Accounts receivable	9,184	9,184	6,877	6,877
Interest rate swaps	7,338	7,338	4,342	4,342
TIF notes receivable	3,318	3,336	3,606	3,611
Other assets ⁽¹⁾	253	253	71	71
Notes receivable	10,651	10,651	8,384	8,384
Total financial assets	\$ 48,345	\$ 48,363	\$ 36,711	\$ 36,716
Financial liabilities				
Accounts payable and accrued liabilities	\$ 18,289	\$ 18,289	\$ 11,550	\$ 11,550
Distributions payable	3,128	3,128	2,393	2,393
Revolver	316,834	318,274	210,237	211,455
Term loan	360,152	362,500	290,095	292,500
Term loan 2	49,794	50,000	—	—
Mortgages	116,422	117,071	121,110	121,456
TIF notes payable	3,123	3,173	3,450	3,525
Other liabilities ⁽²⁾	2,674	2,674	2,001	2,001
REIT units	471,175	471,175	369,277	369,277
Exchangeable units of subsidiaries	26,767	26,767	28,162	28,162
Total financial liabilities	\$ 1,368,358	\$ 1,373,051	\$ 1,038,275	\$ 1,042,319

⁽¹⁾ Other assets is comprised of funds held in escrow.

⁽²⁾ Other liabilities is comprised of rental security deposits.

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The fair value hierarchy of financial assets and financial liabilities is as follows:

September 30, 2017	Level 1	Level 2	Level 3	Fair value
Financial assets				
Cash	\$ 17,601	\$ —	\$ —	\$ 17,601
Accounts receivable	—	9,184	—	9,184
Interest rate swaps	—	7,338	—	7,338
TIF notes receivable	—	—	3,336	3,336
Other assets ⁽¹⁾	253	—	—	253
Notes receivable	—	10,651	—	10,651
Total financial assets	\$ 17,854	\$ 27,173	\$ 3,336	\$ 48,363
Financial liabilities				
Accounts payable and accrued liabilities	\$ —	\$ 18,289	\$ —	\$ 18,289
Distributions payable	—	3,128	—	3,128
Revolver	—	318,274	—	318,274
Term loan	—	362,500	—	362,500
Term loan 2	—	50,000	—	50,000
Mortgages	—	117,071	—	117,071
TIF notes payable	—	3,173	—	3,173
Other liabilities ⁽²⁾	2,674	—	—	2,674
REIT units	471,175	—	—	471,175
Exchangeable units of subsidiaries	26,767	—	—	26,767
Total financial liabilities	\$ 500,616	\$ 872,435	\$ —	\$ 1,373,051

⁽¹⁾ Other assets is comprised of funds held in escrow.

⁽²⁾ Other liabilities is comprised of rental security deposits.

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19. Capital management

The REIT's capital management objectives are to:

- i. ensure compliance with the REIT's Declaration of Trust;
- ii. ensure compliance with restrictions in debt agreements; and
- iii. provide sufficient liquidity to operate the REIT's properties, fund obligations as they become due and build unitholder value.

Procedures to monitor compliance with the Declaration of Trust and debt agreements are performed as a part of the overall management of operations and periodically by review of the REIT's board of trustees and reporting to the REIT's lender. In order to maintain or adjust the capital structure, the REIT may issue trust units, debentures or mortgage debt, adjust the amount of distributions paid to unitholders, return capital to unitholders, or reduce or increase debt.

The REIT considers its debt and equity instruments to be its capital as follows:

	September 30, 2017	December 31, 2016
Debt	\$ 846,325	\$ 624,892
REIT units	471,175	369,311
Exchangeable units of subsidiaries	26,767	28,162
Unitholders' equity	13,137	(2,932)
Total	\$ 1,357,404	\$ 1,019,433

The Declaration of Trust provides that the REIT is not permitted to exceed financial leverage in excess of 65% of gross book value, as defined by the Declaration of Trust, and is calculated as follows:

	September 30, 2017	December 31, 2016
Gross book value	\$ 1,476,651	\$ 1,114,606
Debt	\$ 846,325	\$ 624,892
Leverage ratio ⁽¹⁾	57.3%	56.1%

⁽¹⁾ The Declaration of Trust was amended on May 11, 2016 to change the gross book value threshold to 65% from 60%.

Additional investment and operating guidelines are provided for by the Declaration of Trust. The REIT is in compliance with these guidelines.

The REIT's revolver and term loan are subject to financial and other covenants. The following are the primary financial covenants, with all terms defined by the lending agreement:

	Threshold	September 30, 2017	December 31, 2016
Maximum leverage ratio: Consolidated Total Indebtedness shall not exceed 65% of Gross Asset Value	< 65%	59.7%	61.8%
Minimum fixed charge coverage ratio: adjusted EBITDA to consolidated fixed charges shall not be less than 1.50x ⁽¹⁾	> 1.50x	3.33x	3.16x

⁽¹⁾ Adjusted EBITDA is defined as earnings before interest, tax, depreciation and amortization, as defined by the Amended and Restated Credit Agreement.

20. Risk management

The REIT's risk management policies are established to identify, analyze and manage the risks faced by the REIT and to implement appropriate procedures to monitor risks and adherence to established controls. Risk management policies and systems are reviewed periodically in response to the REIT's activities and to ensure applicability.

In the normal course of business, the main risks arising from the REIT's use of financial instruments include credit risk, liquidity risk and market risk. These risks, and the actions taken to manage them, include:

i. Credit risk

Credit risk is the risk of financial loss to the REIT associated with the failure of a tenant or other party to meet its contractual obligations related to lease agreements, including future lease payments and loan arrangements and TIF receivables. The risk is mitigated by carrying out appropriate credit checks and related due diligence on the significant tenants.

For the period ended September 30, 2017, one individual tenant accounted for 8.1% of the REIT's base rent.

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ii. Liquidity risk

Liquidity risk is the risk that the REIT will not be able to meet its financial obligations as they fall due. The REIT's approach to managing liquidity is to ensure sufficient financial resources are available to meet its liabilities as they become due. This includes monitoring of cash, current receivables, current payables, and non-current liabilities as they become current.

Real property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relation to the demand for and the perceived desirability of such investments. Such illiquidity can limit the REIT's ability to vary its portfolio promptly in response to changing economic or investment conditions. If the REIT were required to liquidate a real property investment promptly, the proceeds to the REIT might be significantly less than the aggregate carrying value of such property.

The REIT's contractual commitments are as follows as of September 30, 2017:

	Total contractual cash flow	In one year or less	In more than one year but not more than three years	In more than three years but not more than five years	In more than five years
Accounts payable and accrued liabilities	\$ 18,289	\$ 18,289	\$ —	\$ —	\$ —
Revolver ⁽¹⁾	318,274	—	318,274	—	—
Revolver interest payable ^{(1) (2)}	27,609	10,476	17,133	—	—
Term loan ⁽¹⁾	362,500	—	—	362,500	—
Term loan interest payable ⁽¹⁾	45,230	11,856	27,537	5,837	—
Term loan 2 ⁽³⁾	50,000	50,000	—	—	—
Term loan 2 interest payable ⁽³⁾	868	868	—	—	—
Mortgages	117,071	2,117	5,238	15,330	94,386
Mortgage interest payable	31,505	4,827	9,339	8,025	9,314
Interest rate swaps, net cash outflows	269	263	6	—	—
TIF notes payable	3,173	360	2,813	—	—
TIF notes interest payable	281	149	132	—	—
REIT units	471,175	400	400	400	469,975
Exchangeable units of subsidiaries	26,767	—	—	—	26,767
Committed property acquisitions	48,500	48,500	—	—	—
Total contractual commitments	\$ 1,521,511	\$ 148,105	\$ 380,872	\$ 392,092	\$ 600,442

⁽¹⁾ Revolver and term loan interest payable is calculated on \$318.3 million and \$362.5 million (balance outstanding) using an estimated "all in" interest rate of 3.27% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR forward curve plus the specified margin for the LIBOR rate option under the revolver and term loan results in an anticipated increase to the "all-in" interest rate to 3.79% and 3.82% respectively. The total revolver and term loan interest payable is calculated until maturity of the initial term.

⁽²⁾ Includes stand-by fee on the revolver to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

⁽³⁾ Term loan 2 interest payable is calculated on \$50.0 million (balance outstanding) using an estimated "all in" interest rate of 3.52%. The total term loan 2 interest payable is calculated until maturity.

iii. Interest rate risk

Interest rate risk arises from the possibility that the value of, or cash flows related to, a financial instrument will vary as a result of changes in market interest rates. The REIT manages its financial instruments with the objective of mitigating any potential interest rate risks. For the term loan, revolver and term loan 2, interest rate on the loans will vary depending on changes in base rate and/or U.S. LIBOR rate. The REIT is subject to interest rate risks mainly from non-current debt that has variable interest rate. The REIT manages these cash flow interest rate risks using pay-fixed received-float interest rate swap contracts to swap the floating-rate payments on the credit facility for fixed rate payments.

Assuming all fixed-rate debt remain outstanding, each 25-basis point change in interest rates would result in a \$0.3 million change in annual interest expense.

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Cash flow sensitivity analysis

The interest rate profile of variable rate interest bearing debt and associated interest rate sensitivity to changes in interest rates is as follows:

	September 30, 2017	December 31, 2016
Variable-rate instruments		
Revolver	\$ 318,274	\$ 211,455
Term loan	362,500	292,500
Term loan 2	50,000	—
TIF payable	3,173	3,525
Effect of interest rate swaps	(400,000)	(300,000)
Total effective floating rate debt	\$ 333,947	\$ 207,480
Annual impact of a 25 bps change on interest rates	\$ 835	\$ 519

iv. *Unit price risk*

The REIT is exposed to unit price risk as a result of the issuance of REIT units and exchangeable units of subsidiaries. REIT units and exchangeable units of subsidiaries have been classified as liabilities and measured at fair value based on market trading prices. REIT units and exchangeable units of subsidiaries negatively impact net income (loss) when the unit price rises and positively impact net income (loss) when unit prices decline. An increase of \$1.00 in the underlying price of REIT units results in an increase to liabilities and a decrease (increase) in net income (loss) of \$43.8 million. An increase of \$1.00 in the underlying price of exchangeable units of subsidiaries results in an increase to liabilities and a decrease (increase) in net income (loss) of \$2.5 million.

v. *Currency risk*

Currency risk is associated with a fluctuation in the value of the U.S. dollar relative to other foreign currencies. Although not material, the REIT is exposed to currency risk as certain transactions related to payment of the REIT's expenses are denominated in Canadian dollars.

21. Leases

The REIT enters into long-term lease contracts with tenants for space in the REIT's properties. Leases generally provide for the tenant to pay base rent, with provisions for contractual increases in base rent over the term of the lease, plus operating costs and realty tax recoveries. Certain leases have limitations or escalation restrictions on the amount of recoveries or cost reimbursements, which the tenant is obligated to pay regardless of the actual costs incurred by the REIT to operate and maintain the properties.

The REIT's existing leases have a weighted average outstanding term of 4.9 years (December 31, 2016 – 5.1 years) and may include clauses to enable periodic upward revisions in rental rates.

The future minimum lease payments from the REIT's non-cancellable operating leases as a lessor are as follows:

	September 30, 2017	December 31, 2016
In one year or less	\$ 103,608	\$ 77,142
In more than one year but not more than five years	302,823	212,658
In more than five years	150,554	129,117
Total	\$ 556,985	\$ 418,917

SLATE RETAIL REIT

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

22. Related parties

Pursuant to the terms of a management agreement dated April 15, 2014, the Manager provides all management services to the REIT. The Manager agreed to provide certain services in connection with the business of the REIT, including: the structuring of the REIT, liaising with legal and tax counsel; identifying properties for acquisition; maintaining ongoing relationships with the lenders in respect of the mortgage loans for the Properties; conducting continuous analysis of market conditions; and advising with respect to the disposition of the Properties. In return for its service, the Manager receives the following fees:

- i an asset management fee equal to 0.4% of the total assets of the REIT;
- ii an acquisition fee in an amount equal to 0.75% of the gross purchase price of each Property (or interest in a Property), including the price, due diligence costs, closing costs, legal fees, and additional capital costs for all Properties indirectly acquired by the REIT; and
- iii an annual incentive fee, calculated in arrears, in an aggregate amount equal to 15% of the REIT's funds from operation per class U unit as derived from the annual financial statements of the REIT in excess of \$1.30, subject to ordinary course adjustments for certain transactions affecting the class U units and increasing annually by 50% of the increase in the U.S. consumer price index.

These transactions are in the normal course of operations and are measured at the exchange amount which is the consideration established and agreed to by the parties.

Fees to the Manager are as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2017	2016	2017	2016
Asset management	\$ 1,235	\$ 1,079	\$ 3,489	\$ 3,115
Acquisition	1,825	110	2,620	504
Incentive	—	(123)	—	94
Total	\$ 3,060	\$ 1,066	\$ 6,109	\$ 3,713

Trustee fees

The REIT's key personnel includes trustees and officers of the REIT. For the nine month period ended September 30, 2017, Trustee fees amounted to \$0.3 million (September 30, 2016 – \$0.3 million).

Strategic acquisition loan

On October 20, 2015, the REIT provided a loan secured by a property to a U.S. based entity in which the Manager has a significant interest as part of the REIT's strategic acquisition loan arrangement. The loan is in the amount of \$7.7 million, bears interest at 8.0% and matures on October 19, 2020. On March 6, 2017 and August 24, 2017, the REIT advanced an additional \$1.2 million and \$0.5 million under the loan arrangement, respectively.

Interest receivable on the loan was \$1.3 million as at September 30, 2017 (December 31, 2016 – \$0.7 million). As part of the strategic acquisition loan arrangement the REIT has the ability, but not the obligation, to purchase the property upon conversion of the property to a grocery-anchored retail centre.

23. Segmented information

The REIT has only one business segment. The REIT owns and operates properties in the U.S. The REIT identifies each property as an individual segment and has aggregated them into a single segment based on similarity in the nature of the tenants and operational processes.

SLATE RETAIL REIT
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(unaudited – in thousands of United States dollars, unless otherwise stated)

24. Supplemental cash flow information

Changes in liabilities arising from financing activities are as follows:

	Cash flows		Non-cash changes		September 30, 2017
	December 31, 2016	Financing activities	Fair value changes	Other	
Revolver ⁽¹⁾	\$ 210,237	\$ 175,873	\$ —	\$ (69,276)	\$ 316,834
Term loan ⁽¹⁾	290,095	—	—	70,057	360,152
Term loan 2	—	49,792	—	2	49,794
Mortgages	121,110	(4,607)	—	(81)	116,422
REIT units	369,277	112,718	(11,945)	1,125	471,175
Exchangeable units of subsidiaries	28,162	(35)	(1,162)	(198)	26,767
Total	\$ 1,018,881	\$ 333,741	\$ (13,107)	\$ 1,629	\$ 1,341,144

⁽¹⁾ Other non-cash changes for the revolver and term loan relate to the amortization of financing costs and a reduction in the outstanding amount on the revolver as a result of the increase in loan capacity for the revolver and term loan each to \$362.5 million or in aggregate by an additional \$140.0 million. Proceeds from the increase in the term loan were used to reduce the outstanding amount on the revolver.

25. Subsequent events

- i. On October 12, 2017, the REIT entered into a binding agreement to acquire National Hills Shopping Centre, grocery-anchored shopping centre in Augusta, Georgia for a purchase price of \$24.7 million. The property is anchored by The Fresh Market. The acquisition is expected to be completed in the fourth quarter of 2017 subject to customary closing conditions.
- ii. On October 16, 2017, the REIT declared monthly distributions of \$0.0675 per class U unit. Holders of class A units, class I units and units of subsidiaries of the REIT were also entitled to receive a distribution at the respective conversion rate attributable to the units.
- iii. On October 20, 2017, the REIT completed the acquisition of Good Homes Plaza, a grocery-anchored shopping centre located in Ocoee, Florida. Good Homes Plaza was acquired for \$23.8 million, before transaction costs and is anchored by Publix.
- iv. On October 26, 2017, the REIT completed the disposition of an outparcel at Uptown Station located in Fort Walton Beach, Florida. The outparcel was sold for \$2.0 million.