



Retail  
REIT

Condensed consolidated interim financial statements of

**SLATE RETAIL REIT**

For the three and nine months ended September 30, 2018

(Unaudited)

# **Slate Retail REIT**

## **Condensed consolidated interim financial statements**

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**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION**

(unaudited – in thousands of United States dollars, unless otherwise stated)

	Note	September 30, 2018	December 31, 2017
<b>ASSETS</b>			
<b>Non-current assets</b>			
Properties	4, 5	\$ 1,418,935	\$ 1,454,463
Interest rate swaps	6	16,879	10,607
Other assets	7	2,516	2,827
		<b>1,438,330</b>	<b>1,467,897</b>
<b>Current assets</b>			
Other assets	7	12,161	11,444
Prepays		2,973	2,919
Accounts receivable	8	10,796	9,876
Cash and cash equivalents	9	8,638	7,383
		<b>34,568</b>	<b>31,622</b>
<b>Total assets</b>		<b>\$ 1,472,898</b>	<b>\$ 1,499,519</b>
<b>LIABILITIES AND UNITHOLDERS' EQUITY</b>			
<b>Non-current liabilities</b>			
Debt	10	\$ 872,258	\$ 880,353
Other liabilities		2,967	2,869
REIT units <sup>(1)</sup>	11	—	457,590
Exchangeable units of subsidiaries	11	21,745	24,075
Deferred income taxes	12	65,393	63,537
		<b>962,363</b>	<b>1,428,424</b>
<b>Current liabilities</b>			
Debt	10	2,969	2,693
Accounts payable and accrued liabilities	13	25,787	17,289
Distributions payable	18	3,197	3,249
		<b>31,953</b>	<b>23,231</b>
Unitholders' equity		<b>478,582</b>	<b>47,864</b>
<b>Total liabilities and unitholders' equity</b>		<b>\$ 1,472,898</b>	<b>\$ 1,499,519</b>

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF (LOSS) INCOME**

(unaudited – in thousands of United States dollars, unless otherwise stated)

		Three months ended September 30,		Nine months ended September 30,	
	Note	2018	2017	2018	2017
Rental revenue	14	\$ 35,699	\$ 30,030	\$ 107,912	\$ 83,877
Property operating expenses		(5,126)	(3,988)	(34,762)	(24,427)
Other expenses	15	(2,665)	(1,880)	(7,766)	(6,026)
Interest expense and other financing costs, net	16	(8,865)	(5,930)	(25,816)	(15,807)
Transaction costs	4, 17	(756)	(187)	(1,626)	(631)
Change in fair value of properties	5	(18,937)	(1,142)	(33,267)	8,241
<b>Net (loss) income before income taxes and unit (expense) income</b>		<b>(650)</b>	<b>16,903</b>	<b>4,675</b>	<b>45,227</b>
Deferred income tax recovery (expense)	12	325	(5,827)	(202)	(15,772)
Unit (expense) income	11, 18	(699)	(19,892)	7,005	(13,570)
<b>Net (loss) income</b>		<b>\$ (1,024)</b>	<b>\$ (8,816)</b>	<b>\$ 11,478</b>	<b>\$ 15,885</b>

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE (LOSS) INCOME**

(unaudited – in thousands of United States dollars, unless otherwise stated)

		Three months ended September 30,		Nine months ended September 30,	
	Note	2018	2017	2018	2017
<b>Net (loss) income</b>		<b>\$ (1,024)</b>	<b>\$ (8,816)</b>	<b>\$ 11,478</b>	<b>\$ 15,885</b>
Items to be subsequently reclassified to profit or loss:					
Gain on cash flow hedges of interest rate risk, net of tax	6	846	540	5,781	52
Reclassification of cash flow hedges of interest rate risk to income	6	(340)	(52)	(1,163)	132
Other comprehensive income		506	488	4,618	184
<b>Comprehensive (loss) income</b>		<b>\$ (518)</b>	<b>\$ (8,328)</b>	<b>\$ 16,096</b>	<b>\$ 16,069</b>

## SLATE RETAIL REIT

### CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN UNITHOLDERS' EQUITY

(unaudited – in thousands of United States dollars, unless otherwise stated)

	Note	REIT units	Retained earnings	Accumulated other comprehensive income ("AOCI")	Capital reserve	Total
Balance, December 31, 2017		\$ —	\$ 41,337	\$ 7,832	\$ (1,424)	\$ 47,745
Net income and comprehensive income		—	11,478	4,618	—	16,096
REIT units <sup>(1)</sup>	11	435,285	—	—	—	435,285
Distributions	11,18	—	(15,293)	—	—	(15,293)
Repurchases <sup>(2)</sup>	11	(5,468)	7	—	—	(5,461)
Exchanges	11	210	—	—	—	210
<b>Balance, September 30, 2018</b>		<b>\$ 430,027</b>	<b>\$ 37,529</b>	<b>\$ 12,450</b>	<b>\$ (1,424)</b>	<b>\$ 478,582</b>

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

<sup>(2)</sup> Includes \$1.9 million repurchased class U units held in trust that were canceled subsequent to September 30, 2018.

	REIT units	Retained earnings	AOCI	Capital reserve	Total
Balance, December 31, 2016	\$ —	\$ (5,850)	\$ 4,342	\$ (1,424)	\$ (2,932)
Net income and comprehensive income	—	15,885	184	—	16,069
<b>Balance, September 30, 2017</b>	<b>\$ —</b>	<b>\$ 10,035</b>	<b>\$ 4,526</b>	<b>\$ (1,424)</b>	<b>\$ 13,137</b>

**SLATE RETAIL REIT**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS**

(unaudited – in thousands of United States dollars, unless otherwise stated)

	Note	Nine months ended September 30,	
		2018	2017
<b>OPERATING ACTIVITIES</b>			
Net income		\$ 11,478	\$ 15,885
Items not affecting cash:			
Deferred income tax expense	12	202	15,772
Straight-line rent	5	(2,241)	(1,407)
Change in fair value of properties	5	33,267	(8,241)
IFRIC 21 property tax adjustment	5	4,670	2,431
Unit income (expense)	18	(7,005)	13,570
Interest expense and other financing costs	16	25,816	15,807
Cash interest paid, net		(25,273)	(15,691)
Changes in non-cash working capital items		7,844	(2,167)
		<b>48,758</b>	<b>35,959</b>
<b>INVESTING ACTIVITIES</b>			
Acquisitions	4	(12,594)	(342,577)
Dispositions	4	42,371	15,067
Deposits on acquisitions		—	(610)
Funds held in escrow		(155)	(182)
Note advances	7, 22	—	(1,748)
Capital	5	(4,158)	(2,897)
Leasing costs	5	(2,250)	(917)
Tenant improvements	5	(6,139)	(1,359)
Development and expansion capital	5	(9,274)	(5,183)
		<b>7,801</b>	<b>(340,406)</b>
<b>FINANCING ACTIVITIES</b>			
Revolver advances	10, 24	21,400	288,154
Term loan advances	10, 24	—	49,792
Revolver and mortgage repayments	10, 24	(38,553)	(116,967)
Issuance of REIT units, net of costs	11	—	112,784
Repurchases of REIT units	11	(10,208)	—
Redemption of exchangeable units of subsidiaries	11	—	(35)
REIT units distributions, net of DRIP units issued	11	(26,533)	(23,595)
Exchangeable units of subsidiaries distributions	18	(1,410)	(1,516)
		<b>(55,304)</b>	<b>308,617</b>
<b>Increase in cash and cash equivalents</b>		<b>\$ 1,255</b>	<b>\$ 4,170</b>
<b>Cash and cash equivalents, beginning of the period</b>		<b>7,383</b>	<b>13,431</b>
<b>Cash and cash equivalents, end of the period</b>		<b>\$ 8,638</b>	<b>\$ 17,601</b>

# SLATE RETAIL REIT

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

### 1. Description of the REIT and operations

Slate Retail REIT (the "REIT") is an unincorporated, open-ended mutual fund trust under and governed by the laws of the Province of Ontario. The REIT focuses on acquiring, owning and leasing a portfolio of diversified revenue-producing commercial real estate properties (the "properties") in the United States of America (the "U.S.") with a focus on grocery-anchored retail properties.

The class U units of the REIT trade on the Toronto Stock Exchange ("TSX") under the symbols SRT.U and SRT.UN. The principal, registered, and head office of the REIT is 121 King Street West, Suite 200, Toronto, Ontario, M5H 3T9.

The objectives of the REIT are to:

- i. provide unitholders with stable cash distributions from a portfolio of diversified revenue-producing commercial real estate properties in the U.S. with a focus on grocery-anchored retail properties;
- ii. enhance the value of the REIT's assets in order to maximize long-term unitholder value through active management; and
- iii. expand the asset base of the REIT and increase the REIT's earnings on a per unit basis, including through accretive acquisitions.

### 2. Basis of preparation

#### i. Statement of compliance

These condensed consolidated interim financial statements (the "consolidated financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting as issued by the International Accounting Standards Board.

#### ii. Approval of the consolidated financial statements

The consolidated financial statements were approved by the trustees of the REIT and authorized for issuance on October 30, 2018.

#### iii. Basis of measurement

These consolidated financial statements have been prepared on a going concern basis and measured at historical cost except for properties and certain financial instruments, which are measured at fair value.

The application of the going concern basis of presentation assumes that the REIT will continue in operation for the foreseeable future and be able to realize its assets and discharge its liabilities and commitments in the normal course of business. The REIT expects to continue as a going concern for the foreseeable future.

#### iv. Functional and presentation currency

These consolidated financial statements are presented in U.S. dollars, which is the REIT's functional currency and the functional currency of all of its subsidiaries.

### 3. Significant accounting policies

A summary of significant accounting policies is included in Note 3 "Significant accounting policies" of the audited comparative consolidated financial statements of the REIT as at and for the year ended December 31, 2017. These consolidated financial statements follow the same accounting policies and methods of computation as used in the REIT's most recent annual consolidated financial statements, except as described below. These consolidated financial statements do not include all the information and disclosures required in the annual financial statements prepared under International Financial Reporting Standards ("IFRS") and should be read in conjunction with the REIT's audited comparative consolidated financial statements as at and for the year ended December 31, 2017.

#### i. Application of new and revised IFRSs

The REIT has adopted the following new accounting standards:

##### *IFRS 9, Financial Instruments* ("IFRS 9")

The REIT has applied IFRS 9 effective January 1, 2018. IFRS 9 replaces IAS 39, *Financial Instruments: Recognition and Measurement* ("IAS 39") and provides new guidance on the classification and measurement, impairment and hedge accounting for financial instruments in addition to clarification for the treatment of modifications of financial liabilities that do not result in extinguishment. IFRS 9 is required to be adopted retrospectively with certain available transition provisions.

Details of these new requirements as well as their impact on the REIT's consolidated financial statements are described below. The REIT has applied the standard on a retrospective basis using the available transitional provision to not restate comparatives. Accordingly, an adjustment has been made to retained earnings at January 1, 2018 as described below.

# SLATE RETAIL REIT

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

### *Classification and measurement*

IFRS 9 requires a new approach for the classification and measurement of financial assets based on the REIT's business models for managing these financial assets and their contractual cash flow characteristics. This approach is summarized as follows:

- Assets held for the purpose of collecting contractual cash flows that represent solely payments of principal and interest are measured at amortized cost.
- Assets held within a business model where assets are both held for the purpose of collecting contractual cash flows or sold prior to maturity and the contractual cash flows represent solely payments of principal and interest are measured at fair value through other comprehensive income ("FVTOCI").
- Assets held within another business model or assets that do not have contractual cash flow characteristics that are solely payments of principal and interest are measured at fair value through profit or loss ("FVTPL").

The REIT has completed a review of its financial instruments held including performing a cash flow and business model assessment. As a result, the REIT determined that cash and cash equivalents, accounts receivable, tax incremental financing ("TIF") notes receivable, financial assets within other assets, and notes receivable currently measured at amortized cost will continue to be measured at amortized cost, and that the REIT's interest rate swaps will continue to be measured at FVTPL.

### *Impairment*

IFRS 9 requires the use of an expected credit loss ("ECL") impairment model for financial assets measured at amortized cost or debt instruments measured at FVTOCI. The ECL model uses an allowance for expected credit losses being recorded regardless of whether or not there has been an actual loss event.

The REIT measures the loss allowance at an amount equal to lifetime ECL for trade receivables. The loss allowance for the TIF receivable and notes receivable is also measured at an amount equal to lifetime expected losses. The REIT evaluates each receivable on a specific basis for collectability in addition to the ECL model in general. The REIT's measurement of financial assets primarily related to accounts receivables resulted in a reduction of retained earnings at January 1, 2018 in the amount of \$6 thousand.

### *Hedge accounting*

IFRS 9 expands the scope of hedge items and risks eligible for hedge accounting and aligns hedge accounting more closely with risk management. This new standard did not fundamentally change the types of hedging relationships or the requirement to measure and recognize ineffectiveness, however, it allows more hedging strategies that are used for risk management to qualify for hedge accounting and introduce more judgment to assess the effectiveness of a hedging relationship.

In accordance with IFRS 9's transition provisions for hedge accounting, the REIT has applied the IFRS 9 hedge accounting requirements prospectively from the date of initial application on July 30, 2018. The REIT's qualifying hedging relationships in place as at July 30, 2018 also qualified for hedge accounting in accordance with IFRS 9 and were therefore regarded as continuing hedging relationships. No rebalancing of any of the hedging relationships was necessary on July 30, 2018. As the critical terms of the hedging instruments match those of their corresponding hedged items, all hedging relationships continue to be effective under IFRS 9's effectiveness assessment requirements. The REIT has also not designated any hedging relationships under IFRS 9 that would not have met the qualifying hedge accounting criteria under IAS 39.

### *Financial liabilities*

Generally, IFRS 9 did not introduce changes to the classification of financial liabilities. The REIT will continue to measure its financial liabilities at amortized cost.

IFRS 9 requires that when a financial liability measured at amortized cost is modified or exchanged, and such modification or exchange does not result in derecognition, the adjustment to the amortized cost of the financial liability is recognized in profit or loss at the date of modification. This did not have a material impact on the REIT's measurement of its financial liabilities. The REIT's measurement of financial liabilities resulted in a reduction to retained earnings at January 1, 2018 in the amount of \$113 thousand.



**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited – in thousands of United States dollars, unless otherwise stated)

**Disclosures in relation to the initial application of IFRS 9**

The table below illustrates the classification and measurement of financial assets and financial liabilities under IFRS 9 and IAS 39 at the date of initial application, January 1, 2018.

<b>Financial instrument</b>	<b>IAS 39 measurement category</b>	<b>IFRS 9 measurement category</b>	<b>Carrying amount under IAS 39</b>	<b>Carrying amount under IFRS 9</b>
<b>Financial assets</b>				
Cash	Loans and receivables	Amortized cost	\$ 5,380	\$ 5,380
Cash equivalents	FVTPL	FVTPL	2,003	2,003
Interest rate swaps	FVTPL <sup>(1)</sup>	FVTPL <sup>(1)</sup>	10,607	10,607
Accounts receivable	Loans and receivables	Amortized cost	9,876	9,870
TIF notes receivable	Loans and receivables	Amortized cost	3,312	3,312
Financial assets within other assets	Loans and receivables	Amortized cost	118	118
Notes receivable	Loans and receivables	Amortized cost	10,841	10,841
<b>Financial liabilities</b>				
Accounts payable and accrued liabilities	Amortized cost	Amortized cost	17,289	17,289
Distributions payable	Amortized cost	Amortized cost	3,249	3,249
Revolver, term loans and mortgages	Amortized cost	Amortized cost	879,914	880,027
TIF notes payable	Amortized cost	Amortized cost	3,132	3,132
Financial liabilities within other liabilities	Amortized cost	Amortized cost	2,869	2,869
REIT units <sup>(2)</sup>	FVTPL	FVTPL	457,590	457,590
Exchangeable units of subsidiaries	FVTPL	FVTPL	24,075	24,075

<sup>(1)</sup> Interest rate swaps are held in a hedge relationship, such that fair value movements are recognized in other comprehensive income as opposed to profit or loss.

<sup>(2)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

*IFRS 15, Revenue from Contracts with Customers ("IFRS 15")*

IFRS 15 replaces IAS 18, *Revenue*, and IAS 11, *Construction contracts*, and is effective January 1, 2018. The REIT has elected to apply the standard on a modified retrospective basis.

The adoption of the new standard did not have a material impact to the REIT's consolidated statements of income. The recovery of costs related to common area maintenance services is considered within the scope of IFRS 15 and the REIT has concluded that the pattern of revenue recognition remains unchanged. As a result of the adoption of IFRS 15, the REIT discloses revenue recognized from contracts with customers related to common area maintenance recoveries separately from other sources of revenue, including those included within gross leases. Refer to Note 14 for the incremental disclosures required by IFRS 15.

In addition, the REIT assessed that it is a principal in relation to property taxes that are paid directly by the tenants to the relevant taxing authority as the REIT is primarily responsible for fulfilling the promise to satisfy its property tax obligations. As a result, the REIT recognizes the gross amount of consideration for property taxes paid directly by tenants. There was no adjustment to opening retained earnings on the date of adoption of this standard.

No impact on the consolidated statements of cash flow as a result of adoption.

*ii. Future accounting policies*

*IFRS 16, Leases ("IFRS 16")*

IFRS 16 replaces IAS 17, *Leases ("IAS 17")*, and IFRIC 4, *Determining whether an arrangement contains a lease*, and is effective January 1, 2019. The objective of IFRS 16 is to report information that faithfully represents lease transactions and provides a basis for users of financial statements to assess the amount, timing and uncertainty of cash flows arising from leases. To meet that objective, a lessee should recognize assets and liabilities arising from a lease.

## SLATE RETAIL REIT

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(unaudited – in thousands of United States dollars, unless otherwise stated)

IFRS 16 introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than twelve months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. This standard substantially carries forward the lessor accounting requirements of IAS 17 while requiring enhanced disclosures to be provided by lessors. Other areas of the lease accounting model have been impacted, including the definition of a lease.

The REIT has established an impact assessment and implementation team to evaluate the impacts of IFRS 16 on its consolidated financial statements. Currently, the REIT has completed the issue identification phase of the transition and has commenced its evaluation of the resulting impact on its consolidated financial statements, reporting system, internal controls and disclosures required by the standard.

#### 4. Acquisitions and dispositions

##### *Acquisitions*

The REIT acquired one property during the nine month period ended September 30, 2018. The operational result of this property has been included in these consolidated financial statements from the date of acquisition.

Property	Purchase date	Location	Purchase price
Plymouth Station	August 31, 2018	Plymouth, Minnesota	\$ 20,465

The net assets acquired for this acquisition are as follows:

Purchase price	\$ 20,465
Transaction costs	622
Properties	21,087
Working capital items	(299)
Assumed debt	(8,194)
<b>Total</b>	<b>\$ 12,594</b>

Consideration for the acquisition of \$12.6 million was funded by cash on hand, the application of existing deposits and borrowings from the REIT's revolving credit facility (the "revolver"). The acquisition has been determined to be an asset acquisition and accordingly, transaction costs have been recognized in the initial carrying amount of the property.

##### *Dispositions*

The REIT disposed of one property and seven property outparcels during the nine month period ended September 30, 2018 as follows:

Property	Number of outparcels	Disposition date	Location	Sales price
Westhaven Town Centre Outparcel	1	January 9, 2018	Franklin, Tennessee	\$ 9,100
Mooresville Consumer Square Outparcel	1	February 12, 2018	Mooresville, North Carolina	6,450
Norwin Town Square Outparcel	1	March 16, 2018	North Huntingdon, Pennsylvania	1,360
Waterbury Plaza Outparcel	1	April 17, 2018	Waterbury, Connecticut	3,300
Mooresville Consumer Square Outparcel	3	August 22, 2018	Mooresville, North Carolina	12,730
Field Club Commons	N/A	September 25, 2018	New Castle, Pennsylvania	9,800
<b>Total</b>				<b>\$ 42,740</b>

Sales price	\$ 42,740
Transaction costs	(1,626)
Properties	41,114
Working capital items	(369)
<b>Total</b>	<b>\$ 40,745</b>

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited – in thousands of United States dollars, unless otherwise stated)

**5. Properties**

On September 30, 2018, the REIT owned 86 properties. The change in properties is as follows:

		Three months ended September 30,		Nine months ended September 30,	
	Note	2018	2017	2018	2017
Beginning of the period		\$ 1,425,074	\$ 1,176,620	\$ 1,454,463	\$ 1,072,923
Acquisitions	4	21,087	242,895	21,087	348,638
Capital		2,406	1,431	4,158	2,897
Leasing costs		783	596	2,250	917
Tenant improvements		1,834	886	6,139	1,359
Development and expansion capital		4,196	962	9,274	5,183
Straight-line rent		448	367	2,241	1,407
Dispositions	4	(22,530)	(2,350)	(42,740)	(15,085)
IFRIC 21 property tax adjustment		4,574	3,784	(4,670)	(2,431)
Change in fair value		(18,937)	(1,142)	(33,267)	8,241
<b>End of the period</b>		<b>\$ 1,418,935</b>	<b>\$ 1,424,049</b>	<b>\$ 1,418,935</b>	<b>\$ 1,424,049</b>

Valuation assumptions used to estimate the fair value of the REIT's properties are as follows:

	September 30, 2018	December 31, 2017
Capitalization rate range	6.25% – 10.00%	6.25% – 9.50%
Weighted average capitalization rate	7.36%	7.25%
Impact on fair value due to 25 basis point change in capitalization rates	\$ 49,316	\$ 51,730
Impact on fair value due to \$100,000 change in underlying annual stabilized income	\$ 1,358	\$ 1,380

Under the fair value hierarchy, the fair value of the REIT's properties is determined using the overall income capitalization method using Level 3 inputs.

**6. Interest rate swaps**

The REIT has entered into certain pay-fixed receive-float interest rate swap contracts to hedge the cash flow risk associated with monthly U.S. London Interbank Offering Rate ("LIBOR") based interest payments on a portion of the REIT's floating rate debt.

The terms of the interest rate swaps are as follows:

Effective date	November 2, 2016	September 1, 2017	August 22, 2018	August 22, 2018	Total/ Weighted average
Pay-fixed rate	1.1040%	1.7150%	2.8840%	2.9250%	2.0257%
Notional amount	\$ 300,000	\$ 100,000	\$ 175,000	\$ 175,000	\$ 750,000
Receive-floating rate	One-month U.S. LIBOR	One-month U.S. LIBOR	One-month U.S. LIBOR	One-month U.S. LIBOR	
Maturity date	February 26, 2021	September 22, 2022	August 22, 2023	August 22, 2025	
Remaining term (years)	2.4	3.4	4.9	6.9	4.2

**SLATE RETAIL REIT**  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

(unaudited – in thousands of United States dollars, unless otherwise stated)

A reconciliation of the change in the fair value of the interest rate swaps and related deferred tax impact during the three and nine month period ended September 30, 2018 is as follows:

	Note	Fair value of interest rate swaps	Deferred income tax	Net impact after tax
Balance, June 30, 2018		\$ 16,175	\$ (4,231)	\$ 11,944
Change in fair value of cash flow hedges of interest rate risk		1,170	(324)	846
Net payments received	16	(466)	126	(340)
<b>Balance, September 30, 2018</b>		<b>\$ 16,879</b>	<b>\$ (4,429)</b>	<b>\$ 12,450</b>

	Note	Fair value of interest rate swaps	Deferred income tax	Net impact after tax
Balance, December 31, 2017		\$ 10,607	\$ (2,775)	\$ 7,832
Change in fair value of cash flow hedges of interest rate risk		7,852	(2,071)	5,781
Net payments received	16	(1,580)	417	(1,163)
<b>Balance, September 30, 2018</b>		<b>\$ 16,879</b>	<b>\$ (4,429)</b>	<b>\$ 12,450</b>

**7. Other assets**

Other assets are comprised of the following:

	Note	September 30, 2018	December 31, 2017
<b>Current</b>			
TIF notes receivable		\$ 510	\$ 510
Note receivable	22	9,398	9,398
Funds held in escrow		248	93
Other <sup>(1)</sup>	22	2,005	1,443
		<b>12,161</b>	<b>11,444</b>
<b>Non-current</b>			
TIF notes receivable		2,491	2,802
Funds held in escrow		25	25
		<b>2,516</b>	<b>2,827</b>
<b>Total</b>		<b>\$ 14,677</b>	<b>\$ 14,271</b>

<sup>(1)</sup> Other includes interest accrued on a loan arrangement, recorded as a note receivable, from the REIT to a U.S. based entity in which Slate Asset Management L.P. has a significant interest. Refer to Note 22 "Related parties" for detail.

TIF notes receivable are issued by the City of St. Paul and by the City of Brainerd in Minnesota, related to the REIT's Phalen Retail Centre and East Brainerd Mall properties, respectively. The TIF notes obligate each municipality to pay certain tax increments resulting from increases, if any, from a reference amount in the taxable valuation of the respective property to the REIT.

**8. Accounts receivable**

Accounts receivable is comprised of the following:

	September 30, 2018	December 31, 2017
Rent receivable	\$ 2,705	\$ 3,519
Allowance for doubtful accounts	(488)	(322)
Accrued recovery income	6,067	5,148
Other receivables	2,512	1,531
<b>Total</b>	<b>\$ 10,796</b>	<b>\$ 9,876</b>

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Rent receivable consists of base rent and operating expense recoveries billed to tenants. Accrued recovery income represents amounts that have not been billed to the tenants and are generally billed and paid subsequent to the year in which they were incurred.

The change in allowance for doubtful accounts is as follows:

	Nine months ended September 30,	
	2018	2017
Beginning of the period	\$ (328)	\$ (212)
Allowance for doubtful accounts	(435)	(432)
Bad debt write-off	101	202
Bad debt recovery	174	191
<b>End of the period</b>	<b>\$ (488)</b>	<b>\$ (251)</b>

The REIT measures the allowance at an amount equal to lifetime expected losses by taking into account past default experience and considering both current and potential bankruptcy, abandonment by tenants and certain tenant disputes.

The aging analysis of rent receivable past due but not impaired, net of allowance for doubtful accounts, is as follows:

	September 30, 2018	December 31, 2017
Current to 30 days	\$ 1,569	\$ 2,405
31 to 60 days	265	223
61 to 90 days	99	65
Greater than 90 days	284	504
<b>Total</b>	<b>\$ 2,217</b>	<b>\$ 3,197</b>

**9. Cash and cash equivalents**

Cash and cash equivalents include cash and highly liquid investments available on demand and is comprised of the following:

	September 30, 2018	December 31, 2017
Cash	\$ 6,612	\$ 5,380
Money market funds	2,026	2,003
<b>Total</b>	<b>\$ 8,638</b>	<b>\$ 7,383</b>

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**10. Debt**

Debt held by the REIT at September 30, 2018 is as follows:

	<b>Maturity</b>	<b>Remaining extension options</b>	<b>Coupon <sup>(1)</sup></b>	<b>Properties provided as security</b>	<b>Fair value of security</b>	<b>Maximum available</b>	<b>Principal</b>	<b>Available to be drawn <sup>(2)</sup></b>
Revolver <sup>(2)</sup> <sup>(3)</sup>	February 26, 2020	One 1-year	L+200 bps <sup>(2)</sup>	N/A <sup>(4)</sup>	N/A <sup>(4)</sup>	\$ 362,500	\$ 147,924	\$ 214,576
Term loan <sup>(2)</sup>	February 26, 2021	None	L+200 bps <sup>(2)</sup>	N/A <sup>(4)</sup>	N/A <sup>(4)</sup>	362,500	362,500	—
Term loan 2 <sup>(2)</sup>	February 9, 2023	None	L+200 bps <sup>(2)</sup>	N/A <sup>(4)</sup>	N/A <sup>(4)</sup>	250,000	250,000	—
Mortgage	March 1, 2021	None	5.75%	1	24,047	11,008	11,008	—
Mortgage	January 1, 2025	None	3.80%	3	78,429	44,583	44,583	—
Mortgage	June 15, 2025	None	4.14%	6	95,372	56,016	56,016	—
Mortgage	January 1, 2031	None	5.50%	1	22,023	8,118	8,118	—
<b>Total</b>						<b>\$1,094,725</b>	<b>\$ 880,149</b>	<b>\$ 214,576</b>

<sup>(1)</sup> "L" means LIBOR and "bps" means basis points.

<sup>(2)</sup> Debt available to be drawn is subject to certain covenants as provided in the REIT's lending agreements, including generally, a maximum of 65% Consolidated Total Indebtedness to Gross Asset Value. The calculation of Consolidated Total Indebtedness to Gross Asset Value is provided in Note 20 "Capital Management". The revolver, term loan and term loan 2 provide for different spreads over one-month U.S. LIBOR depending on the ratio of Consolidated Total Indebtedness to Gross Asset Value. The applicable spread where Consolidated Total Indebtedness to Gross Asset Value is: (i) less than or equal to 45% is 155 bps; (ii) greater than 45% but less than or equal to 55% is 175 bps; (iii) greater than 55% but less than or equal to 60% is 200 bps; and (iv) greater than 60% is 225 bps.

<sup>(3)</sup> The revolver requires a stand-by fee to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

<sup>(4)</sup> The revolver, term loan and term loan 2 are secured by a general pledge of equity of certain subsidiaries of the REIT. Collectively, those subsidiaries hold an interest in 75 of the REIT's properties.

The carrying value of debt held by the REIT at September 30, 2018 is as follows:

	<b>Effective rate <sup>(1)</sup></b>	<b>Principal</b>	<b>Mark-to-market ("MTM") adjustments and costs</b>	<b>Accumulated amortization of MTM adjustments and costs <sup>(2)</sup></b>	<b>Carrying amount</b>	<b>Current</b>	<b>Non-current</b>
Revolver	3.91%	\$ 147,924	\$ (2,186)	\$ 1,312	\$ 147,050	\$ —	\$ 147,050
Term loan	4.09%	362,500	(3,877)	2,292	360,915	—	360,915
Term loan 2	3.90%	250,000	(1,839)	288	248,449	—	248,449
Mortgage	5.75%	11,008	2,003	(1,230)	11,781	314	11,467
Mortgage	3.80%	44,583	(1,549)	448	43,482	1,010	42,472
Mortgage	4.14%	56,016	(1,079)	368	55,305	1,170	54,135
Mortgage	5.50%	8,118	127	—	8,245	475	7,770
<b>Total</b>		<b>\$ 880,149</b>	<b>\$ (8,400)</b>	<b>\$ 3,478</b>	<b>\$ 875,227</b>	<b>\$ 2,969</b>	<b>\$ 872,258</b>

<sup>(1)</sup> The effective interest rate for revolver, term loan and term loan 2 includes the impact of unamortized financing costs not yet recorded in interest expense under the effective interest method. The revolver, term loan and term loan 2 effective rates are based on the applicable U.S. LIBOR rate under borrowings as at September 30, 2018.

<sup>(2)</sup> Excludes the impact of any available extension options not yet exercised.

On August 16, 2018, the REIT extinguished TIF notes payable in the amount of \$2.8 million, bearing interest of 5.19%, with borrowings from the REIT's revolver.

On August 31, 2018, in connection with the acquisition of Plymouth Station at Plymouth, Minnesota, the REIT assumed a mortgage of \$8.1 million, bearing interest of 5.50%.

During the period ended September 30, 2018, the REIT made principal repayments totaling \$35.7 million on the REIT's revolving credit facility (the "revolver") and mortgages funded by cash received from the disposal of seven property outparcels and one property, as well as cash on hand.

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#### 11. REIT units and exchangeable units of subsidiaries

At September 30, 2018, the REIT has the following class A units, class I units and class U units issued and outstanding (collectively, the "REIT units"), in thousands of units:

	Class A	Class I	Class U
Authorized for issue	Unlimited	Unlimited	Unlimited
Issued and outstanding	294	282	42,887

The units of the REIT are presented as equity instruments while Class B units of Slate Retail One L.P. and Slate Retail Two L.P. and exchangeable limited partnership units of GAR B all of which are issued by subsidiaries of the REIT (collectively, the "exchangeable units of subsidiaries") are presented as financial liabilities in accordance with IAS 32, *Financial Instruments: Presentation*.

Each REIT unit confers the right to one vote at any meetings of REIT unitholders. The REIT is also authorized to issue an unlimited number of special voting units. Special voting units are only issued in tandem with the issuance of securities redeemable for or exchangeable into REIT units. The special voting units do not have any economic entitlement in the REIT with respect to distributions but provide the holder with the same voting rights in the REIT as a holder of REIT units. The GAR B exchangeable units are accompanied by an equivalent number of special voting units.

Each REIT unit entitles the holder to the same rights and obligations as any other REIT unitholder and no REIT unitholder is entitled to any privilege, priority or preference in relation to any other holder of REIT units of class A units, class I units and class U units of the REIT to participate in distributions made by the REIT including distributions of net income, net realized capital gains or other amounts and, in the event of termination or winding-up of the REIT, in the net assets of the REIT remaining after satisfaction of all liabilities. REIT units will be fully paid and non-assessable when issued and are transferable.

The REIT's Declaration of Trust grants holders of class A units and class I units of the REIT the right to convert all or any portion of their class A units and class I units of the REIT, at any time (the "conversion date"), into class U units by giving written notice to the REIT. On the applicable conversion date, the REIT will deliver to the class A unitholder or class I unitholder the applicable number of class U units for each class A unit or class I unit converted by such unitholder.

With certain restrictions, the unitholders have the right to require the REIT to redeem their units on demand. Upon receipt of the redemption notice by the REIT, all rights to and under the units tendered for redemption shall be surrendered and the holder thereof shall be entitled to receive a price per unit as determined by a market formula and shall be paid in accordance with the conditions provided for in the Declaration of Trust.

Effective March 15, 2018 the REIT elected to suspend its distribution reinvestment plan ("DRIP"), which allowed holders of REIT units to elect to receive their distributions in the form of class U units.

#### *Exchangeable units of subsidiaries*

Exchangeable units of subsidiaries are redeemable at the option of the holder, for cash or class U units of the REIT as determined by the REIT. Distributions paid on exchangeable units of subsidiaries are recorded as unit expense in the period in which they become payable.

The Class B LP units are re-measured based on the quoted closing price of REIT units into which they are exchangeable with changes in fair value recognized in net income.

#### *Subdivision*

The REIT completed various steps to have its units presented as equity in its consolidated financial statements. The changes included the approval of a special resolution of an amendment to and restatement of the Declaration of Trust of the REIT (the "Third A&R DOT") making the features of the class A units, class I units and class U units identical among all three classes, among other things. Also on May 1, 2018, the board of trustees of the REIT approved the subdivision of each of the: (i) class A units issued and outstanding on May 3, 2018 (the "record date") on the basis of a subdivision ratio of one pre-subdivision class A unit for 1.0078 post-subdivision class A units; and (ii) class I units issued and outstanding on the record date on the basis of a subdivision ratio of one pre-subdivision class I unit for 1.0554 class I units (the "Subdivision"). The Third A&R DOT and the Subdivision were undertaken contemporaneously and the impact of such actions did not change the relative economics of the different classes of units of the REIT. Prior to May 11, 2018, units of the REIT were presented as a liability in its consolidated financial statements.

The Subdivision was completed on May 11, 2018. As a consequence of the Subdivision, the proportionate entitlement of the class A units and class I units with respect to distributions from the REIT has been adjusted to 1.0 and all class A units, class I units and class U units have equal rights with respect to distributions from the REIT, redemptions of units and on the termination of the REIT. Each class A unit and each class I unit have remained convertible into a class U unit but the conversion ratio is on a one-for-one-basis. The REIT issued

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an additional 3 thousand class A units and 15 thousand class I units as a result of the Subdivision. The fair value of the REIT units of \$435.3 million at May 11, 2018 were reclassified to equity.

*Normal course issuer bid*

The REIT has a normal course issuer bid (“NCIB”) which was most recently renewed on May 26, 2018. The NCIB remains in effect until the earlier of May 25, 2019 or the date on which the REIT has purchased an aggregate of 3.9 million class U units, representing 10% of the REIT’s public float of 38.7 million class U units at the time of entering the NCIB through the facilities of the TSX.

For the three month period ended September 30, 2018, 0.4 million class U units have been purchased and subsequently canceled under the NCIB for a total cost, including transaction costs, of \$3.5 million at an average price of \$9.92. For the nine month period ended September 30, 2018, 0.9 million class U units have been purchased and subsequently canceled under the NCIB for a total cost, including transaction costs, of \$8.3 million at an average price of \$9.73. Subsequent to September 30, 2018, an additional 0.6 million class U units were purchased and subsequently canceled under the NCIB, aggregating to 1.4 million class U units purchased and subsequently canceled under the NCIB for a total cost, including transaction costs, of \$14.0 million at an average price of \$9.76 in 2018.

REIT units and exchangeable units of subsidiaries outstanding during the period and their respective class U equivalent amounts if converted is as follows, in thousands of units:

Class / type	REIT units			Exchangeable units of subsidiaries			Total class U units equivalent
	U	A	I	SR1 <sup>(1)</sup>	SR2 <sup>(1)</sup>	GAR B	
Balance, December 31, 2017	43,482	309	282	220	1,603	496	46,410
Issued under the DRIP	117	—	—	—	—	—	117
Repurchases	(853)	—	—	—	—	—	(853)
Issued under the subdivision	—	3	15	—	—	—	—
Exchanges	141	(18)	(15)	—	—	(108)	—
<b>Class U units equivalent, as at September 30, 2018</b>	<b>42,887</b>	<b>294</b>	<b>282</b>	<b>220</b>	<b>1,603</b>	<b>388</b>	<b>45,674</b>

Class / type	REIT units			Exchangeable units of subsidiaries			Total class U units equivalent
	U	A	I	SR1 <sup>(1)</sup>	SR2 <sup>(1)</sup>	GAR B	
Balance, December 31, 2016	32,267	334	322	220	1,747	545	35,456
Issued under the DUP <sup>(2)</sup>	6	—	—	—	—	—	6
Issued under the DRIP	80	—	—	—	—	—	80
Issued under equity offerings	10,801	—	—	—	—	—	10,801
Redeemed	—	—	—	—	(3)	—	(3)
Exchanges	73	(13)	(40)	—	(18)	—	—
Balance, September 30, 2017	43,227	321	282	220	1,726	545	46,340
Conversion ratio to class U units	1.0000	1.0078	1.0554	1.0000	1.0000	1.0000	
<b>Class U units equivalent, as at September 30, 2017</b>	<b>43,227</b>	<b>324</b>	<b>298</b>	<b>220</b>	<b>1,726</b>	<b>545</b>	<b>46,340</b>

<sup>(1)</sup> "SR1" and "SR2" mean Slate Retail One exchangeable units and Slate Retail Two exchangeable units, respectively.

<sup>(2)</sup> "DUP" refers to deferred units under the REIT's deferred unit plan.



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The change in the carrying amount of REIT units is as follows:

	<b>REIT units</b>
Balance, December 31, 2017	\$ 457,590
Issued under the DRIP	1,147
Repurchases	(4,747)
Exchanges	862
Change in fair value <sup>(1)</sup>	(19,567)
<b>Balance, May 11, 2018</b>	<b>\$ 435,285</b>

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity.

The change in the carrying amount of exchangeable units of subsidiaries is as follows:

	<b>Exchangeable units of subsidiaries</b>
Balance, December 31, 2017	\$ 24,075
Exchanges	(1,072)
Change in fair value	(1,258)
<b>Balance, September 30, 2018</b>	<b>\$ 21,745</b>

	<b>REIT units</b>	<b>Exchangeable units of subsidiaries</b>	<b>Total</b>
Balance, December 31, 2016	\$ 369,277	\$ 28,162	\$ 397,439
Issued under the DUP	66	—	66
Issued under the DRIP	861	—	861
Issued under equity offering	112,718	—	112,718
Redeemed	—	(35)	(35)
Exchanges	198	(198)	—
Change in fair value	(11,945)	(1,162)	(13,107)
<b>Balance, September 30, 2017</b>	<b>\$ 471,175</b>	<b>\$ 26,767</b>	<b>\$ 497,942</b>

*Deferred unit plans*

The REIT has a deferred unit incentive plan ("DUP") whereby trustees of the REIT, who are not also members of management, may elect to receive all or a portion of their trustee fees in the form of deferred units that vest immediately upon grant.

The REIT also has a DUP for officers of the REIT whereby officers may elect to receive deferred class U units, which represent a right to receive class U units, in lieu of an equivalent amount of asset management fees for management services rendered by Slate Asset Management L.P. (the "Manager").

The deferred units are equivalent in value to REIT units and accumulate additional deferred units at the same rate that distributions are paid on REIT units in relation to the market value of REIT units.

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The change in deferred units is as follows, in thousands of units:

	Three months ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Beginning of the period	89	65	71	55
Reinvested distributions	2	1	5	3
Issuances	4	5	19	13
Redemption of units	—	(10)	—	(10)
<b>End of the period</b>	<b>95</b>	<b>61</b>	<b>95</b>	<b>61</b>
<b>Fair value of units <sup>(1)</sup></b>	<b>\$ 930</b>	<b>\$ 658</b>	<b>\$ 930</b>	<b>\$ 658</b>

<sup>(1)</sup> At the respective period and date.

*Weighted average class U units outstanding*

The following is the weighted average number of class U units outstanding on a fully diluted basis, in thousands of units:

	Three months ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Class U units	42,596	43,196	42,968	39,848
Class A units	294	326	297	332
Class I units	282	298	288	305
Exchangeable units of subsidiaries	2,225	2,491	2,230	2,494
Deferred units	92	61	85	62
<b>Total</b>	<b>45,489</b>	<b>46,372</b>	<b>45,868</b>	<b>43,041</b>

*Class U units outstanding*

The following is the total number of class U units outstanding, if all other units of the REIT, its subsidiaries and its DUP, were converted or exchanged, as applicable, for class U units of the REIT, in thousands of units:

	September 30, 2018	December 31, 2017
Class U units	42,887	43,482
Class A units	294	311
Class I units	282	299
Exchangeable units of subsidiaries	2,211	2,319
Deferred units	95	71
<b>Total</b>	<b>45,769</b>	<b>46,482</b>

**12. Income taxes**

The REIT qualifies as a mutual fund trust for Canadian income tax purposes. The REIT intends to distribute all of its taxable income to unitholders and is entitled to deduct such distributions for Canadian income tax purposes. Accordingly, no provision for current income taxes payable is required, except for amounts incurred in Investment L.P.

Investment L.P. and GAR B made an election to be classified as corporations for U.S. federal tax purposes. Investment L.P. and GAR B are subject to U.S. federal and state income taxation on their allocable shares in Slate Retail One L.P., a subsidiary of the REIT, and any subsidiary limited partnership thereof.

The REIT is therefore subject to U.S. federal income taxation on its allocable share of rental income derived directly or indirectly through such subsidiary limited partnerships, on a net basis taking into account allowable deductions. Investment L.P. is subject to a combined federal and state income tax rate of 26.24% (December 31, 2017 – 26.15%). Current taxes in Investment L.P. have been reduced to nil. To the extent U.S. taxes are paid by Investment L.P. such amounts will be creditable against an investor's Canadian federal income tax liability to the extent permitted by Canadian tax law.

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**13. Accounts payable and accrued liabilities**

Accounts payable and accrued liabilities are comprised of the following:

	September 30, 2018	December 31, 2017
Trade payables and accrued liabilities	\$ 19,638	\$ 10,609
Prepaid rent	3,205	3,665
Tenant improvements payable	284	387
Other payables	2,660	2,628
<b>Total</b>	<b>\$ 25,787</b>	<b>\$ 17,289</b>

Included in trade payables and accrued liabilities are operating expenses, property taxes, and capital and leasing expenses. Other payables include trustee fees, accrued interest payable and other non-operating items.

**14. Revenue**

Revenue is comprised of the following:

	Three months ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Rental revenue	\$ 26,879	\$ 23,677	\$ 80,451	\$ 64,216
Common area maintenance recoveries	2,877	2,331	9,389	7,086
Property tax and insurance recoveries	4,932	3,473	14,619	9,575
Other revenue <sup>(1)</sup>	1,011	549	3,453	3,000
<b>Total</b>	<b>\$ 35,699</b>	<b>\$ 30,030</b>	<b>\$ 107,912</b>	<b>\$ 83,877</b>

<sup>(1)</sup> Other revenue includes straight-line rent, ground rent, termination fees, percentage rent and other recoveries.

The REIT enters into long-term lease contracts with tenants for space in the REIT's properties. Leases generally provide for the tenant to pay base rent, with provisions for contractual increases in base rent over the term of the lease, plus operating costs and realty tax recoveries. Certain leases have limitations or escalation restrictions on the amount of recoveries or cost reimbursements, which the tenant is obligated to pay regardless of the actual costs incurred by the REIT to operate and maintain the properties.

The REIT's existing leases have a weighted average outstanding term of 4.8 years (December 31, 2017 – 4.9 years) certain of which include clauses to enable periodic upward revisions in rental rates.

The future minimum lease payments from the REIT's non-cancellable operating leases as a lessor are as follows:

	September 30, 2018	December 31, 2017
In one year or less	\$ 106,728	\$ 108,328
In more than one year but not more than five years	291,847	311,767
In more than five years	139,068	163,104
<b>Total</b>	<b>\$ 537,643</b>	<b>\$ 583,199</b>

**15. Other expenses**

Other expenses are comprised of the following:

		Three months ended September 30,		Nine months ended September 30,	
	Note	2018	2017	2018	2017
Asset management fees	22	\$ 1,487	\$ 1,235	\$ 4,440	\$ 3,489
Bad debt expense		234	110	799	336
Professional fees and other		753	596	2,118	1,803
Franchise and business taxes		191	(61)	409	398
<b>Total</b>		<b>\$ 2,665</b>	<b>\$ 1,880</b>	<b>\$ 7,766</b>	<b>\$ 6,026</b>

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**16. Interest expense and other financing costs, net**

Interest expense and other financing costs, net are comprised of the following:

		Three months ended September 30,		Nine months ended September 30,	
	Note	2018	2017	2018	2017
Interest on debt and finance charges	10	\$ 9,193	\$ 5,947	\$ 26,822	\$ 15,473
Interest rate swaps, net settlement	6	(532)	(83)	(1,549)	218
Interest income		(27)	(19)	(72)	(52)
Interest income on notes receivable	22	(189)	(184)	(562)	(519)
Amortization of finance charges	10	511	369	1,457	988
Amortization of MTM premium	10	(89)	(88)	(261)	(260)
Interest income on TIF notes receivable		(24)	(29)	(75)	(90)
Interest expense on TIF notes payable		44	39	122	115
Amortization of deferred gain on TIF notes		(22)	(22)	(66)	(66)
<b>Total</b>		<b>\$ 8,865</b>	<b>\$ 5,930</b>	<b>\$ 25,816</b>	<b>\$ 15,807</b>

**17. Transaction costs**

Transaction costs for the three and nine month period ended September 30, 2018 were \$0.8 million and \$1.6 million, respectively (three month period ended September 30, 2017 – \$0.2 million, nine month period ended September 30, 2017 – \$0.6 million). Transaction costs are comprised of costs related to the disposition of property outparcels.

**18. Unit expense (income)**

Pursuant to the Declaration of Trust, the income of the REIT is distributed on dates and in amounts as determined by the board of trustees. During the period ended September 30, 2018, the REIT declared distributions each month of \$0.07 per unit.

Unit expense (income) is comprised of the following:

		Three months ended September 30,		Nine months ended September 30,	
	Note	2018	2017	2018	2017
REIT units distributions	11	\$ —	\$ 8,876	\$ 12,342	\$ 25,192
Exchangeable units of subsidiaries distributions	11	466	505	1,404	1,515
Change in fair value of DUP		5	14	(41)	(30)
Change in fair value of REIT units <sup>(1)</sup>	11	—	9,932	(19,452)	(11,945)
Change in fair value of exchangeable units of subsidiaries	11	228	565	(1,258)	(1,162)
<b>Total</b>		<b>\$ 699</b>	<b>\$ 19,892</b>	<b>\$ (7,005)</b>	<b>\$ 13,570</b>

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

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#### Unit distributions

The following table summarizes the REIT's distributions and reconciliation to distributions paid or settled:

	Note	Three months ended September 30,		Nine months ended September 30,	
		2018	2017	2018	2017
REIT units distributions	11	\$ —	\$ 8,876	\$ 12,342	\$ 25,192
Exchangeable units of subsidiaries distributions	11	466	505	1,404	1,515
Distributions declared, recorded as an expense		466	9,381	13,746	26,707
REIT unit distributions, recorded within equity <sup>(1)</sup>	11	9,161	—	15,293	—
<b>Total distributions declared</b>		<b>\$ 9,627</b>	<b>\$ 9,381</b>	<b>\$ 29,039</b>	<b>\$ 26,707</b>
Add: Distributions payable, beginning of period		2,755	2,620	1,838	877
Less: Distributions payable, end of period		(3,197)	(3,128)	(3,197)	(3,128)
<b>Distributions paid or settled</b>		<b>\$ 9,185</b>	<b>\$ 8,873</b>	<b>\$ 27,680</b>	<b>\$ 24,456</b>
Paid in cash		\$ 9,185	\$ 8,417	\$ 26,533	\$ 23,595
Reinvested in units	11	\$ —	\$ 456	\$ 1,147	\$ 861

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

# SLATE RETAIL REIT

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### 19. Financial instruments

Except as noted, the carrying value of financial assets and financial liabilities approximate their fair values because of the short period until receipt or payment of cash. The fair values in other financial liabilities are estimated based on discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks.

The carrying amounts and fair values of the REIT's financial instruments are as follows:

	September 30, 2018		December 31, 2017	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets</b>				
Cash and cash equivalents	\$ 8,638	\$ 8,638	\$ 7,383	\$ 7,383
Accounts receivable	10,796	10,796	9,876	9,876
Interest rate swaps	16,879	16,879	10,607	10,607
TIF notes receivable	3,001	3,038	3,312	3,336
Financial assets within other assets <sup>(1)</sup>	273	273	118	118
Notes receivable	11,403	11,403	10,841	10,841
<b>Total financial assets</b>	<b>\$ 50,990</b>	<b>\$ 51,027</b>	<b>\$ 42,137</b>	<b>\$ 42,161</b>
<b>Financial liabilities</b>				
Accounts payable and accrued liabilities	25,787	25,787	17,289	17,289
Distributions payable	3,197	3,197	3,249	3,249
Revolver	147,050	147,924	158,991	160,314
Term loan	360,915	362,500	360,313	362,500
Term loan 2	248,449	250,000	248,214	250,000
Mortgages	118,813	119,725	112,396	113,409
TIF notes payable	—	—	3,132	3,173
Financial liabilities within other liabilities <sup>(2)</sup>	2,967	2,967	2,869	2,869
REIT units <sup>(3)</sup>	—	—	457,590	457,590
Exchangeable units of subsidiaries	21,745	21,745	24,075	24,075
<b>Total financial liabilities</b>	<b>\$ 928,923</b>	<b>\$ 933,845</b>	<b>\$ 1,388,118</b>	<b>\$ 1,394,468</b>

<sup>(1)</sup> Relates to funds held in escrow included in other assets.

<sup>(2)</sup> Relates to rental security deposits included in other liabilities.

<sup>(3)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

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The fair value hierarchy of financial assets and financial liabilities is as follows:

<b>September 30, 2018</b>	<b>Level 1</b>		<b>Level 2</b>		<b>Level 3</b>		<b>Fair value</b>
Cash and cash equivalents	\$	8,638	\$	—	\$	—	\$ 8,638
Accounts receivable		—		10,796		—	10,796
Interest rate swaps		—		16,879		—	16,879
TIF notes receivable		—		—		3,038	3,038
Other assets <sup>(1)</sup>		273		—		—	273
Notes receivable		—		11,403		—	11,403
<b>Total financial assets</b>	<b>\$</b>	<b>8,911</b>	<b>\$</b>	<b>39,078</b>	<b>\$</b>	<b>3,038</b>	<b>\$ 51,027</b>
Accounts payable and accrued liabilities		—		25,787		—	25,787
Distributions payable		—		3,197		—	3,197
Revolver		—		147,924		—	147,924
Term loan		—		362,500		—	362,500
Term loan 2		—		250,000		—	250,000
Mortgages		—		119,725		—	119,725
Other liabilities <sup>(2)</sup>		2,967		—		—	2,967
Exchangeable units of subsidiaries		21,745		—		—	21,745
<b>Total financial liabilities</b>	<b>\$</b>	<b>24,712</b>	<b>\$</b>	<b>909,133</b>	<b>\$</b>	<b>—</b>	<b>\$ 933,845</b>

<sup>(1)</sup> Relates to funds held in escrow included in other assets.

<sup>(2)</sup> Relates to rental security deposits included in other liabilities.

**20. Capital management**

The REIT's capital management objectives are to:

- i. ensure compliance with the REIT's Declaration of Trust;
- ii. ensure compliance with restrictions in debt agreements; and
- iii. provide sufficient liquidity to operate the REIT's properties, fund obligations as they become due and build unitholder value.

Procedures to monitor compliance with the Declaration of Trust and debt agreements are performed as a part of the overall management of operations and periodically by review of the REIT's board of trustees and reporting to the REIT's lender. In order to maintain or adjust the capital structure, the REIT may issue trust units, debentures or mortgage debt, adjust the amount of distributions paid to unitholders, return capital to unitholders, or reduce or increase debt.

The REIT considers its debt and equity instruments to be its capital as follows:

	<b>September 30, 2018</b>	<b>December 31, 2017</b>
Debt	\$ 875,227	\$ 883,046
REIT units <sup>(1)</sup>	—	457,590
Exchangeable units of subsidiaries	21,745	24,075
Unitholders' equity <sup>(1)</sup>	478,582	47,864
<b>Total</b>	<b>\$ 1,375,554</b>	<b>\$ 1,412,575</b>

<sup>(1)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

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The Declaration of Trust provides that the REIT is not permitted to exceed financial leverage in excess of 65% of gross book value, as defined by the Declaration of Trust, and is calculated as follows:

	<b>September 30, 2018</b>	December 31, 2017
Gross book value	\$ 1,472,898	\$ 1,499,519
Debt	875,227	883,046
Leverage ratio	<b>59.4%</b>	58.9%

Additional investment and operating guidelines are provided for by the Declaration of Trust. The REIT is in compliance with these guidelines.

The REIT's revolver, term loan and term loan 2 are subject to financial and other covenants. The following are the primary financial covenants, with all terms defined by the respective lending agreement:

	Threshold	<b>September 30, 2018</b>	December 31, 2017
Maximum leverage ratio: Consolidated Total Indebtedness shall not exceed 65% of Gross Asset Value	< 65%	<b>59.5%</b>	60.5%
Minimum fixed charge coverage ratio: adjusted EBITDA to consolidated fixed charges shall not be less than 1.50x <sup>(1)</sup>	> 1.50x	<b>2.55x</b>	2.74x

<sup>(1)</sup> Adjusted EBITDA is defined as earnings before interest, tax, depreciation and amortization, as defined by the Amended and Restated Credit Agreement for the revolver and term loan, and the Credit Agreement for term loan 2.

**21. Risk management**

The REIT's risk management policies are established to identify, analyze and manage the risks faced by the REIT and to implement appropriate procedures to monitor risks and adherence to established controls. Risk management policies and systems are reviewed periodically in response to the REIT's activities and to ensure applicability.

In the normal course of business, the main risks arising from the REIT's use of financial instruments include credit risk, liquidity risk and market risk. These risks, and the actions taken to manage them, include:

*i. Credit risk*

Credit risk is the risk of financial loss to the REIT associated with the failure of a tenant or other party to meet its contractual obligations related to lease agreements, including future lease payments and loan arrangements and TIF receivables. The risk is mitigated by carrying out appropriate credit checks and related due diligence on the significant tenants.

For the period ended September 30, 2018, one individual tenant accounted for 7.7% of the REIT's base rent.

*ii. Liquidity risk*

Liquidity risk is the risk that the REIT will not be able to meet its financial obligations as they fall due. The REIT's approach to managing liquidity is to ensure sufficient financial resources are available to meet its liabilities as they become due. This includes monitoring of cash, current receivables, current payables, and non-current liabilities as they become current.

Real property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relation to the demand for and the perceived desirability of such investments. Such illiquidity can limit the REIT's ability to vary its portfolio promptly in response to changing economic or investment conditions. If the REIT were required to liquidate a real property investment promptly, the proceeds to the REIT might be significantly less than the aggregate carrying value of such property.



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The REIT's contractual commitments are as follows as of September 30, 2018:

	Total contractual cash flow	In one year or less	In more than one year but not more than three years	In more than three years but not more than five years	In more than five years
Accounts payable and accrued liabilities	\$ 25,787	\$ 25,787	\$ —	\$ —	\$ —
Revolver <sup>(1)</sup>	147,924	—	147,924	—	—
Revolver interest payable <sup>(1) (2)</sup>	10,833	7,496	3,337	—	—
Term loan <sup>(1)</sup>	362,500	—	362,500	—	—
Term loan interest payable <sup>(1)</sup>	43,469	17,056	26,413	—	—
Term loan 2 <sup>(3)</sup>	250,000	—	—	250,000	—
Term loan 2 interest payable <sup>(3)</sup>	54,881	11,763	25,856	17,262	—
Mortgages	111,607	2,494	15,321	5,011	88,781
Mortgage interest payable	28,853	5,032	9,364	7,958	6,499
Exchangeable units of subsidiaries	21,745	—	—	—	21,745
Committed property acquisitions	6,873	6,873	—	—	—
<b>Total contractual commitments</b>	<b>\$ 1,064,472</b>	<b>\$ 76,501</b>	<b>\$ 590,715</b>	<b>\$ 280,231</b>	<b>\$ 117,025</b>

<sup>(1)</sup> Revolver and term loan interest payable is calculated on \$147.9 million and \$362.5 million (balance outstanding) using an estimated "all in" interest rate of 4.71% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR forward curve plus the specified margin for the LIBOR rate option under the revolver and term loan resulting in an anticipated increase to the "all-in" interest rate to 5.16%. The total revolver and term loan interest payable is calculated until maturity of the initial term.

<sup>(2)</sup> Includes stand-by fee on the revolver to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

<sup>(3)</sup> Term loan 2 interest payable is calculated on \$250.0 million (balance outstanding) using an estimated "all in" interest rate of 4.71% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR curve plus the specified margin for the LIBOR rate option under the term loan 2 and results in an anticipated increase to the "all-in" interest rate to 5.13%. The total term loan 2 interest payable is calculated until maturity.

*iii. Interest rate risk*

Interest rate risk arises from the possibility that the value of, or cash flows related to, a financial instrument will vary as a result of changes in market interest rates. The REIT manages its financial instruments with the objective of mitigating any potential interest rate risks. For the revolver, term loan and term loan 2 interest rate on the loans will vary depending on changes in base rate and/or U.S. LIBOR rate. The REIT is subject to interest rate risks mainly from non-current debt that has variable interest rate. The REIT manages these cash flow interest rate risks using pay-fixed received-float interest rate swap contracts to swap the floating-rate payments on the credit facility for fixed rate payments.

Assuming all fixed-rate debt remain outstanding, each 25-basis point change in interest rates would result in a \$26 thousand change in annual interest expense.

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*Cash flow sensitivity analysis*

The interest rate profile of variable rate interest bearing debt and associated interest rate sensitivity to changes in interest rates is as follows:

	September 30, 2018	December 31, 2017
<b>Variable-rate instruments</b>		
Revolver	\$ 147,924	\$ 160,314
Term loan	362,500	362,500
Term loan 2	250,000	250,000
TIF notes payable	—	3,173
Effect of interest rate swaps	(750,000)	(400,000)
<b>Total effective floating rate debt</b>	<b>\$ 10,424</b>	<b>\$ 375,987</b>
<b>Effective fixed rate debt as a total of all debt</b>	<b>98.8%</b>	<b>58.1%</b>
<b>Annual impact of a 25 bps change on interest rates</b>	<b>\$ 26</b>	<b>\$ 940</b>

iv. *Unit price risk*

The REIT is exposed to unit price risk as a result of the issuance of exchangeable units of subsidiaries. Exchangeable units of subsidiaries have been classified as liabilities and measured at fair value based on market trading prices. Exchangeable units of subsidiaries negatively impact net income (loss) when the unit price rises and positively impact net income (loss) when unit prices decline. An increase of \$1.00 in the underlying price of exchangeable units of subsidiaries results in an increase to liabilities and a decrease (increase) in net income (loss) of \$2.2 million.

v. *Currency risk*

Currency risk is associated with a fluctuation in the value of the U.S. dollar relative to other foreign currencies. Although not material, the REIT is exposed to currency risk as certain transactions related to payment of the REIT's expenses are denominated in Canadian dollars.

**22. Related parties**

Pursuant to the terms of a management agreement dated April 15, 2014, the Manager provides all management services to the REIT. The Manager agreed to provide certain services in connection with the business of the REIT, including: the structuring of the REIT, liaising with legal and tax counsel; identifying properties for acquisition; maintaining ongoing relationships with the lenders in respect of the mortgage loans for the properties; conducting continuous analysis of market conditions; and advising with respect to the disposition of the properties. In return for its service, the Manager receives the following fees:

- i an asset management fee equal to 0.4% of the total assets of the REIT;
- ii an acquisition fee in an amount equal to 0.75% of the gross purchase price of each property (or interest in a property), including the price, due diligence costs, closing costs, legal fees, and additional capital costs for all properties indirectly acquired by the REIT; and
- iii an annual incentive fee, calculated in arrears, in an aggregate amount equal to 15% of the REIT's funds from operation per class U unit as derived from the annual financial statements of the REIT in excess of \$1.31, subject to ordinary course adjustments for certain transactions affecting the class U units and increasing annually by 50% of the increase in the U.S. consumer price index.

These transactions are in the normal course of operations and are measured at the exchange amount which is the consideration established and agreed to by the parties.

Fees to the Manager are as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2018	2017	2018	2017
Asset management	\$ 1,487	\$ 1,235	\$ 4,440	\$ 3,489
Acquisition	158	1,825	158	2,620
<b>Total</b>	<b>\$ 1,645</b>	<b>\$ 3,060</b>	<b>\$ 4,598</b>	<b>\$ 6,109</b>

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### Trustee fees

The REIT's key personnel include trustees and officers of the REIT. For the nine month period ended September 30, 2018, Trustee fees amounted to \$0.2 million (September 30, 2017 – \$0.3 million).

### Strategic acquisition loan

On October 20, 2015, the REIT provided an initial advance of a loan secured by a property to a U.S. based entity in which the Manager has a significant interest as part of the REIT's strategic acquisition loan arrangement. The loan is currently in the amount of \$9.4 million, bears interest at 8.0% and matures on October 19, 2020.

Interest receivable on the loan as at September 30, 2018 was \$2.0 million (December 31, 2017 – \$1.4 million). As part of the strategic acquisition loan arrangement the REIT has the ability, but not the obligation, to purchase the property upon conversion of the property to a grocery-anchored retail centre.

The REIT has agreed to acquire Windmill Plaza, a grocery-anchored shopping center located in Sterling Heights, Michigan and will settle the loan as part of consideration for the property. Windmill Plaza will be acquired in a 50% joint-venture partnership with The Kroger Company for \$6.9 million, before transaction costs. The REIT expects the acquisition to close in the fourth quarter of 2018.

### 23. Segmented information

The REIT has only one business segment. The REIT owns and operates properties in the U.S. The REIT identifies each property as an individual segment and has aggregated them into a single segment based on similarity in the nature of the tenants and operational processes.

### 24. Supplemental cash flow information

Changes in liabilities arising from financing activities are as follows:

	Revolver <sup>(1)</sup>	Term Loan <sup>(1)</sup>	Term Loan 2	Mortgages	TIF notes payable	REIT units	Exchangeable units of subsidiaries	Total
Balance, December 31, 2017	\$ 158,991	\$360,313	\$248,214	\$ 112,396	\$ 3,132	\$ 457,590	\$ 24,075	
<b>Cash flows</b>								
Advances	21,400	—	—	—	—	—	—	<b>21,400</b>
Debt repayments	(33,790)	—	—	(1,880)	(3,173)	—	—	<b>(38,843)</b>
Repurchases	—	—	—	—	—	(4,764)	—	<b>(4,764)</b>
Debt assumed on acquisition of property	—	—	—	8,322	—	—	—	<b>8,322</b>
<b>Non-cash changes</b>								
Amortization of MTM adjustments and costs	449	602	235	(25)	41	—	—	<b>1,302</b>
Issuances	—	—	—	—	—	1,147	—	<b>1,147</b>
Exchanges of units <sup>(2)</sup>	—	—	—	—	—	862	(1,072)	<b>(210)</b>
Fair value changes	—	—	—	—	—	(19,567)	(1,258)	<b>(20,825)</b>
Other <sup>(3)</sup>	—	—	—	—	—	(435,268)	—	<b>(435,268)</b>
<b>Balance, September 30, 2018</b>	<b>\$ 147,050</b>	<b>\$360,915</b>	<b>\$248,449</b>	<b>\$ 118,813</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 21,745</b>	

<sup>(1)</sup> Changes in financial assets that hedge the REIT's liabilities arising from financing activities include the REIT's interest rate swaps. Refer to Note 6 "Interest rate swaps" for more detail.

<sup>(2)</sup> Represents exchanges of exchangeable units of subsidiaries into class U units.

<sup>(3)</sup> Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity. Refer to note 11 "REIT units and exchangeable units of subsidiaries" for further detail.

### 25. Subsequent events

- i. On October 5, 2018, in connection with the REIT's NCIB, the REIT entered into an automatic securities repurchase plan with its designated broker in order to facilitate purchases of class U units. The automatic securities repurchase plan allows for purchases by the REIT of class U units at points in time when the REIT would ordinarily not be permitted to make purchases due to regulatory

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restrictions or self-imposed blackout periods. The automatic securities repurchase plan is expected to terminate on November 2, 2018.

- ii. On October 11, 2018, the REIT completed the disposition of an outparcel at Roxborough Marketplace located in Littleton, Colorado. The outparcel was sold for \$1.6 million.
- iii. On October 15, 2018, the REIT declared monthly distributions of \$0.07 per class U unit. Holders of class A units, class I units and units of subsidiaries of the REIT were also entitled to receive a distribution at the respective conversion rate attributable to the units.
- iv. On October 30, 2018, the REIT approved the increase of its monthly distribution by 1.8% to U.S.\$0.07125 per unit, or U.S.\$0.855 annually, beginning with its December 2018 distribution. This increase is the fifth consecutive annual distribution increase since the REIT listed its Class U units on the Toronto Stock Exchange in 2014.