

September 30, 2019



Q3 2019

TSX: SRT.U and SRT.UN

DEAR FELLOW UNITHOLDERS

Below is an update on the progress made on our stated 2019 objectives. The Slate Retail team may look like normal people when visiting the 'Team' section of our website, however, they are anything but. The hard work and dedication they bring to achieving our objectives each and every day and the deep relationships they have built with our tenants and other stakeholders benefit Slate Retail's unitholders tremendously.

Dispositions

We continue to execute on the disposition pipeline with the intention to recycle capital into higher growth opportunities, further enhancing Funds From Operations ("FFO") per unit.

Year-to-date we have sold \$81.2 million at a 6.4% capitalization rate which includes a mix of single tenant outbuildings as well as full properties where we have executed on our business plan. While we would not achieve this pricing for the entire portfolio today, we do believe it is worth noting that the current IFRS capitalization rate of 7.50% would imply a unit price value of \$15.17 CAD (assuming \$0.76 CAD/USD exchange rate). We have an additional \$90.0 million of assets under contract, as of October 22, 2019, as well as \$25.0 million of assets where we are actively negotiating a Purchase and Sale Agreement with prospective buyers. We expect to be able to reinvest these proceeds accretively into higher-growth and higher-yielding real estate opportunities that we are actively pursuing.

Redevelopment

We continue to expect further growth to come from the redevelopment pipeline. We sold one of our redevelopment properties, Springboro Plaza, to our grocery-anchored end user for an attractive price that allowed us to meet the return projection without having to spend the capital or the time to complete. We added Wedgewood Commons to the list of redevelopment opportunities and it will be Slate Retail's largest redevelopment by dollar spend to date. At Wedgewood Commons we will complete a scrape and re-build of the grocer box as well as many other co-tenant improvements that will enhance the value of the center by extending the weighted average lease term by over seven years and generate a 6.0% yield on cost. We are still on track on the remaining three redevelopment projects that will see \$10.8 million invested at a 16.0% yield on cost. At Windmill Plaza, three recently signed leases will bring on \$60 thousand of Net Operating Income ("NOI") quarterly by the second quarter of 2020 and an additional \$67 thousand of NOI quarterly by the third quarter of 2020.

Debt refinancing

We have repaid \$74.7 million of debt, or 8.5% of total debt outstanding, since the end of 2018. This comes ahead of the February 2020 debt refinancing for the main \$750.0 million revolver and term loan facility (only \$447.7 million of this is drawn today). We expect to increase term to maturity and with the recent drop in interest rates, may see a reduction in overall borrowing costs which would drive further growth in FFO per unit. In addition, this will strengthen Slate Retail's balance sheet by pushing the next major debt maturity to February 2023 and beyond.

Leasing and portfolio management

Occupancy rose 110 basis points to 94.4% driven by our industry leading tenant retention ratio of 94.7%. Trailing twelve-month same store NOI growth was 1.8%. Leasing momentum continued with the 15th consecutive quarter of positive leasing spreads being driven largely by the team's efforts and bolstered by the positive supply and demand fundamentals in Slate Retail's markets. Capital spend continued its reversion to the mean (10% to 12% of NOI long-term) at 6.0% of NOI this quarter and as a result our Adjusted Funds From Operations payout ratio remained healthy at 84.4%.

Grocery landscape

We remain optimistic as capital investment and innovation in last mile logistics continues to be directed toward leveraging our grocers existing store networks. As a result, growth in e-commerce sales is driving value creation in these locations that is not yet obvious to market participants. The advancement of online shopping technology and websites means that customers can enjoy more convenience either through click-and-collect or home delivery. Retailers like Walmart, our largest tenant, are leveraging their stores to fulfill these orders and meet convenience-driven consumer preferences. Marrying online and mobile purchasing platforms with physical neighborhood retail stores allows the retailers with large existing store networks to meet customer demands and improves the overall customer experience, largely by increasing convenience. Retailers like Kroger and Walmart with large store networks believe that by combining online and offline, i.e. physical store, platforms the convenience of having both means they will not only maintain the existing share of their customers spend but steal market share for items and services customers used to buy elsewhere (much like what Amazon has done in non-grocery retail). This is because other grocery-retailers lacking large store networks will not be able to offer click-and-collect or same day delivery options, i.e. the same level convenience, either at all or as cheaply or free. Convenience was the driving force

behind why the supermarket came to be in the first place (all your food items in one place). Slate Retail's two largest tenants, Walmart and Kroger, with over 8,000 U.S. stores combined, have a huge competitive advantage over other retailers who don't have the vast store network. Amazon has stated very publicly, and on numerous occasions now, their desire to get into grocery but that they cannot do it without a vast physical store network. Amazon likely understands how much time and money it would take to create one from scratch (hint: the time part would be measured in decades). As a result, retailers like Kroger, our second largest tenant, are able to create favorable partnerships with other retailers who do not have the same scale and store network to offer their products and services inside of Kroger's stores. This drives more foot traffic to Kroger's stores and creates a positive feedback loop by further improving the Kroger customer experience. All to say, more customers to Kroger and Walmart's stores combined with cutting edge online platforms means they steal more and more customer mindshare and cultivate stronger, repeatable shopping habits. We think this is a positive trend for grocery-anchored real estate that is within close proximity to households across the United States.

Lastly, below is a guote worth sharing made by the CEO of the largest cold storage company in the United States, Americold (ticker: COLD). He is often asked if grocery delivery is a growth opportunity for his business. In other words, he is asked if grocery delivery means he can grow COLD's business by servicing orders directly from his cold storage warehouses and by-passing the grocery store itself.

"Accordingly, as we have previously stated, we expect that demand will rise steadily with population and corresponding consumption growth.

Diving deeper into the trends impacting grocery retail, we know that retailers carefully select their store locations, typically, within three to five miles of targeted populations. As a result, the best place for retailers to service last mile logistics including click-and-pick shopping or home delivery is the store itself. This is because transportation costs are typically the most expensive part of the supply chain. So, utilizing space that is closest to the end user for the full availability of their inventory is the most advantageous. As a result, we continue to see retailers invest in readily available automation and technology within their existing stores that facilitates more efficient selection of high-volume products to support e-commerce. As these retailers prioritize their investments in the customer experience and maintaining low prices, Americold stands ready to provide advanced supply chain solutions and infrastructure for their temperature-controlled needs.

We also believe that for the broader United States where the density isn't as massive as it is in say Manhattan, for example, that a lot of the real estate, that's already in existence, i.e. the store itself, will become a better platform to be able to service e-commerce. So, you hear about microfulfillment centers for example, companies like Takeoff and their technology. There are four major grocers in the United States today, that are doing tests with that. And what that is its automation that's literally in the back end of grocery store. So, they're moving the walls out, shrinking the store itself, expanding the back room and putting efficient automation in the back room to be able to select its highest stock keeping units ("SKUs"). So, they're only going to handle 10,000 SKUs in the automation, whereas the store has 45,000 SKUs. So, the slower moving product, they'll still select from the store itself, and then marry that up with the automation. So, just in aggregate, yes, I believe that there is a shift. Yes, I believe that e-commerce is going to continue to grow. I'm just a little bit more cautious on the amount of demand that it's going to bring to new infrastructure and to overall volume."

We share the same view that the store itself will become the best platform to service e-commerce. We also believe that steady population growth in the United States that is adding close to 3 million people a year will continue to drive stable demand for grocery spend and grocery stores. This will be particularly true in many of Slate Retail's markets that have seen negligible net new supply built in what has now been a decade. In the meantime, we continue to execute on our plans to optimize Slate Retail's portfolio and organically grow cash flow.

Sincerely,

Greg Stevenson Chief Executive Officer

October 29, 2019



Management's Discussion and Analysis

SLATE RETAIL REIT

September 30, 2019

TSX: SRT.U and SRT.UN

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FORWARD-LOOKING STATEMENTS

Certain information in this management's discussion and analysis ("MD&A") constitutes "forward-looking statements" within the meaning of applicable securities legislation. These statements reflect management's expectations regarding objectives, plans, goals, strategies, future growth, results of operations, performance and business prospects and opportunities of Slate Retail REIT (the "REIT") including expectations for the current financial year, and include, but are not limited to, statements with respect to management's beliefs, plans, estimates and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. Statements that contain words such as "could", "should", "can", "anticipate", "expect", "does not expect", "believe", "plan", budget", "schedule", "estimate", "intend", "project", "will", "may", "might", "continue" and similar expressions or statements relating to matters that are not historical facts constitute forward-looking statements.

These forward-looking statements are not guarantees of future events or performance and, by their nature, are based on the REIT's current estimates and assumptions, which are subject to significant risks and uncertainties. The REIT believes that these statements are made based on reasonable assumptions; however, there is no assurance that the events or circumstances reflected in these forward-looking statements will occur or be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements including, but not limited to the risks that are more fully discussed under the "Risk Factors" section of the annual information form of the REIT for the year ended December 31, 2018 ("Annual Information Form"). Factors that could cause actual results to differ materially from those contemplated or implied by forward-looking statements include, but are not limited to: risks incidental to ownership and operation of real estate properties including local real estate conditions; financial risks related to obtaining available equity and debt financing at reasonable costs and interest rate fluctuations; operational risks including timely leasing of vacant space and re-leasing of occupied space on expiration of current leases on terms at current or anticipated rental rates; tenant defaults and bankruptcies; uncertainties of acquisition activities including availability of suitable property acquisitions and integration of acquisitions; competition including development of properties in close proximity to the REIT's properties; loss of key management and employees; potential environmental liabilities; catastrophic events, such as earthquakes and hurricanes; governmental, taxation and other regulatory risks and litigation risks.

Forward-looking statements included in this MD&A are made as of October 29, 2019, and accordingly are subject to change after such date. The REIT does not undertake to update any forward-looking statements that are included in this MD&A, whether as a result of new information, future events or otherwise, except as expressly required by applicable securities laws. Certain statements included in this MD&A may be considered "financial outlook" for purposes of applicable securities laws, and such financial outlook may not be appropriate for purposes other than this MD&A. Investors are cautioned against placing undue reliance on forward-looking statements.

FINANCIAL AND INFORMATIONAL HIGHLIGHTS

(in thousands, except per unit amounts and as otherwise stated)

| | | Q3 2019 | | Q2 2019 | | Q1 2019 | | Q4 2018 | | Q3 2018 | | Q2 2018 |
|--|-----|------------|----|------------|--------|------------|------------|-----------|--------|------------|------|------------|
| Summary of Portfolio Information | | | | | | | | | | | | |
| Number of properties (1) | | 79 | | 83 | | 84 | | 85 | | 86 | | 86 |
| Gross leasable area ("GLA") (2) | 1 | 10,157,833 | | 10,536,332 | | 10,709,564 | 10,768,319 | | | 10,897,059 | | 11,060,145 |
| GLA occupied by grocery-anchors (2) | | 4,884,476 | | 5,058,302 | | 5,118,919 | | 5,170,584 | | 5,198,055 | | 5,159,693 |
| Occupancy (2) | | 94.4% | 6 | 93.3% | , 0 | 93.3% | | 94.2% | , D | 94.3% |) | 93.9% |
| Grocery-anchor occupancy (2) | | 100.0% | 6 | 100.0% | , 0 | 100.0% | | 100.0% | , D | 100.0% |) | 100.0% |
| Non-anchor occupancy (2) | | 89.2% | 6 | 87.1% | , 0 | 87.1% | | 88.9% | , D | 89.1% |) | 88.6% |
| Grocery-anchor weighted average lease term (years) (2) | | 5.9 | | 5.4 | | 5.5 | | 5.4 | | 5.2 | | 5.3 |
| Portfolio weighted average lease term (years) (2) | | 5.1 | | 4.9 | | 5.0 | | 4.8 | | 4.8 | | 4.9 |
| Square feet ("SF") leased (2) | | 745,112 | | 324,242 | | 375,558 | | 642,773 | | 258,114 | | 242,401 |
| Summary of Financial Information | | | | | | | | | | | | |
| IFRS gross book value ("GBV") (3) | \$1 | ,336,836 | \$ | 1,375,824 | \$ | 1,388,403 | \$1 | ,416,334 | \$ | 1,472,898 | \$ 1 | 1,474,077 |
| Total debt | | 798,147 | | 838,126 | | 849,498 | | 871,562 | | 875,227 | | 864,051 |
| Revenue | | 34,545 | | 36,016 | | 36,416 | | 36,301 | | 35,699 | | 35,669 |
| Net income (loss) (2)(4) | | 4,513 | | 5,934 | | 1,601 | | (9,017) | | (1,024) | | (14,201) |
| Net operating income ("NOI") (2)(4) | | 24,385 | | 25,507 | | 24,569 | | 25,353 | | 25,551 | | 25,304 |
| Funds from operations ("FFO") (2)(4) | | 12,936 | | 13,622 | | 13,387 | | 13,536 | | 14,469 | | 14,542 |
| Adjusted funds from operations ("AFFO") (2)(4) | | 11,142 | | 10,694 | | 9,137 | | 9,201 | | 8,998 | | 9,465 |
| Distributions declared | \$ | 9,399 | \$ | 9,399 | \$ | 9,424 | \$ | 9,438 | \$ | 9,627 | \$ | 9,670 |
| Per Unit Financial Information | | | | | | | | | | | | |
| Class U equivalent units outstanding | | 43,972 | | 43,972 | | 43,972 | | 44,309 | | 45,674 | | 46,031 |
| WA class U equivalent units outstanding ("WA units") | | 44,107 | | 44,101 | | 44,208 | | 44,971 | | 45,489 | | 46,153 |
| FFO per WA units (2)(4) | \$ | 0.29 | \$ | | \$ | | \$ | 0.30 | \$ | | \$ | 0.32 |
| AFFO per WA units (2)(4) | | 0.25 | | 0.24 | | 0.21 | | 0.20 | | 0.20 | | 0.21 |
| Declared distributions per unit | \$ | 0.2138 | \$ | 0.2138 | \$ | 0.2138 | \$ | 0.2113 | \$ | 0.2100 | \$ | 0.2100 |
| Financial Ratios | | | | | | | | | | | | |
| FFO payout ratio (2)(5) | | 72.7% | 6 | 69.0% | 0 | 70.4% | | 69.7% | , D | 66.5% | | 66.5% |
| AFFO payout ratio (2)(6) | | 84.4% | | 87.9% | | 103.1% | | 102.6% | | 107.0% | | 102.2% |
| Debt / GBV | | 59.7% | | 60.9% | | 61.2% | | 61.5% | | 59.4% | | 58.6% |
| Weighted average interest rate (7) | | 4.06% | | 4.06% | | 4.06% | | | | | | 3.70% |
| Interest coverage ratio (8) | | 2.46x | | 2.53x | | 2.45x | | 2.41x | | 2.64x | | 2.63x |

All operational amounts are for the three month period ended and all other amounts are as at the end of the period. (1) Includes the REIT's acquisition of interest in its equity accounted property investment.

⁽²⁾ Includes the REIT's share of its equity accounted property investment.

⁽³⁾ GBV is equal to total assets.

⁽⁴⁾ Refer to non-IFRS financial measures on page 5.

⁽⁵⁾ Distributions declared divided by FFO. (6) Distributions declared divided by AFFO.

⁽⁷⁾ Includes the impact of pay-fixed receive-float swaps.

⁽⁸⁾ NOI less other expenses, divided by interest on debt.

PART I - OVERVIEW

INTRODUCTION

This MD&A of the financial position and results of operations of Slate Retail REIT (TSX: SRT.U and SRT.UN) and its subsidiaries (collectively, the "REIT") is intended to provide readers with an assessment of performance and summarize the financial position and results of operations of the REIT for the period ended September 30, 2019. The presentation of the REIT's financial results, including the related comparative information, contained in this MD&A are based on the REIT's condensed consolidated interim financial statements for the period ended September 30, 2019 (the "consolidated financial statements"), which have been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). This MD&A should be read in conjunction with those financial statements. All amounts are in thousands of United States dollars, unless otherwise noted, which is the functional currency of the REIT and all of its subsidiaries.

The information contained in this MD&A is based on information available to the REIT and is dated as of October 29, 2019, which is also the date the Board of Trustees, upon the recommendation of its Audit Committee, approved the contents of this MD&A.

PROFILE

The REIT is an unincorporated open-ended real estate mutual fund trust constituted in accordance with the laws of the Province of Ontario pursuant to an amended and restated Declaration of Trust dated as of April 15, 2014, as amended on May 11, 2018. As of September 30, 2019, the REIT owns 79 grocery-anchored retail commercial properties located in the United States of America (the "U.S.") comprising 10.2 million square feet of GLA.

The REIT is externally managed and operated by Slate Asset Management L.P. (the "Manager" or "Slate"). The Manager has an experienced and dedicated team of real estate professionals with a proven track record of success in real estate investment and management. Management's interests are aligned with the unitholders of the REIT through its sponsorship and as a significant unitholder of the REIT. Slate is a significant unitholder in the REIT, with an approximate 7.6% interest, and accordingly, is highly motivated to increase the value to unitholders and provide reliable growing returns to the REIT's unitholders.

On August 18, 2019, Slate announced a passive, non-voting minority equity investment from Goldman Sachs Asset Management's Petershill program, creating a strategic relationship with one of the world's leading investment managers and positioning Slate for future success. The investment provides capital that Slate will use to enhance its platform and increase its GP investments in current and future businesses and investment vehicles, further strengthening the firm's alignment with its clients and investing partners. The transaction will have no impact on the control or decision making of Slate, and the day-to-day operations and management of Slate will remain unchanged.

Additional information on the REIT, including its Annual Information Form, is available on SEDAR at www.sedar.com and on the REIT's website at www.slateretailreit.com.

STRATEGY AND OUTLOOK

Our strategy is to own quality grocery-anchored retail properties located in major markets in the U.S. that are visited regularly by consumers for their everyday needs. We believe that our diversified portfolio, quality tenant covenants, coupled with a conservative payout ratio, provides a strong basis to continue to grow unitholder distributions and flexibility to capitalize on opportunities that provide value appreciation.

We are focused on the following areas to achieve the REIT's objectives:

- Be disciplined in our acquisition of well-located properties that provide opportunity for future value creation;
- Maintain a conservative AFFO payout ratio to continue to provide steady and reliable distributions to unitholders;
- Proactive property and asset management that results in NOI growth while minimizing property and portfolio vacancy exposure;
- Prudent and disciplined management of capital outlays that will maintain and increase the attractiveness of the REIT's portfolio and achieve increased rents; and
- Continue to increase the REIT's financial strength and flexibility through robust balance sheet management.

The REIT's internal growth strategy includes the following:

- Maintaining strong tenant relationships and ensuring tenant retention: Slate expects to continue to nurture its many longstanding relationships with existing tenants by anticipating and adapting to their changing needs and being proactive with lease renewals. Slate understands the value of maintaining existing tenancies and will engage in ongoing discussions with tenants throughout their lease term to be proactive in negotiating early renewals as leases approach their expiries. The growing size of the REIT's portfolio will help strengthen its longstanding relationships with existing tenants and allow Slate to offer leasing opportunities across multiple properties. This strategy will promote organic growth by minimizing marketing, leasing and tenant improvement costs and avoiding interruptions in rental income generation.
- Maximizing rental income through leasing initiatives: Slate expects to maintain the current high level of occupancy in the REIT's properties
 by leveraging Slate's established leasing platform. Slate intends to continue to implement active strategies that take into consideration
 prevailing economic conditions, the nature of the property, its local positioning, as well as existing and prospective tenants. Many of the REIT's
 properties are located in areas with low vacancy rates and minimal new competitive supply, which should minimize leasing costs and allow

the REIT to replace in-place rents with increased market rents as leases expire. Slate also seeks to continue to include contractual rent escalators in leases to further facilitate growth in rental income.

 Repositioning current properties: Slate believes that in a number of situations there exists the opportunity to reposition properties currently held by the REIT through modest and targeted capital projects and/or operational improvements.

The REIT will continue to focus on acquiring diversified revenue producing commercial real estate properties with a focus on grocery-anchored retail properties. The REIT's external growth strategy includes the following:

- Opportunity to benefit from its relationship with Slate: The REIT anticipates that its continuing relationship with Slate provides opportunities
 to acquire additional properties. Slate has a strong track record of closing acquisitions and believes that it can grow the asset base of the
 REIT on an accretive basis in the near to medium term.
- Identify undervalued properties: Slate's extensive relationships with a network of U.S.-based commercial real estate brokers allow it to identify undervalued properties, many of which may be "off-market" or not widely marketed for sale. With over approximately 38,000 grocery stores in the U.S., there exists significant opportunity for the REIT to continue its strategy of acquiring attractive, revenue-producing commercial real estate properties anchored by grocery tenants. Slate's familiarity with the REIT's properties allows it to identify complimentary acquisition opportunities that are aligned with the REIT's investment criteria and accretive to cash flow. The REIT will continue to seek to acquire properties: (i) located in secondary markets in the U.S. demonstrating sustainable population and employment statistics; (ii) located in well-developed sub-markets with limited risk of new development; and (iii) with anchor tenants, which typically are the dominant retailer within the sub-market, with a proven track record of strong sales and profitability. Slate will continue to target secondary cities in the U.S., as opposed to primary markets where there is typically less competition for quality assets.
- Apply Slate's hands-on asset management philosophy: Even though Slate targets assets that are stable, income producing properties, Slate will continue to assess each property to determine how to optimally refurbish, reposition and re-tenant the property. Slate will continue to work closely with contractors to reduce operating costs and will oversee capital expenditure projects to ensure they are on budget and completed on time. In addition, Slate will continue to: (i) focus on rebuilding and strengthening tenant relationships with a view to gaining incremental business and extending stable tenant leases; and (ii) outsource property management and other real estate property functions to lower the operating costs borne by the tenants. This cost reduction further improves tenant relationships and will increase the net operating income of the REIT's properties.

Overall, the REIT has established a premier platform of diversified grocery-anchored properties that creates meaningful cash flow for unitholders and the continued opportunity for future growth.

NON-IFRS FINANCIAL MEASURES

We disclose a number of financial measures in this MD&A that are not measures determined in accordance with IFRS, including NOI, same-property NOI, FFO, FFO payout ratio, AFFO, AFFO payout ratio, adjusted earnings before interest, tax, depreciation and amortization ("Adjusted EBITDA") and the interest coverage ratio, in addition to certain measures on a per unit basis. We utilize these measures for a variety of reasons, including measuring performance, managing the business, capital allocation and the assessment of risk. Descriptions of why these non-IFRS measures are useful to investors and how management uses each measure are included in this MD&A. We believe that providing these performance measures on a supplemental basis to our IFRS results is helpful to investors in assessing the overall performance of our businesses in a manner similar to management. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with IFRS. We caution readers that these non-IFRS financial measures may differ from the calculations disclosed by other businesses, and as a result, may not be comparable to similar measures presented by others. Reconciliations of these non-IFRS measures to the most directly comparable financial measures calculated and presented in accordance with IFRS are included within this MD&A.

The definition of non-IFRS financial measures are as follows:

- NOI is defined as rental revenue less operating expenses, prior to straight-line rent, IFRIC 21, Levies ("IFRIC 21") property tax adjustments
 and adjustments for equity investment. Same-property NOI includes those properties owned by the REIT for each of the current period and
 the relevant comparative period excluding those properties under development. NOI margin is defined as NOI divided by revenue, prior to
 straight-line rent.
- FFO is defined as net income (loss) adjusted for certain items including transaction costs, change in fair value of properties, change in fair value of financial instruments, deferred income taxes, unit expense (income), adjustments for equity investment and IFRIC 21 property tax adjustments.
- AFFO is defined as FFO adjusted for straight-line rental revenue and sustaining capital, leasing costs and tenant improvements.
- FFO payout ratio and AFFO payout ratio are defined as distributions declared divided by FFO and AFFO, respectively.
- FFO per WA unit and AFFO per WA unit are defined as FFO and AFFO divided by the weighted average class U equivalent units outstanding, respectively.
- Adjusted EBITDA is defined as NOI less other expenses.
- Interest coverage ratio is defined as adjusted EBITDA divided by cash interest paid.

 Net asset value is defined as the aggregate of the carrying value of the REIT's equity, deferred income taxes and exchangeable units of subsidiaries.

RISK AND UNCERTAINTIES

The REIT's business is subject to a number of risks and uncertainties which are described in its most recently filed Annual Information Form for the year ended December 31, 2018, available on SEDAR at www.sedar.com. Additional risks and uncertainties not presently known to the REIT or that the REIT currently considers immaterial also may impair its business and operations and cause the price of the REIT's units to decline. If any of the noted risks actually occur, the REIT's business may be harmed and the financial condition and results of operation may suffer significantly. In that event, the trading price of the units could decline, and unitholders may lose all or part of their investment.

RECENT DEVELOPMENTS

The following is a summary of the key financial and operational highlights and recent developments for the REIT for the three month period ended September 30, 2019:

- The REIT approved an increase of its monthly distribution by 1.1% to U.S.\$0.072 per unit, or U.S.\$0.864 annually, beginning with its December 2019 distribution. This increase is the sixth consecutive annual distribution increase since the REIT listed its class U units on the Toronto Stock Exchange in 2014.
- Completed 684,162 square feet of lease renewals at a 5.6% weighted average increase to expiring rent and 60,950 square feet of new leasing at a 15.1% premium above the weighted average in-place rent for comparable space.
- Occupancy increased by 1.1% compared to the most recent quarter at 94.4% due to leasing and the disposition of four properties and five outparcels at various properties which had an occupancy rate of 72.7%
- The weighted average tenant retention rate for the third quarter was 94.7%. Since the beginning of 2016, the weighted average retention rate has been 91.7%.
- The REIT continues to execute on its capital recycling program. On a year-to-date basis, the REIT has completed 14 dispositions for \$81.2 million at a weighted average cap rate of 6.4% on trailing twelve-month NOI. The REIT will seek to reinvest net proceeds into new accretive investment opportunities that will strengthen the guality of the REIT's portfolio and drive growth in NOI.
- Rental revenue for the three month period ended September 30, 2019 was \$34.5 million, which represents a \$1.2 million decrease over the
 same period in the prior year. The decrease is primarily due to the disposition of eight properties and 14 outparcels, partially offset by rental
 rate growth from re-leasing at rates above in-place rents, new leasing and the acquisition of one property and an interest in one property.
- Net income for the three month period ended September 30, 2019 was \$4.5 million, which is a \$5.5 million increase from the same quarter of the prior year. The increase is attributed to the change in fair value of properties, partially offset by increased disposition costs.
- NOI was \$24.4 million for the three month period ended September 30, 2019 compared to \$25.5 million in the second quarter of 2019. The
 decrease is due to higher termination fees related to shop-space tenants in the comparative period, partially offset by uplifts in rental rates from
 new leasing typically above in-place rent.
- Of the last 12 quarters, the REIT has had 9 quarters of positive same-property NOI growth. Same-property NOI for the trailing twelve month period ended September 30, 2019 (comprised of 69 properties) increased by 1.8% over the same period in the prior year. Same-property NOI for the three month period ended September 30, 2019 (comprised of 72 properties) decreased by 1.0% over the comparative period, primarily due to an increase in operating expenses and the timing of termination income. Including the impact of the completion of the REIT's redevelopment projects completed from the fourth quarter of 2018, same-property NOI increased by 2.7% for the trailing twelve month period ended September 30, 2019 and remained in-line with the comparative period for the three month period ended September 30, 2019.
- FFO per unit was \$0.29 for the quarter, which represented a \$0.03 decrease from the same period in the prior year, primarily due to the lost contribution in rental revenue from the aforementioned dispositions over the comparative period.
- AFFO per unit was \$0.25 for the quarter, which is a \$0.05 per unit increase compared to the same quarter in 2018, mainly due to a \$3.6 million
 decrease in capital, leasing and tenant improvement spend. If the REIT calculated capital, leasing and tenant improvement spend as 10% of
 NOI in the current quarter, which is representative of the REIT's historical sustaining capital, leasing and tenant improvement costs, the REIT
 would have a modified AFFO per unit of \$0.23.

PART II - LEASING AND PROPERTY PORTFOLIO

LEASING

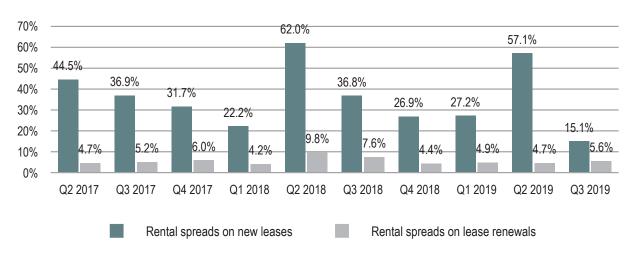
The REIT strives to ensure that its properties are well occupied with tenants who have space that allow them to meet their own business objectives. Accordingly, the REIT proactively monitors its tenant base with the objective to renew in advance of lease maturities, backfill tenant vacancies in instances where a tenant will not renew, or if there is an opportunity to place a stronger or more suitable tenant in the REIT's properties, management endeavors to find a suitable solution.

The following table summarizes the REIT's leasing activity for the four most recent quarters:

| Square feet | Deal type | | | Q3 2019 | Q2 2019 | Q1 2019 | Q4 2018 |
|------------------------|--|-------------------|----|---------|-------------|-------------|-------------|
| Less than 10,000 | Renewal | Leases signed | | 43 | 54 | 49 | 46 |
| | | Total square feet | | 106,416 | 119,370 | 122,540 | 111,943 |
| | | Average base rent | \$ | 19.10 | \$ 19.66 | \$ 21.13 | \$ 19.02 |
| | | Rental spread | | 3.6 % | 7.3% | 6.0% | 5.8 % |
| Greater than 10,000 | Renewal | Leases signed | | 10 | 5 | 4 | 7 |
| | | Total square feet | | 577,746 | 166,219 | 219,241 | 476,268 |
| | | Average base rent | \$ | 6.98 | \$ 7.70 | \$ 6.11 | \$ 7.42 |
| | | Rental spread | | 6.6 % | 0.2% | 2.8% | 3.6 % |
| Total renewals (square | re feet) | | | 684,162 | 285,589 | 341,781 | 588,211 |
| Less than 10,000 | New lease | Leases signed | | 13 | 16 | 11 | 9 |
| | | Total square feet | | 22,839 | 28,384 | 22,944 | 26,562 |
| | | Average base rent | \$ | 22.35 | \$ 18.37 | \$ 16.90 | \$ 19.05 |
| | | Rental spread (1) | | 60.8 % | 33.4% | 29.2% | 44.4 % |
| Greater than 10,000 | New lease | Leases signed | | 2 | 1 | 1 | 1 |
| | | Total square feet | | 38,111 | 10,269 | 10,833 | 28,000 |
| | | Average base rent | \$ | 5.82 | \$ 21.38 | \$ 10.76 | \$ 7.25 |
| | | Rental spread (1) | | (30.4)% | 171.3% | 21.0% | (2.6)% |
| Total new leases (squ | Total new leases (square feet) | | | 60,950 | 38,653 | 33,777 | 54,562 |
| Total leasing activity | Total leasing activity (square feet) (2) | | | 745,112 | 324,242 | 375,558 | 642,773 |

⁽¹⁾ Calculated based on the average base rent of the new lease term compared to the average in-place rent for comparable space across the portfolio.

Leasing Spreads



⁽²⁾ Includes the REIT's share of its equity accounted property investment.

During the third quarter, management completed 684,162 square feet of lease renewals. The weighted average rental rate increases on renewals completed for leases less than 10,000 square feet was \$0.67 per square foot or 3.6% higher than expiring rent. The weighted average rental rate increases on renewals completed for leases greater than 10,000 square feet was \$0.43 per square foot or 6.6% higher than expiring rent.

The weighted average base rent on all new leases completed less than 10,000 square feet was \$22.35 per square foot which is \$8.45 per square foot or 60.8% higher than the weighted average in-place rent for comparable space across the portfolio. The weighted average rental rate on all new leases greater than 10,000 square feet was \$5.82 which is \$8.36 or 30.4% lower than the weighted average in-place rent for comparable space across the portfolio. These transactions compare favorably to the current weighted average in place rent of \$10.99.

Lease maturities

The REIT generally enters into leases with initial terms to maturity between 5 and 10 years with our grocery-anchor tenants. The initial terms to maturity for non-anchor space tend to be of a shorter duration between 3 and 5 years. The weighted average remaining term to maturity of the REIT's grocery-anchor and non-grocery-anchor tenants as at September 30, 2019 was 5.9 years and 4.3 years, respectively, not including tenants on month-to-month leases. On a portfolio basis, the weighted average remaining term to maturity is 5.1 years.

The following table summarizes the composition of the remaining term to maturity of the REIT's leases at September 30, 2019:

| | Weighted average term to maturity | GLA | GLA % |
|----------------|-----------------------------------|-----------|--------|
| Grocery-anchor | 5.9 | 4,884,476 | 48.1% |
| Non-anchor | 4.3 | 4,616,399 | 45.4% |
| Total | 5.1 | 9,500,875 | 93.5% |
| Month-to-month | | 84,869 | 0.9% |
| Vacant | | 572,089 | 5.6% |
| Total GLA (1) | 1 | 0,157,833 | 100.0% |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.

The following table shows the change in occupancy during the three month period ended September 30, 2019:

| | Total GLA (1) | Occupied GLA (1) | Occupancy |
|---------------------|---------------|------------------|-----------|
| June 30, 2019 | 10,536,332 | 9,831,001 | 93.3% |
| Dispositions | (381,147) | (276,981) | 72.7% |
| Leasing changes (2) | _ | 29,076 | N/A |
| Re-measurements | 2,648 | 2,648 | 100.0% |
| September 30, 2019 | 10,157,833 | 9,585,744 | 94.4% |

⁽¹⁾ Includes the REIT's acquisition in the interest of Windmill Plaza. GLA represents the REIT's share of its equity accounted property investment.

Occupancy is determined based on lease commencement. Occupancy has increased by 1.1% to 94.4% from June 30, 2019, mainly due to the disposition of four properties and five outparcels at various properties at a weighted occupancy rate of 72.7%.

| | Total GLA (1) | Occupied GLA (1) | Occupancy |
|---------------------|---------------|------------------|-----------|
| December 31, 2018 | 10,768,319 | 10,145,136 | 94.2% |
| Acquisition (1) | 105,603 | 90,758 | 85.9% |
| Dispositions | (746,409) | (617,260) | 82.7% |
| Leasing changes (2) | _ | (55,570) | N/A |
| Expansions | 26,023 | 18,383 | 70.6% |
| Re-measurements | 4,297 | 4,297 | 100.0% |
| September 30, 2019 | 10,157,833 | 9,585,744 | 94.4% |

⁽f) Relates to the REIT's acquisition in the interest of Windmill Plaza. GLA represents the REIT's share of its equity accounted property investment.

Occupancy increased by 0.2% to 94.4% from December 31, 2018, primarily due to leasing and the disposal of seven properties and seven property outparcels at various properties at an occupancy rate of 82.7%, partially offset by the REIT's acquired interest in the property Windmill Plaza, a 50% joint venture with The Kroger Company at an 85.9% occupancy rate.

⁽²⁾ Leasing changes include new leases, lease buyouts, expirations and terminations.

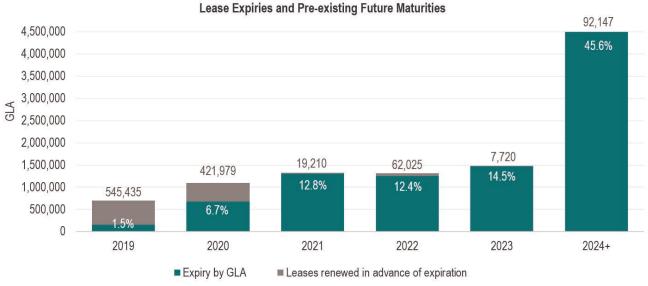
⁽²⁾ Leasing changes include new leases, lease buyouts, expirations and terminations.

The following is a profile of the REIT's leases excluding the impact of tenant extension options:

| | Grocery-anchor | | | | Non-anchor | | Total | | | |
|---------------------------------|----------------|-------------------------|-----------------------|-----------|-------------------------|-----------------------|------------|-------------------------|-----------------------|--|
| GLA expiration | GLA | Percentage of portfolio | Average in-place rent | GLA | Percentage of portfolio | Average in-place rent | GLA | Percentage of portfolio | Average in-place rent | |
| Month-to-month | _ | - \$ | _ | 84,869 | 0.9% \$ | 16.16 | 84,869 | 0.9% \$ | 16.16 | |
| 2019 | 75,902 | 0.7% | 6.43 | 79,035 | 0.8% | 19.33 | 154,937 | 1.5% | 13.01 | |
| 2020 | 239,928 | 2.4% | 6.87 | 438,977 | 4.3% | 15.00 | 678,905 | 6.7% | 12.13 | |
| 2021 | 524,699 | 5.2% | 7.89 | 779,832 | 7.7% | 13.82 | 1,304,531 | 12.9% | 11.43 | |
| 2022 | 530,100 | 5.2% | 7.18 | 729,523 | 7.2% | 14.59 | 1,259,623 | 12.4% | 11.47 | |
| 2023 | 740,525 | 7.3% | 8.03 | 729,516 | 7.2% | 13.66 | 1,470,041 | 14.5% | 10.82 | |
| 2024 and later | 2,773,322 | 27.3% | 8.40 | 1,859,516 | 18.2% | 13.51 | 4,632,838 | 45.5% | 10.45 | |
| Vacant | _ | _ | N/A | 572,089 | 5.6% | N/A | 572,089 | 5.6% | N/A | |
| Total / weighted average (1) | 4,884,476 | 48.1% \$ | 8.05 | 5,273,357 | 51.9% \$ | 14.04 | 10,157,833 | 100.0% \$ | 10.99 | |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.

The REIT endeavors to proactively lease upcoming expiries in advance of maturity to maintain high occupancy levels, ensure a proper mix of tenants at each property and certainty in cash flows. The following is a table of lease expiries at September 30, 2019 and pre-existing future maturities that were leased in advance during 2019:



The following table summarizes remaining expiries:

| | Septembe | er 30, 2019 | Jur | ne 30, 2019 | Marc | h 31, 2019 | December 31, 2018 | |
|---|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|
| GLA Expiration | Number of tenants | GLA |
| Anchors | 2 | 75,902 | 4 | 318,615 | 5 | 383,690 | 7 | 494,729 |
| Non-anchors | 53 | 79,035 | 77 | 157,594 | 130 | 305,570 | 171 | 463,967 |
| Remaining expiries (1) Percentage of occupied portfolio (1) | 55 | 154,937 1.6% | 81 | 476,209 4.8% | 135 | 689,260 6.9% | 178 | 958,696 9.4% |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.

At September 30, 2019, remaining 2019 expiries totaled 154,937 square feet with 0.8% or 79,035 square feet of total GLA related to non-anchor tenants. Comparatively, at June 30, 2019, remaining 2019 expiries totaled 476,209 square feet with 1.5% or 157,594 square feet of total GLA related to non-anchor tenants. At March 31, 2019, remaining 2019 expiries totaled 689,260 square feet with 2.9% or 305,570 square feet of total GLA related to non-anchor tenants. At December 31, 2018, remaining 2019 expiries totaled 958,696 square feet with 4.3% or 463,967 square feet of total GLA related to non-anchor tenants.

Retention rates

The asset management team strives to maintain strong relationships with all tenants, especially the REIT's grocery-anchor tenants. Since inception in 2011, where the REIT has sought a renewal with a grocery-anchor, the asset management team has had a 100% success rate in obtaining a lease extension. In certain cases, management has not sought renewals with larger tenants, including in cases where a better user is available, or a redevelopment opportunity exists. Management believes that this success is a result of the strong relationships maintained with tenants and the REIT's underwriting which, in part, considers the relative strength of grocery-anchors in the respective market, recent capital investment by grocers and, where possible, the profitability of the store. Management expects a lower retention rate for our non-grocery-anchor tenants as a result of the dynamics and natural turnover of certain businesses over time which gives us opportunity to re-lease space, potentially at higher rates, and improve overall credit and tenant mix.

The following are the REIT's retention rates for the three and nine month periods ended September 30, 2019, and year ended December 31, 2018 for both grocery-anchor and non-grocery-anchor tenants:

| Retention rate (1) | Three months ended September 30, 2019 | Nine months ended September 30, 2019 | Year ended December 31, 2018 |
|----------------------------------|--|---|---------------------------------|
| Grocery-anchor | 100.0% | 100.0% | 100.0% |
| Non-grocery-anchor | 89.2% | 90.5% | 84.0% |
| Net total / weighted average (2) | 94.7% | 95.4% | 92.1% |

⁽¹⁾ Retention rate excludes instances where management has not sought a renewal, which are primarily related to redevelopment or property portfolio management opportunities.
(2) Includes the REIT's share of its equity accounted property investment.

The following are the REIT's incremental change in base rent for the four most recent quarters:

| | | | | | | For the | three mo | nths ended, |
|-----------------------------------|----------|-------------|-----|-------------|------|-------------|----------|-------------|
| | Septembe | er 30, 2019 | Jur | ne 30, 2019 | Marc | ch 31, 2019 | Decemb | er 31, 2018 |
| Renewals | | | | | | | | |
| Square feet | | 684,162 | | 285,589 | | 341,781 | | 588,211 |
| Expiring rent per square foot (1) | \$ | 8.40 | \$ | 12.13 | \$ | 10.96 | \$ | 9.22 |
| Rent spread per square foot (1) | | 0.47 | | 0.57 | | 0.54 | | 0.41 |
| Vacated | | | | | | | | |
| Square feet (2) | | 38,610 | | 20,560 | | 41,412 | | 55,347 |
| Expiring rent per square foot (1) | \$ | 16.00 | \$ | 14.38 | \$ | 7.77 | \$ | 14.94 |
| New | | | | | | | | |
| Square feet | | 60,950 | | 38,653 | | 33,777 | | 54,562 |
| New rent per square foot (1) | \$ | 12.01 | \$ | 19.17 | \$ | 14.93 | \$ | 12.99 |
| Total base rent retained (3) | \$ | 5,129 | \$ | 3,169 | \$ | 3,424 | \$ | 4,596 |
| Incremental base rent (3) | \$ | 1,054 | \$ | 904 | \$ | 689 | \$ | 950 |

⁽¹⁾ Calculated on a weighted average basis.

In-place and market rents

The REIT's leasing activity during the three month period ended September 30, 2019 is as follows:

| | GLA | Number of tenants | Weighted average expiring rent | | Weight | ted average new rent |
|--|----------|-------------------|--------------------------------|-------|--------|-------------------------|
| Renewed leases | 684,162 | 53 | \$ | 8.40 | \$ | 8.87 |
| New leases | 60,950 | 15 | | N/A | | 12.01 |
| Total / weighted average | 745,112 | 68 | | N/A | \$ | 9.13 |
| Less, leases not renewed / vacated during term (1) | (38,610) | (12) | \$ | 16.00 | | N/A |
| Net total / weighted average (2) | 706,502 | 56 | | | \$ | 9.13 |

⁽¹⁾ Adjusted for lease buyouts and vacancies due to redevelopment.

 $[\]ensuremath{^{(2)}}$ Adjusted for lease buyouts and vacancies due to redevelopment.

⁽³⁾ Includes the REIT's share of its equity accounted property investment.

⁽²⁾ Includes the REIT's share of its equity accounted property investment.

The REIT's leasing activity during the nine month period ended September 30, 2019 is as follows:

| | GLA | Number of tenants | d average piring rent | Weight | ted average new rent |
|--|-----------|-------------------|--------------------------|--------|-------------------------|
| Renewed leases | 1,311,532 | 165 | \$ 9.88 | \$ | 10.39 |
| New leases | 133,380 | 44 | N/A | | 14.83 |
| Total / weighted average | 1,444,912 | 209 | N/A | \$ | 10.80 |
| Less, leases not renewed / vacated during term (1) | (100,582) | (48) | \$ 12.28 | | N/A |
| Net total / weighted average (2) | 1,344,330 | 161 | | \$ | 10.80 |

⁽¹⁾ Adjusted for lease buyouts and vacancies due to redevelopment.

During the third quarter of 2019, the REIT completed 745,112 square feet of leasing, which represents 7.3% of the REIT's portfolio. For the nine month period ended September 30, 2019, 1,444,912 square feet of leasing was completed, which represents 14.2% of the REIT's portfolio. This level of leasing is consistent with the REIT's strategy of actively managing the properties to create value through a hands-on approach.

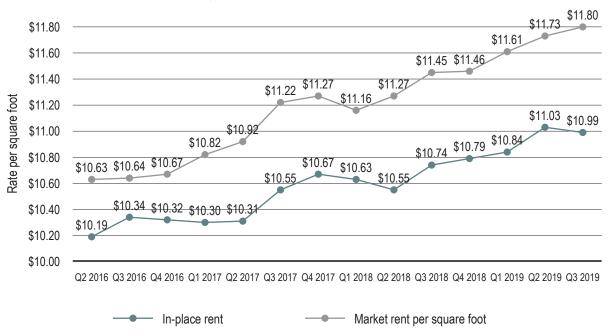
Net rental rates

The following table is a summary of in-place rent for the eight most recent financial quarters of the REIT:

| | Q3 2019 | Q2 2019 | Q1 2019 | Q4 2018 | Q3 2018 | Q2 2018 | Q1 2018 | Q4 2017 |
|-----------------|-------------|-------------|-------------|-------------|----------------|---------|----------------|---------|
| Grocery rent | \$ 8.05 | \$ 8.16 | \$ 8.10 | \$ 8.20 | \$ 8.10 \$ | 8.08 | \$ 8.20 \$ | 8.19 |
| Shop space rent | 14.04 | 14.08 | 13.72 | 13.49 | 13.44 | 13.00 | 13.03 | 13.08 |
| Total (1) | \$ 10.99 | \$ 11.03 | \$ 10.84 | \$ 10.79 | \$ 10.74 \$ | 10.55 | \$ 10.63 \$ | 10.67 |
| Market rent (2) | \$ 11.80 | \$ 11.73 | \$ 11.61 | \$ 11.46 | \$ 11.45 \$ | 11.27 | \$ 11.16 \$ | 11.27 |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.

In-place Rent Versus Estimated Market Rent



The REIT leases to high-quality tenants in well located centres typically below the average market rent for U.S. strip centres, allowing for increased value in the portfolio through rental rate growth.

⁽²⁾ Includes the REIT's share of its equity accounted property investment.

⁽²⁾ Market rate represents the REIT's estimate of market rents for its properties on a weighted average basis. Market rents are determined based, in part, on broker feedback, market transactions and completed deals.

DISPOSITIONS

During the three month period ended September 30, 2019, the REIT disposed of four properties and five property outparcels as follows:

| Property | Tenant | Number of outparcels | Disposition date | Location | Sales price |
|-----------------------|--|----------------------|--------------------|----------------------|-------------|
| North Augusta Plaza | Chipotle | 1 | July 22, 2019 | North Augusta, SC \$ | 1,360 |
| Wedgewood Commons | McDonald's, Panera Bread and Seacoast Bank | 3 | Various (1) | Stuart, FL | 8,590 |
| Seminole Oaks | Winn-Dixie | N/A | August 26, 2019 | Seminole, FL | 11,700 |
| County Line Plaza | Big Lots | N/A | August 27, 2019 | Philadelphia, PA | 9,200 |
| Derry Meadows Shoppes | Land | 1 | September 9, 2019 | Derry, NH | 500 |
| Springboro Plaza | Kroger | N/A | September 13, 2019 | Dayton, OH | 7,200 |
| Oakland Commons | Jewel-Osco | N/A | September 16, 2019 | Bloomington, IL | 7,520 |
| Total | | | | \$ | 46,070 |

⁽f) The REIT disposed of three property outparcels on July 29, 2019, July 31, 2019 and August 6, 2019, respectively, for a total of \$8.6 million.

There are no fees incurred by the REIT to the Manager in relation to the disposition of properties or outparcels.

PROPERTY PROFILE

Professional management

Through professional management of the portfolio, the REIT intends to ensure its properties portray an image that will continue to attract consumers as well as provide preferred locations for its tenants. Well-managed properties enhance the shopping experience and ensure customers continue to visit the centres. Professional management of the portfolio has enabled the REIT to maintain a high occupancy level, currently 94.4% at September 30, 2019 (June 30, 2019 – 93.3%, March 31, 2019 – 93.3%, December 31, 2018 – 94.2%).

Occupancy has increased by 1.1% to 94.4% from June 30, 2019, mainly due to the disposition of four properties and five outparcels at various properties at a weighted occupancy rate of 72.7%.

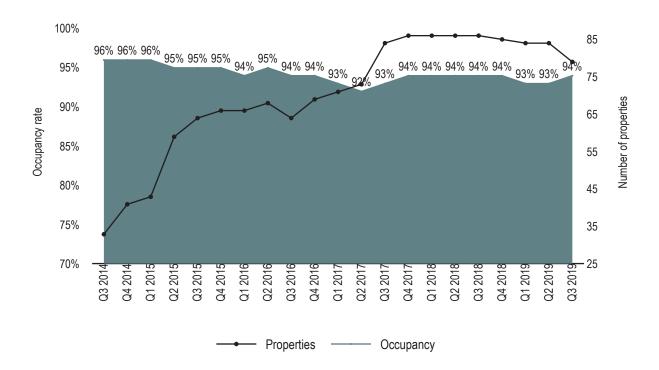
The following table shows the occupancy rate of the REIT's portfolio:

| | 2015 | | 2016 | | | 2017 | | | 2018 | | | | 2019 | | | | | |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| Properties (1) | 59 | 64 | 66 | 66 | 68 | 64 | 69 | 71 | 73 | 84 | 86 | 86 | 86 | 86 | 85 | 84 | 83 | 79 |
| Occupancy (2) | 95.3% | 95.1% | 94.7% | 94.4% | 95.0% | 93.6% | 93.5% | 93.2% | 91.7% | 92.6% | 93.7% | 93.7% | 93.9% | 94.3% | 94.2% | 93.3% | 93.3% | 94.4% |

⁽¹⁾ Includes the REIT's acquisition of interest in its equity accounted property investment.

⁽²⁾ Includes the REIT's share of its equity accounted property investment.

Historical Occupancy Rates



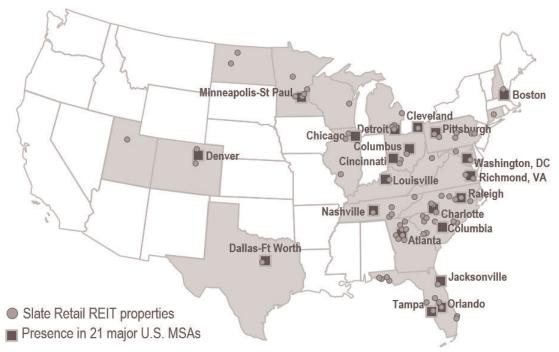
Geographic overview

The REIT's portfolio is geographically diversified. As of September 30, 2019, the REIT's 79 properties were located in 21 states with a presence in 21 MSAs. The REIT has 32 properties, or 40.5% of the total portfolio, located in the U.S. sunbelt region. Markets within this region benefit from strong underlying demographic trends, above average employment and population growth. This provides the REIT opportunities to progressively drive operational efficiencies and sustainable growth.

The following is a summary of the geographic location and relative dispersion of the REIT's property portfolio:

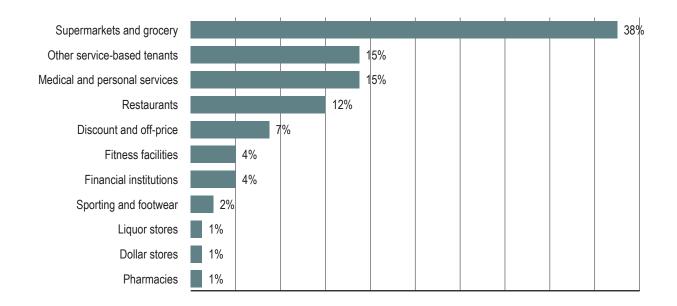
| State | Number of assets | Total SF | Occupied SF | Percentage of revenue | Occupancy |
|----------------|------------------|------------|-------------|-----------------------|-----------|
| Florida | 12 | 1,443,098 | 1,356,850 | 15.5% | 94.0% |
| North Carolina | 8 | 1,114,964 | 1,074,605 | 10.6% | 96.4% |
| Georgia | 9 | 1,030,820 | 968,091 | 10.2% | 93.9% |
| Pennsylvania | 6 | 1,023,708 | 993,081 | 10.0% | 97.0% |
| South Carolina | 7 | 967,376 | 921,556 | 9.2% | 95.3% |
| Minnesota | 5 | 566,782 | 536,391 | 6.0% | 94.6% |
| Michigan | 5 | 607,135 | 574,673 | 5.4% | 94.7% |
| Tennessee | 5 | 526,641 | 519,441 | 3.9% | 98.6% |
| Ohio | 4 | 533,728 | 485,088 | 3.8% | 90.9% |
| North Dakota | 2 | 261,578 | 260,287 | 3.7% | 99.5% |
| Maryland | 1 | 147,803 | 139,168 | 3.3% | 94.2% |
| Illinois | 3 | 317,241 | 268,252 | 2.9% | 84.6% |
| West Virginia | 2 | 387,162 | 325,300 | 2.8% | 84.0% |
| Colorado | 2 | 200,623 | 187,573 | 2.2% | 93.5% |
| Virginia | 2 | 203,434 | 195,384 | 2.1% | 96.0% |
| Connecticut | 1 | 139,653 | 139,653 | 1.8% | 100.0% |
| New Hampshire | 1 | 187,001 | 180,003 | 1.7% | 96.3% |
| Wisconsin | 1 | 123,028 | 123,028 | 1.4% | 100.0% |
| Texas | 1 | 167,961 | 141,362 | 1.3% | 84.2% |
| Utah | 1 | 127,231 | 123,970 | 1.3% | 97.4% |
| Kentucky | 1 | 80,866 | 71,988 | 0.9% | 89.0% |
| Total (1) | 79 | 10,157,833 | 9,585,744 | 100.0% | 94.4% |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.



Tenant categories

As of September 30, 2019, the REIT has the following tenant categories within the portfolio, allocated by base rent:



| Category | Number of stores | Percentage of rent | Key brands |
|-------------------------------|------------------|--------------------|--|
| Supermarkets and grocery | 95 | 38% | Walmart 🔆 🚱 Publix. 🚳 Ahold Delhaize |
| Other service-based tenants | 252 | 15% | LUMBER METOPCS. SALLY |
| Medical and personal services | 370 | 15% | BAYADA Great Clips Hair cuffery. |
| Restaurants | 256 | 12% | LINE COMPTETE PRESENTATION OF THE PRESENTATION |
| Discount and off-price | 50 | 7% | BEALLS Marshalls. ROSS DRESS FOR LESS. |
| Financial institutions | 99 | 4% | ascensus Alvays have a plan Bankof America Key Bank HER BLOCK |
| Fitness facilities | 33 | 4% | Planet fitness Filless. |
| Sporting and footwear | 20 | 2% | PLAY IT AGAIN SHOE SHOW |
| Liquor stores | 22 | 1% | Winn Dixie WINE & SPIRITS WINE & SPIRITS Swith's LIGUOR |
| Dollar stores | 14 | 1% | DOLLAR GENERAL FAMILY® DOLLAR |
| Pharmacies | 9 | 1% | Walgreens Pharmacy |
| Total | 1,220 | 100% | |

The REIT's portfolio of tenants is a diversified mix of leading grocers, national brands and strong regional performers complemented by local operators providing needed services and goods to their local communities. These retailers provide significant non-discretionary e-commerce defensive goods. The REIT's properties, which are located in well-established neighborhoods, allow grocery-anchored property real estate and economics of last mile delivery to be viable.

Anchor tenants

The REIT endeavors to own properties with anchors who are dominant in their respective regions in terms of operational scale and sales. Accordingly, the REIT's anchor tenants are often either the first or second dominant store in their respective area in terms of market share. The following table identifies the REIT's largest anchor tenants including their annual minimum rent, the number of stores, GLA as a percentage of the total portfolio and the percentage of base rent. Walmart Inc. represents the REIT's largest tenant by base rent with a total of 8 stores and 8.1% of base rents.

The largest 15 tenants account for 48.8% of total GLA and 38.8% of base rent as follows:

| Parent company | Store brands | Grocery | Stores | % GLA | Base rent | % Base rent |
|---------------------------------|--|---------|--------|-------|-----------|-------------|
| Walmart Inc. | Wal-Mart, Sams Club | Υ | 8 | 12.8% | 8,549 | 8.1% |
| The Kroger Co. | Kroger, Pick 'n Save, Harris Teeter | Υ | 18 | 10.6% | 6,903 | 6.5% |
| Publix Supermarkets | Publix | Υ | 12 | 5.3% | 4,492 | 4.2% |
| Koninklijke Ahold Delhaize N.V. | Stop & Shop, GIANT, Food Lion, Hannaford | Υ | 5 | 3.0% | 4,189 | 3.9% |
| Southeastern Grocers | Winn-Dixie, BI-LO | Υ | 9 | 4.1% | 3,422 | 3.2% |
| United Natural Foods, Inc. | Various (1) | Υ | 5 | 2.7% | 2,639 | 2.5% |
| Coborn's Inc. | CashWise | Υ | 2 | 1.1% | 2,037 | 2.0% |
| Beall's, Inc. | Bealls, Burkes Outlet | N | 4 | 1.4% | 1,263 | 1.2% |
| Alex Lee Inc. | Lowes Foods | Υ | 2 | 0.9% | 1,249 | 1.2% |
| Albertsons | Jewel-Osco, Safeway | Υ | 3 | 1.8% | 1,201 | 1.1% |
| Schnuck Markets, Inc. | Schnucks | Υ | 2 | 1.1% | 1,099 | 1.0% |
| TJX Companies | Marshalls, T.J. Maxx | N | 4 | 1.1% | 1,063 | 1.0% |
| Planet Fitness | Planet Fitness | N | 6 | 1.1% | 1,062 | 1.0% |
| Dollar Tree Inc. | Dollar Tree, Family Dollar | N | 11 | 1.0% | 1,034 | 1.0% |
| The Fresh Market Inc. | The Fresh Market | Υ | 4 | 0.8% | 959 | 0.9% |
| Total | | | 95 | 48.8% | \$ 41,161 | 38.8% |

⁽¹⁾ Store brands include Cub Foods, County Market, Shop 'n Save and Rainbow Foods.

Development

The REIT's redevelopment program is focused on growing income and unlocking value by revitalizing tenant uses and creating a better customer experience at select properties. Redevelopment is generally considered to begin when activities that change the condition of the property commence. Redevelopment ceases when the asset is in the condition and has the capability of operating in the manner intended, which is generally at cessation of construction and tenanting. For purposes of reporting same-property NOI, redevelopment assets are excluded from the same-property portfolio in the period in which they are re-classified as a redevelopment property and are excluded until they are operating as intended in all of both the current and comparative periods. The carrying value of redevelopment properties includes the acquisition cost of property and direct redevelopment costs attributed to the project. The REIT does not capitalize interest for its projects under development. To date, redevelopment spend has been funded by cash from operations. Interest expense is recognized as incurred in income which is not comparable to other REITs or other corporations that capitalize interest.

The REIT has classified the following properties as redevelopment properties:

| | Nature of | Expected | timated remental | Estimated yield on | Pre-leased | | Estir | nated | l investi | mer | nt |
|----------------------------|-----------------------------|------------|----------------------|--------------------|------------|------|---------|-------|-----------|-----|--------|
| Property | redevelopment | completion | NOI (1) | cost | percentage | - Ir | ncurred | Rem | aining | | Total |
| North Summit Square | Anchor repositioning | Q1 2020 | \$ 491 | 22.8% | 100.0% | \$ | 1,817 | \$ | 337 | \$ | 2,154 |
| Windmill Plaza (2) | Anchor repositioning | Q1 2020 | 778 | 13.8% | 89.6% | | 3,238 | | 2,414 | | 5,652 |
| Eastpointe Shopping Center | Junior anchor repositioning | Q3 2021 | 491 | 16.3% | - % | | 16 | | 2,993 | | 3,009 |
| Wedgewood Commons | Anchor repositioning | Q4 2022 | 892 | 6.0% | - % | | 269 | | 14,731 | | 15,000 |
| Total | | | \$ 2,652 | 10.3% | | \$ | 5,340 | \$ | 20,475 | \$ | 25,815 |

Completed redevelopment projects

| Property | Nature of redevelopment | Completed | inc | stimated remental NOI (1) | Yield on cost | Leased percentage | Total invested |
|---------------------|-------------------------|-----------|-----|---------------------------------|---------------|-------------------|----------------|
| Hocking Valley Mall | Anchor repositioning | Q1 2019 | \$ | 526 | 4.7% | 93.0% | \$ 11,118 |

⁽¹⁾ Calculated on a trailing twelve month basis as of September 30, 2019.

Redevelopment capital spent during the three and nine month periods ended September 30, 2019 is as follows:

| | Three months ende September 30, 201 | | nonths ended nber 30, 2019 |
|-------------------------------|--|------|-------------------------------|
| Windmill Plaza (1) | \$ 95 | 4 \$ | 3,238 |
| Westminster Plaza (2) | 6 | 2 | 1,784 |
| North Summit Square (2) | 8 |) | 1,505 |
| Mooresville Town Square (2) | 20 | õ | 836 |
| Other redevelopment costs (2) | 1,44 |) | 1,988 |
| Total redevelopment | \$ 2,74 | 2 \$ | 9,351 |

⁽¹⁾ Amounts at the REIT's share of its 50% interest in the property.

North Summit Square is a 224,530 square foot shopping centre anchored by Sam's Club and shadow anchored by Lowes's Home Improvement. The centre is located in one of the premier retail nodes in Winston-Salem North Carolina and has close proximity to Wake Forest University. In June 2017, management strategically terminated the lease of a 36,862 square foot junior anchor tenant that was paying below market rates. The REIT has finalized a 10 year lease with Urban Air Adventure Park to backfill the junior anchor space. The lease will result in a \$58 thousand spread annually over base rental rates paid by the previous tenant. Rent commencement is targeted for the first quarter of 2020. The REIT expects to invest \$2.2 million of capital as part of the transaction, with approximately \$1.5 million allocated to parking lot repairs and resurfacing, as required by Sam's Club waiver of restrictions on the Urban Air Adventure Park use. As of September 30, 2019, \$1.8 million has been spent.

In January 2019, the REIT acquired Windmill Plaza, a grocery-anchored shopping centre located in Sterling Heights, Michigan, in a joint-venture partnership with The Kroger Company. The REIT is planning to invest an additional \$2.4 million at our share to redevelop the property and includes a 25 year ground lease with Kroger as the anchor tenant. Construction commenced in the first quarter of 2019 and will include a brand new 129,000 square foot Kroger Marketplace, an improved in line façade and a completely redesigned parking lot, landscaping and lighting system. In addition to Kroger, new leases have been executed with Edge Fitness for 36,576 square feet and Pet Supplies Plus for 7,780 square feet, significantly reducing future leasing risk. The REIT expects completion and rent commencement to be in the first quarter of 2020.

Eastpointe Shopping Center is a regional shopping destination in Clarksburg, West Virginia anchored by a Kroger which includes a former Kmart box and in line shop tenants. The center is located at the entrance to the area's most prominent retail node at the injunction of two major state highways. A recently executed lease with Kroger will permit Kroger to move from their 55,000 square foot box to the redeveloped 83,076 square foot Kmart box commencing in the last quarter of 2020. The REIT expects to invest \$3.0 million in capital to complete the project and backfill the current 55,000 square foot Kroger box. Management is extensively working with a number of interested junior anchor retailers as potential backfill tenants and the REIT is working through tenant requirements, best use and configurations. The potential tenants interest ranges from soft goods to home furnishings to sporting goods with leases anticipated being completed by third quarter of 2021.

Wedgewood Commons is a 152,708 square foot shopping center anchored by a Publix supermarket. The shopping center is strategically located on U.S. Route 1 Highway at Indian Road, in Stuart, Florida. Key tenants in the development include Beall's Outlet, Dollar Tree and Harbor Freight Tools. The REIT is negotiating a 20 year term lease to construct a new 47,000 square foot flagship Publix grocery store. To coincide with the new

⁽²⁾ Amounts at the REIT's share of its 50% interest in the property.

⁽²⁾ Relates to new outparcel development as well as other planning and work completed in the planning stages for redevelopment projects.

Publix grocery store, the REIT has secured a 10 year lease extension, subject to executing the Publix lease, to relocate and expand the Beall's Outlet to 30,000 square feet which will include a Beall's Home Centric concept store. Furthermore, the REIT is negotiating with several junior anchor prospects to lease the remaining vacancy within the shopping center. The net result will increase GLA to approximately 166,000 square feet and the weighted average lease term from 3.7 years to 10.8 years. In addition to the construction of the Publix and Beall's Outlet and Home Centric, the REIT will complete an extensive common area refurbishment. The REIT expects to invest \$15.0 million in the redevelopment and the overall project should be completed in fourth quarter of 2022 with the new Publix opening the second quarter of 2021.

IFRS FAIR VALUE

The REIT's property portfolio at September 30, 2019 had an estimated IFRS fair value of \$1.3 billion, with a weighted average capitalization rate of 7.50%. Overall, the average estimated IFRS value per square foot of the REIT's portfolio is \$130.

The following table presents a summary of the capitalization rates used to estimate the fair value of the REIT's properties:

| Direct capitalization rates | September 30, 2019 | December 31, 2018 |
|-----------------------------|--------------------|-------------------|
| Minimum | 6.00% | 6.25% |
| Maximum | 9.50% | 11.40% |
| Weighted average (1) | 7.50% | 7.50% |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.

The September 30, 2019 weighted average capitalization rate remains in line with December 31, 2018 at 7.50%. The weighted average capitalization rate is primarily driven by value-add asset management activities including anchor tenant renewals, improved credit, higher occupancy and capital improvement, partially offset by changes in buyer demand in the retail real estate sector for properties similar to the REIT's portfolio.

The fair value of properties is measured individually without consideration to their aggregate value on a portfolio basis. No consideration is given to diversification benefits related to single property tenant risk and geography, the value of assembling a portfolio or to the utilization of a common management platform, amongst other benefits. As a result, the fair value of the REIT's properties taken in aggregate may differ from the fair value of properties measured individually in the REIT's consolidated statements of financial position.

The change in properties is as follows:

| | Three months ended | September 30, | Nine months ende | d September 30, |
|--|--------------------|---------------|------------------|-----------------|
| | 2019 | 2018 | 2019 | 2018 |
| Beginning of the period | \$ 1,350,664 | \$ 1,425,074 | \$ 1,382,955 | \$ 1,454,463 |
| Acquisition | _ | 21,087 | _ | 21,087 |
| Capital | 277 | 2,406 | 1,946 | 4,158 |
| Leasing costs | 357 | 783 | 1,073 | 2,250 |
| Tenant improvements | 837 | 1,834 | 4,431 | 6,139 |
| Development and expansion capital | 1,788 | 4,196 | 6,113 | 9,274 |
| Straight-line rent | 323 | 448 | 1,522 | 2,241 |
| Dispositions | (46,070) | (22,530) | (81,235) | (42,740) |
| IFRIC 21 property tax adjustment | 4,675 | 4,574 | (4,934) | (4,670) |
| Change in fair value (1) | (5,441) | (18,937) | (4,461) | (33,267) |
| End of the period | \$ 1,307,410 | \$ 1,418,935 | \$ 1,307,410 | \$ 1,418,935 |
| Property classified as equity investment | 10,629 | _ | 10,629 | _ |
| End of the period, including equity investment | \$ 1,318,039 | \$ 1,418,935 | \$ 1,318,039 | \$ 1,418,935 |

⁽¹⁾ Change in fair value includes impacts due to valuation parameters, cash flows and accounting adjustments for IFRIC 21 property tax and straight-line rent.

The following table is a reconciliation of the fair value of the REIT's properties using a non-GAAP measure. The non-GAAP measure includes figures that are recorded as an equity investment, information that is not explicitly disclosed or presented in the consolidated financial statements for the three and nine month periods ended September 30, 2019.

| | Three mont | hs er | ided Sept | ember 30, 2019 | Nine mon | ths e | nded Sept | ember 30, 2019 |
|-------------------------------------|-------------|-------|-----------------|------------------------------------|-------------|-------|-----------------|---------------------------------|
| | REIT | inv | Equity restment | Total (Non-GAAP) ⁽¹⁾ | REIT | in | Equity vestment | Total (Non-GAAP) ⁽¹⁾ |
| Beginning of the period | \$1,350,664 | \$ | 9,600 | \$1,360,264 | \$1,382,955 | \$ | _ | \$1,382,955 |
| Acquisition of interest in property | _ | | _ | _ | _ | | 7,409 | 7,409 |
| Capital | 277 | | _ | 277 | 1,946 | | _ | 1,946 |
| Leasing costs | 357 | | _ | 357 | 1,073 | | _ | 1,073 |
| Tenant improvements | 837 | | _ | 837 | 4,431 | | _ | 4,431 |
| Development and expansion capital | 1,788 | | 957 | 2,745 | 6,113 | | 3,125 | 9,238 |
| Straight-line rent | 323 | | _ | 323 | 1,522 | | _ | 1,522 |
| Dispositions | (46,070) | | _ | (46,070) | (81,235) | | _ | (81,235) |
| IFRIC 21 property tax adjustment | 4,675 | | 18 | 4,693 | (4,934) | | 26 | (4,908) |
| Change in fair value (1) | (5,441) | | 54 | (5,387) | (4,461) | | 69 | (4,392) |
| End of the period | \$1,307,410 | \$ | 10,629 | \$1,318,039 | \$1,307,410 | \$ | 10,629 | \$1,318,039 |

⁽f) Change in fair value includes impacts due to valuation parameters, cash flows and accounting adjustments for IFRIC 21 property tax and straight-line rent.

The fair value of the REIT's properties and properties under redevelopment for the three and nine month periods ended September 30, 2019 is as follows:

| | Three mor | ths en | ded Septem | ber 30, 2019 | Nine mor | nths er | nded Septem | ber 30, 2019 |
|--|------------------------------------|--------|----------------------------------|--------------|------------------------------------|---------|----------------------------------|--------------|
| | Income- producing properties | | Properties under velopment | Total | Income- producing properties | | Properties under velopment | Total |
| Beginning of the period | \$1,315,514 | \$ | 35,150 | \$1,350,664 | \$1,345,081 | \$ | 37,874 | \$1,382,955 |
| Transfers to income-producing properties | _ | | _ | _ | 15,184 | | (15,184) | _ |
| Transfers to properties under redevelopment | (13,720) | | 13,720 | _ | (23,175) | | 23,175 | _ |
| Capital | 238 | | 39 | 277 | 1,861 | | 85 | 1,946 |
| Leasing costs | 352 | | 5 | 357 | 1,038 | | 35 | 1,073 |
| Tenant improvements | 837 | | _ | 837 | 4,239 | | 192 | 4,431 |
| Development and expansion capital | 1,708 | | 80 | 1,788 | 4,592 | | 1,521 | 6,113 |
| Straight-line rent | 138 | | 185 | 323 | 1,302 | | 220 | 1,522 |
| Dispositions | (38,870) | | (7,200) | (46,070) | (74,035) | | (7,200) | (81,235) |
| IFRIC 21 property tax adjustment | 4,863 | | (188) | 4,675 | (4,469) | | (465) | (4,934) |
| Change in fair value (1) | (5,031) | | (410) | (5,441) | (5,589) | | 1,128 | (4,461) |
| End of the period | \$1,266,029 | \$ | 41,381 | \$1,307,410 | \$1,266,029 | \$ | 41,381 | \$1,307,410 |
| Property classified as equity investment | _ | | 10,629 | 10,629 | _ | | 10,629 | 10,629 |
| End of the period, including equity investment | \$1,266,029 | \$ | 52,010 | \$1,318,039 | \$1,266,029 | \$ | 52,010 | \$1,318,039 |

⁽¹⁾ Change in fair value includes impacts due to valuation parameters, cash flows and accounting adjustments for IFRIC 21 property tax and straight-line rent.

Capital, leasing and tenant improvement costs for the three and nine month periods ended September 30, 2019 was \$1.5 million and \$7.5 million, respectively. Such costs are generally expended for purposes of tenanting and renewing existing leases, which maintain and create value at the REIT's properties and the portfolio as a whole by increasing contractual cash flow through new and extended leases. The REIT will continue to capitalize on opportunities to revitalize, undertake space improvements and generally maintain the high quality of the properties and tenants, such as the program undertaken at Hocking Valley, which was completed in the first quarter of 2019, and Buckeye Plaza and County Line Plaza, both of which were completed in the fourth quarter of 2018. These expenditures can vary from period to period, at times significantly, depending upon the timing of lease expiries, re-leasing and management's capital plan for the period.

Fair value adjustments on properties

For the three month period ended September 30, 2019, the REIT recorded a fair value loss on properties of \$5.4 million, mainly related to IFRIC 21 property tax adjustments. For the nine month period ended September 30, 2019, the REIT recorded a fair value loss on properties of \$4.5 million, mainly related to valuation parameters and cash flows.

The following table presents the impact of certain accounting adjustments on the fair value gain (loss) recorded versus management's estimate of future cash flows and valuation assumptions:

| | Three m | Three months ended September 30, | | | | | Nine months ended September 30, | | | | |
|-------------------------------------|---------|----------------------------------|----|----------|----|---------|---------------------------------|----------|--|--|--|
| | | 2019 | | 2018 | | 2019 | | 2018 | | | |
| Valuation parameters and cash flows | \$ | (443) | \$ | (13,293) | \$ | (7,873) | \$ | (35,074) | | | |
| Transaction costs capitalized | | _ | | (622) | | _ | | (622) | | | |
| IFRIC 21 property tax adjustment | | (4,675) | | (4,574) | | 4,934 | | 4,670 | | | |
| Adjusted for straight-line rent | | (323) | | (448) | | (1,522) | | (2,241) | | | |
| Total | \$ | (5,441) | \$ | (18,937) | \$ | (4,461) | \$ | (33,267) | | | |

The fair value change of properties is impacted by IFRIC 21 property tax adjustments recorded on the REIT's portfolio. For acquisition purposes the REIT determines the obligating event for property taxes is ownership of the property on January 1st of the fiscal year. As a result, the annual property tax liability and expense has been recognized on the properties owned on January 1st of each year, with a corresponding increase to the fair value of properties that is reversed as the liability is settled through property tax installments.

The change in fair value of properties recorded in income excludes the impact of tenanting and leasing costs, landlord work, and development and expansion capital, not all of which are additive to value but are directly capitalized to the property.

PART III - RESULTS OF OPERATIONS

SUMMARY OF SELECTED QUARTERLY INFORMATION

The selected quarterly information highlights performance over the most recently completed eight quarters and is reflective of the timing of acquisitions, leasing and maintenance expenditures. Similarly, debt reflects financing activities related to acquisitions which serve to increase AFFO in the future, as well as ongoing financing activities for the existing portfolio. Accordingly, rental revenue, NOI, NAV, FFO and AFFO are reflective of changes in the underlying income-producing asset base and changing leverage.

| Quarter ended | | Q3 2019 | Q2 2019 | Q1 2019 | | Q4 2018 | | Q3 2018 | | Q2 2018 | | Q1 2018 | | Q4 2017 |
|--|----|------------------|------------------|------------------|----|------------------|----|------------------|----|------------------|----|------------------|-----|------------------|
| Rental revenue | \$ | 34,545 | \$ 36,016 | \$ 36,416 | \$ | 36,301 | \$ | 35,699 | \$ | 35,669 | \$ | 36,544 | \$ | 34,859 |
| Property operating expenses (1) | | (5,287) | (5,323) | (25,392) | | (5,747) | | (5,126) | | (5,117) | | (24,519) | | (5,357) |
| Straight-line rent revenue | | (323) | (415) | (784) | | (331) | | (448) | | (658) | | (1,135) | | (523) |
| IFRIC 21 property tax adjustment (1) | | (4,675) | (4,763) | 14,372 | | (4,870) | | (4,574) | | (4,590) | | 13,834 | | (4,387) |
| Adjustments for equity investment | | 125 | (8) | (43) | | _ | | _ | | _ | | _ | | _ |
| NOI | \$ | 24,385 | \$ 25,507 | \$ 24,569 | \$ | 25,353 | \$ | 25,551 | \$ | 25,304 | \$ | 24,724 | \$ | 24,592 |
| Class U units outstanding (2) WA units | | 44,110 44,107 | 44,102 44,101 | 44,096 44,208 | | 44,424 44,971 | | 45,769 45,489 | | 46,120 46,153 | | 46,343 46,479 | | 46,482 46,443 |
| | | , | , | ,= | | , | | , | | , | | , | | , |
| Net income (loss) | \$ | 4,513 | \$ 5,934 | \$ 1,601 | \$ | (9,017) | \$ | (1,024) | \$ | (14,201) | \$ | 26,703 | \$ | 31,421 |
| Net income (loss) per WA unit | \$ | 0.10 | \$ 0.13 | \$ 0.04 | \$ | (0.20) | \$ | (0.02) | \$ | (0.31) | \$ | 0.57 | \$ | 0.68 |
| IFRS NAV | \$ | 480,454 | \$ 485,270 | \$ 498,922 | \$ | 514,329 | \$ | 565,720 | \$ | 580,742 | \$ | 580,345 | \$ | 593,066 |
| IFRS NAV per unit | \$ | 10.89 | \$ 11.04 | \$ 11.35 | \$ | 11.61 | \$ | 12.39 | \$ | 12.62 | \$ | 12.55 | \$ | 12.78 |
| Distributions | ¢ | 9,399 | \$ 9,399 | \$ 9,424 | ¢ | 9,438 | \$ | 9,627 | ¢ | 9,670 | \$ | 9,742 | \$ | 9,625 |
| | \$ | 0.2138 | 0.2138 | 0.2138 | \$ | • | | 0.2100 | \$ | 0.2100 | , | 0.2100 | • | 0.2075 |
| Distributions per unit | \$ | 0.2130 | \$ 0.2130 | \$ 0.2130 | \$ | 0.2113 | \$ | 0.2100 | \$ | 0.2100 | \$ | 0.2100 | \$ | 0.2075 |
| FFO (3) | \$ | 12,936 | \$ 13,622 | \$ 13,387 | \$ | 13,536 | \$ | 14,469 | \$ | 14,542 | \$ | 15,227 | \$ | 15,406 |
| FFO per WA units (3) | \$ | 0.29 | \$ 0.31 | \$ 0.30 | \$ | 0.30 | \$ | 0.32 | \$ | 0.32 | \$ | 0.33 | \$ | 0.33 |
| AFFO (3) | \$ | 11,142 | \$ 10,694 | \$ 9,137 | \$ | 9,201 | \$ | 8,998 | \$ | 9,465 | \$ | 10,987 | \$ | 11,360 |
| AFFO per WA units (3) | \$ | 0.25 | \$ 0.24 | \$ 0.21 | \$ | 0.20 | \$ | 0.20 | \$ | 0.21 | \$ | 0.24 | \$ | 0.24 |
| | | | | | | | | | | | | | | |
| Total assets | | 1,336,836 | 1,375,824 | 1,388,403 | | 1,416,334 | | 1,472,898 | • | 1,474,077 | | 1,478,396 | | 1,499,519 |
| Debt | \$ | 798,147 | \$ 838,126 | \$ 849,498 | \$ | 871,562 | \$ | 875,227 | \$ | 864,051 | \$ | 872,263 | \$ | 883,046 |
| Debt / GBV | | 59.7% | 60.9% | 61.2% | | 61.5% |) | 59.4% | | 58.6% | | 59.0% | | 58.9% |
| Number of properties (4) | | 79 | 83 | 84 | | 85 | | 86 | | 86 | | 86 | | 86 |
| % leased (3) | | 94.4% | 93.3% | 93.3% | | 94.2% |) | 94.3% | | 93.9% | | 93.7% | | 93.7% |
| GLA (3) | 1 | 0,157,833 | 0,536,332 | 0,709,564 | | 0,768,319 | | 0,897,059 | | 1,060,145 | | 1,067,372 | | 1,156,474 |
| Grocery-anchored GLA (3) | | 4,884,476 | 5,058,302 | 5,118,919 | | 5,170,584 | | 5,198,055 | | 5,159,693 | | 5,159,693 | _ [| 5,159,693 |

⁽¹⁾ In accordance with IFRIC 21, the REIT recognizes the annual property tax liability and expense on its existing properties on January 1st, rather than progressively, i.e. ratably, throughout the year.

⁽²⁾ Represents the total number of class U units outstanding, if all other units of the REIT, its subsidiaries and its deferred unit plan, were converted or exchanged, as applicable, for class U units of the REIT.

⁽³⁾ Includes the REIT's share of its equity accounted property investment.

⁽⁴⁾ Includes the REIT's acquisition of interest in its equity accounted property investment.

REVENUE

Revenue from properties includes base rent from tenants, straight-line rental income, property tax and operating cost recoveries and other incidental income

Rental revenue for the three and nine month periods ended September 30, 2019 decreased by \$1.2 million and \$0.9 million, respectively, compared to the same periods in the prior year. The decrease is primarily due to the disposition of eight properties and 14 outparcels at certain properties since September 30, 2018, partially offset by incremental revenue associated with the acquisition of one property in the prior year and increases in rental rates from re-leasing and new leasing typically above in-place rent.

Southeastern Grocers, LLC

On May 31, 2018, Southeastern Grocers, LLC ("SEG"), the parent of Winn-Dixie, BI-LO, Fresco y Más and Harveys Supermarket grocery stores successfully emerged from its restructuring previously announced on March 15, 2018. As a result of the Restructuring Support Agreement ("RSA") entered by SEG, the REIT entered into lease amendments with SEG to modify the terms of certain existing leases of the REIT, effective upon SEG's successful emergence from its restructuring. The impact of the lease amendments included minor rent reductions at 6 of the REIT's 10 properties, which the REIT expects to be \$0.7 million in rental revenue during 2019, in return for lease term modifications and certain minimum investments to improve or upgrade the existing format at the REIT's properties. For the three and nine month periods ended September 30, 2019, the rent reductions had an impact of \$0.2 million and \$0.5 million, respectively. The rent reductions for same-property NOI on a trailing twelve month basis resulted in \$0.5 million lower NOI.

PROPERTY OPERATING EXPENSES

Property operating expenses consist of property taxes, property management fees and other expenses including common area costs, utilities and insurance. The majority of the REIT's operating expenses are recoverable from tenants in accordance with the terms of their respective lease agreements. Operating expenses fluctuate with changes in occupancy and levels of repairs and maintenance.

Property operating expenses increased by \$0.2 million and \$1.2 million for the three and nine month periods ended September 30, 2019, respectively. The increase is primarily due to increases in property taxes, partially offset by decreases in operating expenses due to the disposition of eight properties and 14 outparcels at certain properties from September 30, 2018.

In accordance with IFRIC 21, the REIT recognizes the annual property tax liability and expense on its existing properties as at January 1st of each year, rather than progressively, i.e. ratably, throughout the year. The recognition of property taxes as a result of IFRIC 21 has no impact on NOI, FFO or AFFO.

OTHER EXPENSES

Other expenses include fees for asset management, legal, trustee services, tax compliance, reporting, marketing, bad debt expenses and franchise and business taxes. Franchise and business taxes are typically billed in the following calendar year to which they relate.

| | Three n | nonths ended S | eptember 30, | Nine r | nonths ended September 30, | | |
|------------------------------|----------|----------------|--------------|----------|----------------------------|----------|--|
| | 2019 | 2018 | Variance | 2019 | 2018 | Variance | |
| Asset management fees | \$ 1,387 | \$ 1,487 | \$ (100) | \$ 4,169 | \$ 4,440 | \$ (271) | |
| Professional fees and other | 815 | 753 | 62 | 2,325 | 2,118 | 207 | |
| Bad debt expense | 389 | 234 | 155 | 668 | 799 | (131) | |
| Franchise and business taxes | 116 | 191 | (75) | 1,076 | 409 | 667 | |
| Total | \$ 2,707 | \$ 2,665 | \$ 42 | \$ 8,238 | \$ 7,766 | \$ 472 | |
| % of total assets | 0.2% | 0.2% | -% | 0.6% | 0.5% | 0.1% | |
| % of total revenue | 7.8% | 7.5% | 0.3% | 7.7% | 7.2% | 0.5% | |

Other expenses for the three month period ended September 30, 2019 was in line with the comparative period in 2018 at \$2.7 million. For the nine month period ended September 30, 2019, other expenses increased by \$0.5 million, primarily driven by an increase in franchise and business taxes, partially offset by a decrease in asset management fees.

INTEREST EXPENSE AND OTHER FINANCING COSTS, NET

| | Three mo | onths | ended Se | d September 30, | | | Nine mo | onths | ended Se | ptem | ber 30, |
|---|-------------|-------|----------|-----------------|--------|----|---------|-------|----------|------|---------|
| | 2019 | | 2018 | Va | riance | | 2019 | | 2018 | Va | riance |
| Interest on debt and finance charges | \$ 9,244 | \$ | 9,193 | \$ | 51 | \$ | 28,838 | \$ | 26,822 | \$ | 2,016 |
| Interest rate swaps, net settlement | (423) | | (532) | | 109 | | (2,134) | | (1,549) | | (585) |
| Foreign exchange forward contract, net settlement | _ | | _ | | _ | | (24) | | _ | | (24) |
| Interest income | (5) | | (27) | | 22 | | (15) | | (72) | | 57 |
| Interest income on notes receivable | _ | | (189) | | 189 | | (51) | | (562) | | 511 |
| Amortization of finance charges | 497 | | 511 | | (14) | | 1,561 | | 1,457 | | 104 |
| Amortization of mark-to-market premium | (92) | | (89) | | (3) | | (273) | | (261) | | (12) |
| Interest income on TIF notes receivable | (18) | | (24) | | 6 | | (57) | | (75) | | 18 |
| Interest expense on TIF notes payable | _ | | 44 | | (44) | | _ | | 122 | | (122) |
| Amortization of deferred gain on TIF notes | (22) | | (22) | | _ | | (66) | | (66) | | _ |
| Total | \$ 9,181 | \$ | 8,865 | \$ | 316 | \$ | 27,779 | \$ | 25,816 | \$ | 1,963 |

The following shows the change in interest on debt and finance charges, net of interest swaps for the three month period ended September 30, 2019 compared to the same period in the prior year:

| Interest on debt and finance charges, net of interest rate swaps, September 30, 2018 | \$ 8,661 |
|--|-------------|
| Change in interest rates, net of interest rate hedges (1)(2) | 559 |
| Decrease in debt outstanding | (418) |
| Increase in standby fee | 19 |
| Interest on debt and finance charges, net of interest rate swaps, September 30, 2019 | \$ 8,821 |
| Year-over-year change – \$ | \$ 160 |
| Year-over-year change – % | 1.8% |

⁽¹⁾ The weighted average interest rate cost of the REIT's floating rate debt, net of interest rate swaps for the three month period ended September 30, 2019 is 4.04% (September 30, 2018 – 4.06%).

Interest expense and other finance costs, net consists of interest paid on the revolving credit facility ("revolver"), term loans, mortgages and interest rate swap contracts, as well as standby fees paid on the REIT's revolver.

Interest on debt, net of interest rate swaps increased by \$0.2 million and \$1.4 million for the three and nine month periods ended September 30, 2019 compared to the same respective periods in 2018. The increase is primarily due to increased costs of the REIT's debt driven by the higher weighted average one-month U.S. LIBOR rates over the comparative period from 2.08% to 2.25% including the impact of fixed rate swaps. The increase was partially offset by periods of lower indebtedness from \$78.8 million in net repayments from the disposition of eight properties and 14 outparcels at certain properties and cash on hand. The REIT's revolver is redrawn from time-to-time to fund operating and investing activities.

The REIT's pay-fixed, receive-float interest rate swaps hedge the cash flow risk associated with one-month U.S. LIBOR based interest payments, with 106.5% of the REIT's debt subject to fixed rates at September 30, 2019. The weighted average fixed rate of the REIT's interest rate swaps was 2.03% compared to the one-month U.S. LIBOR at 2.02% at September 30, 2019, with a weighted average term to maturity of 3.2 years. Under this arrangement, the REIT has received \$0.4 million and \$0.5 million of net interest payments in current quarter and comparative period, respectively. Based on current one-month U.S. LIBOR, the REIT expects to receive \$1.7 million annually.

The REIT does not capitalize interest for its projects under development. To date, redevelopment spend has been funded by cash from operations. Interest expense is recognized as incurred in income which is not comparable to other REITs or other corporations that capitalize interest.

FAIR VALUE ADJUSTMENTS ON REIT UNITS AND EXCHANGEABLE UNITS OF SUBSIDIARIES

Class B units of Slate Retail One L.P. and Slate Retail Two L.P. and exchangeable limited partnership units of GAR B all of which are issued by subsidiaries of the REIT (collectively, the "exchangeable units of subsidiaries") are classified as financial liabilities under IFRS and are measured at fair value with any changes in fair value recognized in unit expense in the consolidated statements of income. The fair value is re-measured at the end of each reporting period. An unrealized gain represents a decrease in the fair value per unit whereas an unrealized loss represents an increase in the fair value per unit. The fair value per unit on September 30, 2019 was \$9.74 (September 30, 2018 – \$9.83). Changes in fair value of exchangeable units of subsidiaries are non-cash in nature and are required to be recorded in income under IFRS.

⁽²⁾ The average U.S. LIBOR for the three month period ended September 30, 2019 was 2.25%, which represents an increase from the same period in 2018 of 0.17%. At September 30, 2019, the REIT fixed 106.5% of its floating rate debt, compared to 98.8% at September 30, 2018.

Subdivision

In the 2018 year, the REIT completed various steps to have its units presented as equity in its consolidated financial statements. The changes included the approval of a special resolution of an amendment to and restatement of the Declaration of Trust of the REIT (the "Third A&R DOT") making the features of the class A units, class I units and class U units identical among all three classes, among other things. Also on May 1, 2018, the board of trustees of the REIT approved the subdivision of each of the: (i) class A units issued and outstanding on May 3, 2018 (the "record date") on the basis of a subdivision ratio of one pre-subdivision class A unit for 1.0078 post-subdivision class A units; and (ii) class I units issued and outstanding on the record date on the basis of a subdivision ratio of one pre-subdivision class I unit for 1.0554 class I units (the "Subdivision"). The Third A&R DOT and the Subdivision were undertaken contemporaneously and the impact of such actions did not change the relative economics of the different classes of units of the REIT.

The Subdivision was completed on May 11, 2018. As a consequence of the Subdivision, the proportionate entitlement of the class A units and class I units with respect to distributions from the REIT has been adjusted to 1.0 and all class A units, class I units and class U units have equal rights with respect to distributions from the REIT, redemptions of units and on the termination of the REIT. Each class A unit and each class I unit have remained convertible into a class U unit but the conversation ratio is on a one-for-one-basis. The REIT issued an additional 3 thousand class A units and 15 thousand class I units as a result of the Subdivision. The fair value of the REIT units of \$435.3 million at May 11, 2018 were classified as equity. Prior to this date, REIT units were classified as financial liabilities under IFRS with changes in fair value recorded in income in the period of change. On May 11, 2018, the fair value of a REIT unit was \$9.93.

For the three and nine month periods ended September 30, 2019, the REIT recognized an unrealized fair value gain of \$6 thousand and an unrealized fair value loss of \$2.3 million, respectively, on the exchangeable units of subsidiaries as a result of the change in fair value per unit over the respective comparative period.

NET INCOME

For the three month period ended September 30, 2019 the REIT incurred net income of \$4.5 million which represented a \$5.5 million increase from the same quarter of the prior year. The increase is attributed to the aforementioned decreases in unit expense over the prior quarter due to the classification of REIT units as equity effective May 11, 2018 and an increase in the change in fair value of properties of \$13.5 million, partially offset by an increase in disposition costs.

Net income for the nine month period ended September 30, 2019 was \$12.3 million, which resulted in a \$0.8 million increase from the comparative period. The increase is mainly due to an increase in the change in fair value of properties of \$28.8 million, partially offset by a \$10.8 million increase in unit expense, driven by the aforementioned classification of REIT units as equity and a decrease in the fair value of exchangeable units of subsidiaries.

NOI

NOI is a non-IFRS measure and is defined by the REIT as property rental revenue, excluding non-cash straight-line rent, less property operating expenses after adjusting for the impact of IFRIC 21 property tax accounting adjustments. Rental revenue excludes revenue recorded as a result of recording rent on a straight-line basis for IFRS which management believes reflects the cash generation activity of the REIT's properties. NOI is an important measure of the income generated from the REIT's properties and is used by the REIT in evaluating the performance of its properties. NOI may not be comparable with similar measures presented by other entities and is not to be construed as an alternative to net income or cash flow from operating activities determined in accordance with IFRS.

The following is a calculation of NOI for the three and nine month periods ended September 30, 2019 compared to the same period in the prior year:

| | Three n | nonths ended S | eptember 30, | Nine n | nonths ended S | eptember 30, |
|-----------------------------------|-----------|----------------|--------------|-----------|----------------|--------------|
| | 2019 | 2018 | Variance | 2019 | 2018 | Variance |
| Rental revenue | \$ 34,545 | \$ 35,699 | \$ (1,154) | \$106,977 | \$107,912 | \$ (935) |
| Straight-line rent revenue | (323) | (448) | 125 | (1,522) | (2,241) | 719 |
| Property operating expenses | (5,287) | (5,126) | (161) | (36,002) | (34,762) | (1,240) |
| IFRIC 21 property tax adjustment | (4,675) | (4,574) | (101) | 4,934 | 4,670 | 264 |
| Adjustments for equity investment | 125 | _ | 125 | 74 | _ | 74 |
| NOI | \$ 24,385 | \$ 25,551 | \$ (1,166) | \$ 74,461 | \$ 75,579 | \$ (1,118) |
| NOI margin | 71.3% | 72.5% | (1.2)% | 70.6% | 71.5% | (0.9)% |

The following shows the change in NOI for the three month period ended September 30, 2019 compared to the same period in the prior year:

| NOI, September 30, 2018 | \$ 25,551 |
|---|---------------|
| Change in same-property NOI | (232) |
| Increased contribution from redeveloped properties | 188 |
| Reduced contribution from properties under redevelopment | (152) |
| Contribution from acquisitions | 341 |
| Loss of contribution from dispositions, including outparcel sales | (1,311) |
| NOI, September 30, 2019 | \$ 24,385 |
| Year-over-year change – \$ | \$ (1,166) |
| Year-over-year change – % | (4.6)% |

NOI for the three month period ended September 30, 2019 was \$24.4 million, which represents a decrease of \$1.2 million from the same period in 2018. The decrease is primarily due to the impact of a loss in revenue contribution from the disposition of eight properties and 14 outparcels at certain properties from September 30, 2018. This was partially offset by the incremental rental revenue associated with one property acquired from the prior year, uplifts in rental rates from re-leasing, and new leasing typically above in-place rent.

The following shows the change in NOI for the three month period ended September 30, 2019 compared to the immediately preceding quarter:

| NOI, June 30, 2019 | \$ 25,507 |
|---|---------------|
| Change in same-property NOI | (827) |
| Reduced contribution from properties under redevelopment | 42 |
| Loss of contribution from dispositions, including outparcel sales | (337) |
| NOI, September 30, 2019 | \$ 24,385 |
| Quarter-over-quarter change – \$ | \$ (1,122) |
| Quarter-over-quarter change – % | (4.4)% |

NOI for the current quarter decreased by \$1.1 million from \$25.5 million in the second quarter of 2019. The decrease is largely due to the disposition of four properties and five property outparcels, and a \$0.6 million decrease in termination fees related to shop-space tenants, partially offset by new leasing typically above in-place rent.

SAME-PROPERTY NOI

Same-property NOI is a non-IFRS measure and is defined by the REIT as rental revenue, excluding non-cash straight-line rent, less property operating cost expenses after adjusting for the impact of IFRIC 21 property tax accounting adjustments for those properties owned by the REIT for the entirety of each of the current period and the relevant comparative period excluding those properties under redevelopment. For the three month period ended September 30, 2019, the same-property portfolio is comprised of a portfolio of 72 properties owned and in operation for each of the entire three month periods ended September 30, 2019 and 2018.

Same-property NOI is an important measure of the income generated from the REIT's properties period-over-period, but without consideration of acquisition and disposition activity, and is used by the REIT in evaluating the performance of its properties. The REIT seeks to increase or maintain same-property NOI through high-occupancy, increasing rents on renewal to market rents and by signing leases with embedded rent increases throughout the term of the lease. For the 12 most recently completed quarters, the REIT has achieved 9 positive same-property NOI growth quarters therein.

The following is a summary of same-property NOI and the related occupancy rates for the three month period ended September 30, 2019 as compared to the same period in the prior year, reconciled to total NOI:

| | Number of | Thr | ee n | nonths ende | d Sep | otember 30, | |
|---|------------|--------------|------|-------------|-------|-------------|----------|
| | properties | 2019 | | 2018 | | Variance | % change |
| Same-property NOI | 72 | \$ 22,246 | \$ | 22,478 | \$ | (232) | (1.0)% |
| NOI attributable to redeveloped properties | 2 | 471 | | 283 | | 188 | |
| NOI attributable to properties under redevelopment | 3 | 761 | | 913 | | (152) | |
| NOI attributable to acquisitions (1) | 2 | 501 | | 160 | | 341 | |
| NOI attributable to dispositions, including outparcel sales | 26 | 406 | | 1,717 | | (1,311) | |
| Total NOI (1) | | \$ 24,385 | \$ | 25,551 | \$ | (1,166) | (4.6)% |
| Occupancy, same-property | 72 | 95.1% | | 95.1% | | — % | ' |
| Occupancy, redeveloped properties | 2 | 94.5% | | 94.8% | | (0.3)% | |
| Occupancy, properties under redevelopment | 3 | 84.0% | | 93.3% | | (9.3)% | |
| Occupancy, acquisitions (1) | 2 | 90.3% | | 97.8% | | (7.5)% | |
| Occupancy, dispositions, including outparcel sales | 26 | 84.0% | | 84.0% | | — % | |
| Occupancy, portfolio (1) | | 94.4% | | 94.3% | | 0.1 % | |

 $^{^{(1)}}$ Includes the REIT's share of its equity accounted property investment.

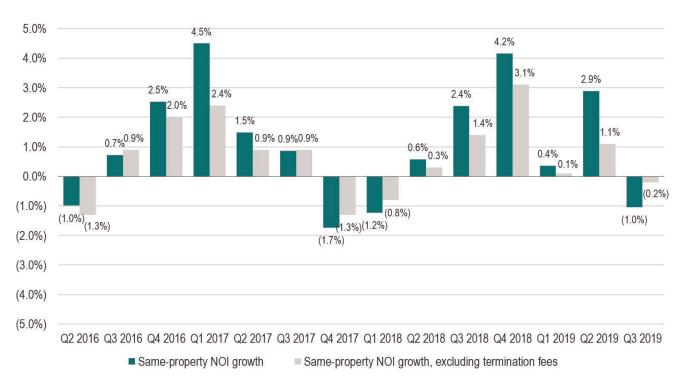
Same-property NOI for the current quarter decreased by \$0.2 million to \$22.2 million over the comparative period. The decrease was primarily attributed to an increase in operating expenses and a \$0.2 million decrease in termination fees related to shop space tenants, partially offset by increases in rental rates from re-leasing above average in-place rent of the properties and new leasing above comparable market rental rates. Including the impact of completion of redevelopment projects, same-property NOI remained in line with the prior period.

Same-property NOI by quarter and percentage change over the relevant comparative period for the respective quarter is as follows:

| | Number of properties | Same-property NOI | Same-property % change | Same-property % change, excluding termination fees |
|---------|----------------------|----------------------|---------------------------|--|
| Q2 2016 | 41 | 11,101 | (1.0)% | (1.3)% |
| Q3 2016 | 49 | 13,791 | 0.7 % | 0.9 % |
| Q4 2016 | 49 | 15,229 | 2.5 % | 2.0 % |
| Q1 2017 | 56 | 16,187 | 4.5 % | 2.4 % |
| Q2 2017 | 56 | 15,980 | 1.5 % | 0.9 % |
| Q3 2017 | 56 | 15,304 | 0.9 % | 0.9 % |
| Q4 2017 | 57 | 15,477 | (1.7)% | (1.3)% |
| Q1 2018 | 62 | 16,555 | (1.2)% | (0.8)% |
| Q2 2018 | 64 | 17,403 | 0.6 % | 0.3 % |
| Q3 2018 | 65 | 18,226 | 2.4 % | 1.4 % |
| Q4 2018 | 77 | 22,691 | 4.2 % | 3.1 % |
| Q1 2019 | 76 | 22,908 | 0.4 % | 0.1 % |
| Q2 2019 | 75 | 23,816 | 2.9 % | 1.1 % |
| Q3 2019 | 72 | 22,246 | (1.0)% | (0.2)% |

Termination income is included in the REIT's definition of same-property NOI, however, can be substantial and does not occur frequently. The following is a table summarizing same-property NOI growth excluding the impact of terminations fees:

Same-property NOI Growth, Year-over-Year



The following is a summary of same-property NOI and the related occupancy rates on a trailing twelve month basis as at September 30, 2019, as compared to the same period in the prior year reconciled to total NOI:

| | Number of | Trail | ling twelve month | s, September 30, | |
|---|------------|-----------|-------------------|------------------|----------|
| | properties | 2019 | 2018 | Variance | % change |
| Same-property NOI | 69 | \$ 84,284 | \$ 82,801 | \$ 1,483 | 1.8 % |
| NOI attributable to redeveloped properties | 3 | 1,666 | 864 | 802 | |
| NOI attributable to properties under redevelopment | 3 | 2,821 | 2,962 | (141) | |
| NOI attributable to acquisitions (1) | 4 | 7,589 | 6,069 | 1,520 | |
| NOI attributable to dispositions, including outparcel sales | 29 | 3,378 | 7,433 | (4,055) | |
| Total NOI (1) | | \$ 99,738 | \$ 100,129 | \$ (391) | (0.4)% |
| Occupancy, same-property | 69 | 95.2% | 95.2% | — % | |
| Occupancy, redeveloped properties | 3 | 94.5% | 94.8% | (0.3)% | |
| Occupancy, properties under redevelopment | 3 | 84.0% | 93.3% | (9.3)% | |
| Occupancy, acquisitions (1) | 4 | 93.8% | 96.0% | (2.2)% | |
| Occupancy, dispositions, including outparcel sales | 29 | 84.0% | 84.0% | — % | |
| Occupancy, portfolio (1) | | 94.4% | 93.9% | 0.5 % | |

⁽¹⁾ Includes the REIT's share of its equity accounted property investment.

Same-property NOI increased by \$1.5 million or 1.8% for the trailing twelve month period ended September 30, 2019 over the same period in the prior year. This is primarily due to increases in rental rates from re-leasing above average in-place rent and new leasing above comparable market rental rates and \$0.5 million increase in termination fees related to shop space tenants, partially offset by the \$0.5 million decrease as a result of the Winn-Dixie and BI-LO rent reductions due to SEG's successful emergence from restructuring. Including the impact of the completion of redevelopment projects over the comparative period, same-property NOI increased by 2.7% over the period.

FFO

FFO is a non-IFRS measure and real estate industry standard for evaluating operating performance. The REIT calculates FFO in accordance with the definition provided by the REALPAC in its White Paper on FFO and AFFO for IFRS, as revised in February 2017. FFO is an important measure of the operating performance of REITs and is used by the REIT in evaluating the combined performance of its operations and the impact of its capital structure.

In calculating FFO, the REIT makes adjustments to the change in the fair value of properties, change in fair value of interest rate hedges recognized in income, deferred income tax expense, unit expense (income) and IFRIC 21 accounting related adjustments.

The following is a reconciliation of net income (loss) to FFO:

| | Three mo | onth | s ended Se | pten | nber 30, | Nine m | onth | s ended Se | epten | nber 30, |
|---|--------------|------|------------|------|----------|--------------|------|------------|-------|----------|
| | 2019 | | 2018 | V | ariance | 2019 | | 2018 | V | ariance |
| Net income (loss) | \$ 4,513 | \$ | (1,024) | \$ | 5,537 | \$ 12,307 | \$ | 11,478 | \$ | 829 |
| Change in fair value of financial instruments | 3,671 | | _ | | 3,671 | 4,658 | | _ | | 4,658 |
| Disposition costs | 2,423 | | 756 | | 1,667 | 5,367 | | 1,626 | | 3,741 |
| Change in fair value of properties | 5,441 | | 18,937 | | (13,496) | 4,461 | | 33,267 | | (28,806) |
| Deferred income tax expense | 1,238 | | (325) | | 1,563 | 4,520 | | 202 | | 4,318 |
| Unit expense (income) | 397 | | 699 | | (302) | 3,793 | | (7,005) | | 10,798 |
| Adjustments for equity investment | (72) | | _ | | (72) | (95) | | _ | | (95) |
| IFRIC 21 property tax adjustment | (4,675) | | (4,574) | | (101) | 4,934 | | 4,670 | | 264 |
| FFO | \$ 12,936 | \$ | 14,469 | \$ | (1,533) | \$ 39,945 | \$ | 44,238 | \$ | (4,293) |
| FFO per WA unit | \$ 0.29 | \$ | 0.32 | \$ | (0.03) | \$ 0.90 | \$ | 0.96 | \$ | (0.06) |
| WA number of units outstanding | 44,107 | | 45,489 | | (1,382) | 44,162 | | 45,868 | | (1,706) |

The following is a calculation of FFO from NOI:

| | Three m | onths ended Se | ptember 30, | Nine mo | onths ended Se | eptember 30, |
|---|-----------|----------------|-------------|-----------|----------------|--------------|
| | 2019 | 2018 | Variance | 2019 | 2018 | Variance |
| NOI | \$ 24,385 | \$ 25,551 | \$ (1,166) | \$ 74,461 | \$ 75,579 | \$ (1,118) |
| Straight-line rent revenue | 323 | 448 | (125) | 1,522 | 2,241 | (719) |
| Other expenses | (2,707) | (2,665) | (42) | (8,238) | (7,766) | (472) |
| Cash interest, net (1) | (8,776) | (8,443) | (333) | (26,491) | (24,620) | (1,871) |
| Finance charge and mark-to-market adjustments | (405) | (422) | 17 | (1,288) | (1,196) | (92) |
| Adjustments for equity investment | (71) | _ | (71) | (135) | _ | (135) |
| Current income tax recovery | 187 | _ | 187 | 114 | _ | 114 |
| FFO | \$ 12,936 | \$ 14,469 | \$ (1,533) | \$ 39,945 | \$ 44,238 | \$ (4,293) |

⁽¹⁾ Cash interest, net is comprised of total interest expense less amortization of finance charges and mark-to-market adjustments.

FFO for the three month period ended September 30, 2019 decreased by \$1.5 million compared to the same quarter in the prior year. FFO for the nine month period ended September 30, 2019 was \$39.9 million which represents a \$4.3 million decrease from the comparative period. The decreases are due to the aforementioned decrease to NOI and increases in interest cash paid.

AFFO

AFFO is a non-IFRS measure that is used by management of the REIT, certain of the real estate industry and investors to measure recurring cash flows, including certain capital costs, leasing costs, tenant improvements and the impact of non-cash revenue. As described above, the REIT calculates AFFO as FFO adjusted for capital expenditures, leasing costs, tenant improvements and straight-line rent. The REIT's calculation is consistent with AFFO as calculated by REALPAC in its White Paper on FFO and AFFO for IFRS, as revised in February 2017. However, the REIT uses AFFO as a cash flow measure and considers it a meaningful measure used to evaluate the cash available for distribution to unitholders, while REALPAC considers AFFO as a recurring economic earnings measure. Accordingly, the REIT's use and calculation of AFFO may be different than the use or as disclosed by other businesses, and as a result, may not be comparable to similar measures presented by others.

The following is a reconciliation of cash flow from operations as included in the REIT's consolidated cash flow statement to AFFO:

| | Three mo | onths | s ended Se | epten | nber 30, | Nine months ended Septem | | | | |
|---|--------------|-------|------------|-------|----------|--------------------------|----|---------|----|----------|
| | 2019 | | 2018 | ٧ | ariance | 2019 | | 2018 | Va | ariance |
| Cash flow from operations | \$ 9,420 | \$ | 13,023 | \$ | (3,603) | \$ 34,945 | \$ | 48,758 | \$ | (13,813) |
| Changes in non-cash working capital items | 1,076 | | 446 | | 630 | (729) | | (7,844) | | 7,115 |
| Disposition costs | 2,423 | | 756 | | 1,667 | 5,367 | | 1,626 | | 3,741 |
| Finance charge and mark-to-market adjustments | (405) | | (422) | | 17 | (1,288) | | (1,196) | | (92) |
| Interest, net and TIF note adjustments | 45 | | 218 | | (173) | 189 | | 653 | | (464) |
| Adjustments for equity investment | 54 | | _ | | 54 | (61) | | _ | | (61) |
| Capital | (277) | | (2,406) | | 2,129 | (1,946) | | (4,158) | | 2,212 |
| Leasing costs | (357) | | (783) | | 426 | (1,073) | | (2,250) | | 1,177 |
| Tenant improvements | (837) | | (1,834) | | 997 | (4,431) | | (6,139) | | 1,708 |
| AFFO | \$ 11,142 | \$ | 8,998 | \$ | 2,144 | \$ 30,973 | \$ | 29,450 | \$ | 1,523 |

In calculating AFFO, the REIT makes adjustments to FFO for certain items including capital, leasing costs, tenant improvements and straight-line rental revenue.

The following is a reconciliation of FFO to AFFO:

| | Т | Three months ended September 30, | | | | | | | Nine months ended September 30 | | | | | |
|--------------------------------|-------|----------------------------------|----|---------|----|---------|----|---------|--------------------------------|---------|----|---------|--|--|
| | | 2019 | | 2018 | V | ariance | | 2019 | | 2018 | ٧ | ariance | | |
| FFO | \$ 12 | 2,936 | \$ | 14,469 | \$ | (1,533) | \$ | 39,945 | \$ | 44,238 | \$ | (4,293) | | |
| Straight-line rental revenue | | (323) | | (448) | | 125 | | (1,522) | | (2,241) | | 719 | | |
| Capital | | (277) | | (2,406) | | 2,129 | | (1,946) | | (4,158) | | 2,212 | | |
| Leasing costs | | (357) | | (783) | | 426 | | (1,073) | | (2,250) | | 1,177 | | |
| Tenant improvements | | (837) | | (1,834) | | 997 | | (4,431) | | (6,139) | | 1,708 | | |
| AFFO | \$ 1 | 1,142 | \$ | 8,998 | \$ | 2,144 | \$ | 30,973 | \$ | 29,450 | \$ | 1,523 | | |
| AFFO per WA unit | \$ | 0.25 | \$ | 0.20 | \$ | 0.05 | \$ | 0.70 | \$ | 0.64 | \$ | 0.06 | | |
| WA number of units outstanding | 4 | 4,107 | | 45,489 | | (1,382) | | 44,162 | | 45,868 | | (1,706) | | |

The following is a reconciliation of net income (loss) to AFFO:

| | Three months ended September 30, | | | | | | Nine months ended Se | | | | September 30, | |
|---|----------------------------------|---------|----|---------|----|----------|----------------------|----|---------|----|---------------|--|
| | | 2019 | | 2018 | ٧ | ariance | 2019 | | 2018 | V | ariance | |
| Net income (loss) | \$ | 4,513 | \$ | (1,024) | \$ | 5,537 | \$ 12,307 | \$ | 11,478 | \$ | 829 | |
| Change in fair value of financial instruments | | 3,671 | | _ | | 3,671 | 4,658 | | _ | | 4,658 | |
| Disposition costs | | 2,423 | | 756 | | 1,667 | 5,367 | | 1,626 | | 3,741 | |
| Change in fair value of properties | | 5,441 | | 18,937 | | (13,496) | 4,461 | | 33,267 | | (28,806) | |
| Deferred income tax expense | | 1,238 | | (325) | | 1,563 | 4,520 | | 202 | | 4,318 | |
| Unit expense (income) | | 397 | | 699 | | (302) | 3,793 | | (7,005) | | 10,798 | |
| Adjustments for equity investment | | (72) | | _ | | (72) | (95) | | _ | | (95) | |
| IFRIC 21 property tax adjustment | | (4,675) | | (4,574) | | (101) | 4,934 | | 4,670 | | 264 | |
| FFO | \$ | 12,936 | \$ | 14,469 | \$ | (1,533) | \$ 39,945 | \$ | 44,238 | \$ | (4,293) | |
| Straight-line rental revenue | | (323) | | (448) | | 125 | (1,522) | | (2,241) | | 719 | |
| Capital | | (277) | | (2,406) | | 2,129 | (1,946) | | (4,158) | | 2,212 | |
| Leasing costs | | (357) | | (783) | | 426 | (1,073) | | (2,250) | | 1,177 | |
| Tenant improvements | | (837) | | (1,834) | | 997 | (4,431) | | (6,139) | | 1,708 | |
| AFFO | \$ | 11,142 | \$ | 8,998 | \$ | 2,144 | \$ 30,973 | \$ | 29,450 | \$ | 1,523 | |

| | Three n | nonths ended Se | eptember 30, | Nine m | onths ended Se | eptember 30, |
|---|-----------|-----------------|--------------|-----------|----------------|--------------|
| | 2019 | 2018 | Variance | 2019 | 2018 | Variance |
| NOI | \$ 24,385 | \$ 25,551 | \$ (1,166) | \$ 74,461 | \$ 75,579 | \$ (1,118) |
| Other expenses | (2,707) | (2,665) | (42) | (8,238) | (7,766) | (472) |
| Cash interest, net (1) | (8,776) | (8,443) | (333) | (26,491) | (24,620) | (1,871) |
| Finance charge and mark-to-market adjustments | (405) | (422) | 17 | (1,288) | (1,196) | (92) |
| Current income tax recovery | 187 | _ | 187 | 114 | _ | 114 |
| Adjustments for equity investment | (71) | _ | (71) | (135) | _ | (135) |
| Capital | (277) | (2,406) | 2,129 | (1,946) | (4,158) | 2,212 |
| Leasing costs | (357) | (783) | 426 | (1,073) | (2,250) | 1,177 |
| Tenant improvements | (837) | (1,834) | 997 | (4,431) | (6,139) | 1,708 |
| AFFO | \$ 11,142 | \$ 8,998 | \$ 2,144 | \$ 30,973 | \$ 29,450 | \$ 1,523 |

⁽¹⁾ Cash interest, net is comprised of total interest expense less amortization of finance charges and mark-to-market adjustments.

AFFO for the three and nine month periods ended September 30, 2019 was \$11.1 million and \$31.0 million, which represents a \$2.1 million and \$1.5 million increase from the respective comparative period, driven by the aforementioned decrease to NOI and increases in interest cash paid, partially offset by a decrease in capital, leasing costs and tenant improvement spend.

If the REIT calculated capital, leasing and tenant improvement spend as 6.0% of NOI in the current quarter, which is representative of the REIT's historical sustaining capital, leasing and tenant improvement costs, the REIT would have a modified AFFO per unit of \$0.23.

Capital improvements may include, but are not limited to, items such as parking lot resurfacing and roof replacements. These items are recorded as part of properties. Tenant improvements, leasing commissions, landlord work and maintenance capital expenditures can vary from period to period, at times significantly, depending upon the timing of lease expiries, re-leasing and management's capital plan for the period. Such costs are generally expended for purposes of tenanting and extending existing leases, which create value at the REIT's properties and the portfolio as a whole by increasing contractual cash flow through new and extended leases. The REIT will continue to capitalize on value-add opportunities to revitalize, undertake space improvements and generally maintain the high quality of the properties and tenants. As a result of the natural variability of such costs, the REIT's calculation of AFFO will be variable when comparing current period results to prior periods.

Capital, leasing costs and tenant improvements

During the third quarter capital improvements were completed across the portfolio. The majority of capital improvements were completed concurrent to leasing at the REIT's properties with the remainder as minor improvements. The remaining leasing costs were generally related to the high volume of new and renewal activity, totaling 68 leases executed. Leasing costs were well spread out across each deal with no one deal representing a large percentage of the total expenditure. Leasing costs to secure new tenants are generally higher than the costs to renew in-place tenants. In addition to property reinvestment, the leasing capital was comprised of fees related to tenant improvement allowances and other direct leasing costs, such as broker commissions and legal costs. To date the REIT has funded capital and leasing costs using cash flows from operations.

The following is a reconciliation of net income (loss) to AFFO using a non-GAAP measure. With the exception of net income, the table includes figures that are recorded as an equity investment, information that is not explicitly disclosed or presented in the consolidated financial statements.

| | Thr | Three months ended September 30, 2019 | | | | | | ende | d Septem | ber 30, | , 2019 |
|---|-----|---------------------------------------|------|---------------|----|------------------|------------|------|----------------|---------|----------------|
| | | REIT | inve | Equity stment | | l (Non- GAAP) | REIT | inve | Equity estment | | (Non- SAAP) |
| Rental revenue | \$ | 34,545 | \$ | 165 | \$ | 34,710 | \$ 106,977 | \$ | 208 | \$ 10 | 7,185 |
| Property operating expenses | | (5,287) | | (22) | | (5,309) | (36,002) | | (108) | (3 | 36,110) |
| Other expenses | | (2,707) | | _ | | (2,707) | (8,238) | | 15 | (| (8,223) |
| Interest expense and other financing costs, net | | (9,181) | | (71) | | (9,252) | (27,779) | | (150) | (2 | 27,929) |
| Disposition costs | | (2,423) | | _ | | (2,423) | (5,367) | | _ | (| (5,367) |
| Change in fair value of financial instruments | | (3,671) | | _ | | (3,671) | (4,658) | | _ | (| (4,658) |
| Change in fair value of properties | | (5,441) | | 54 | | (5,387) | (4,461) | | 69 | (| (4,392) |
| Deferred income tax expense | | (1,238) | | _ | | (1,238) | (4,520) | | _ | (| (4,520) |
| Current income tax recovery | | 187 | | _ | | 187 | 114 | | _ | | 114 |
| Unit expense | | (397) | | _ | | (397) | (3,793) | | _ | (| (3,793) |
| Net income | \$ | 4,387 | \$ | 126 | \$ | 4,513 | \$ 12,273 | \$ | 34 | \$ 1 | 12,307 |
| Disposition costs | | 2,423 | | _ | | 2,423 | 5,367 | | _ | | 5,367 |
| Change in fair value of financial instruments | | 3,671 | | _ | | 3,671 | 4,658 | | _ | | 4,658 |
| Change in fair value of properties | | 5,441 | | (54) | | 5,387 | 4,461 | | (69) | | 4,392 |
| Deferred income tax expense | | 1,238 | | _ | | 1,238 | 4,520 | | _ | | 4,520 |
| Unit expense | | 397 | | _ | | 397 | 3,793 | | _ | | 3,793 |
| IFRIC 21 property tax adjustment | | (4,675) | | (18) | | (4,693) | 4,934 | | (26) | | 4,908 |
| FFO | \$ | 12,882 | \$ | 54 | \$ | 12,936 | \$ 40,006 | \$ | (61) | \$ 3 | 39,945 |
| Straight-line rental revenue | | (323) | | _ | | (323) | (1,522) | | _ | (| (1,522) |
| Capital | | (277) | | _ | | (277) | (1,946) | | _ | (| (1,946) |
| Leasing costs | | (357) | | _ | | (357) | (1,073) | | _ | (| (1,073) |
| Tenant improvements | | (837) | | _ | | (837) | (4,431) | | _ | (| (4,431) |
| AFFO | \$ | 11,088 | \$ | 54 | \$ | 11,142 | \$ 31,034 | \$ | (61) | \$ 3 | 30,973 |

DISTRIBUTIONS

The REIT's current monthly distribution to unitholders is \$0.07125 per class U unit or \$0.855 per class U unit on an annualized basis. Distributions decreased by \$0.2 million and \$0.6 million for the three and nine month periods ended September 30, 2019 from the respective comparative periods. The decrease is due to the 1.7 million units repurchased under the REIT's normal course issuer bid ("NCIB") over the period and the substantial course issuer bid ("SIB") completed February 20, 2019, partially offset by the 1.8% distribution increase in December 2018.

On October 29, 2019, the REIT approved the increase of its monthly distribution by 1.1% to U.S.\$0.072 per unit or U.S.\$0.864 annually, beginning with its December 2019 distribution. This increase is the sixth consecutive annual distribution increase since the REIT listed its Class U units on the Toronto Stock Exchange in 2014.

The following table summarizes the REIT's distributions and reconciliation to distributions paid or settled:

| | Three mo | onths | ended Se | | eptember 30, | | | | | |
|--|-------------|-------|----------|----|--------------|----|---------|--------------|----|---------|
| | 2019 | | 2018 | Va | riance | | 2019 | 2018 | V | ariance |
| Declared | | | | | | | | | | |
| REIT units distributions (1) | \$ 9,007 | \$ | 9,161 | \$ | (154) | \$ | 26,884 | \$ 27,635 | \$ | (751) |
| Exchangeable units of subsidiaries distributions | 392 | | 466 | | (74) | | 1,337 | 1,404 | | (67) |
| | 9,399 | | 9,627 | | (228) | | 28,221 | 29,039 | | (818) |
| Add: Distributions payable, beginning of period | 3,133 | | 2,755 | | 378 | | 3,157 | 1,838 | | 1,319 |
| Less: Distributions payable, end of period (1) | (3,133) | | (3,197) | | 64 | | (3,133) | (3,197) | | 64 |
| Distributions paid or settled | \$ 9,399 | \$ | 9,185 | \$ | 214 | \$ | 28,245 | \$ 27,680 | \$ | 565 |
| Paid in cash | \$ 9,399 | \$ | 9,185 | \$ | 214 | \$ | 28,245 | \$ 26,533 | \$ | 1,712 |
| Reinvested in units | \$ | \$ | | \$ | | \$ | | \$ 1,147 | \$ | (1,147) |

⁽¹⁾ Effective May 11, 2018, the class A, class I and class U units of the REIT have been presented within unitholders' equity.

Taxation of distributions

The REIT qualifies as a "mutual fund trust" under the Income Tax Act (Canada). For taxable Canadian resident REIT unitholders, the REIT's distributions were treated as follows for tax purposes for the three most recent years:

| Taxation year, on a per dollar of distribution | Return of capital | Capital gains | Other income |
|--|-------------------|---------------|--------------|
| 2018 | 78.0% | _ | 22.0% |
| 2017 | 44.0% | _ | 56.0% |
| 2016 | 35.0% | _ | 65.0% |
| 2015 (January to May) (1) | 45.0% | _ | 55.0% |
| 2015 (June to December) (1) | 39.0% | _ | 61.0% |
| 2014 | 48.0% | _ | 52.0% |

⁽¹⁾ The change in return of capital and other income in the 2015 year is due to a deemed year end resulting from the acquisition of net assets of Slate U.S. Opportunity (No. 3) Realty Trust.

FFO payout ratio

The FFO payout ratio is a non-IFRS measure that provides a representation of the distributions generated by the REIT compared to FFO. Management uses this measure on a total and per unit basis to evaluate the REIT's ability to sustain its distributions. The FFO payout ratio is calculated by dividing aggregate distributions made in respect of REIT units and exchangeable units of subsidiaries by FFO during the period of measurement.

The FFO payout ratio was 72.7% and 70.6% for the three and nine month periods ended September 30, 2019, representing a 6.2% and 5.0% increase from the respective comparative periods as a result of decreases in FFO due to the disposition of eight properties and 14 outparcels at certain properties, partially offset by decreases in distributions declared due to repurchases from September 30, 2018.

The table below illustrates the REIT's cash flow capacity, based on FFO, in comparison to its cash distributions:

| | Three | months ende | d Sept | ember 30, | Nine months ended September 3 | | | | | |
|---|-------|-------------|--------|-----------|-------------------------------|----------|----|----------|--|--|
| | | 2019 | | 2018 | | 2019 | | 2018 | | |
| FFO | \$ | 12,936 | \$ | 14,469 | \$ | 39,945 | \$ | 44,238 | | |
| Distributions declared (1) | | (9,399) | | (9,627) | | (28,221) | | (29,039) | | |
| Excess of FFO over distributions declared | \$ | 3,537 | \$ | 4,842 | \$ | 11,724 | \$ | 15,199 | | |
| FFO payout ratio | | 72.7% | | 66.5% | | 70.6% | | 65.6% | | |

⁽¹⁾ Distributions declared represent distributions on REIT units and exchangeable units of subsidiaries.

AFFO payout ratio

The AFFO payout ratio is a non-IFRS measure that provides a representation of the distributions generated by the REIT compared to AFFO. Management uses this measure on a total and per unit basis to evaluate the REIT's ability to sustain its distributions. The AFFO payout ratio is calculated by dividing aggregate distributions made in respect of REIT units and exchangeable units of subsidiaries by AFFO during the period of measurement.

As described above, the REIT's determination of AFFO includes actual capital, leasing costs and tenant improvements, which can vary from period to period, at times significantly, depending upon the timing of lease expiries, re-leasing and management's capital plan for the period. As a result of the natural variability of such costs, the REIT's calculation of its AFFO payout ratio will be variable when comparing current period results to

prior periods, and accordingly, inherently more volatile than the REIT's FFO payout ratio which does not include such costs. The actual ratio may from time-to-time be outside of this range.

One of the REIT's key objectives is to maintain an AFFO payout ratio that provides steady and reliable distributions to unitholders. As a result, the REIT is focused on maintaining a policy that provides a high level of certainty that the distribution will be maintained over time. Currently, the REIT's monthly distribution to unitholders was \$0.07125 per class U unit or \$0.855 on an annualized basis.

The AFFO payout ratio for the three month period ended September 30, 2019 and September 30, 2018 was 84.4% and 107.0%, respectively, which represents a 22.6% decrease. On a trailing twelve month basis, the AFFO payout ratio was 93.7%, which represents a 1.0% increase over the same period in the prior year. On a pro forma basis, using annualized third quarter AFFO and the current distribution of \$0.07125 per month, the AFFO payout ratio would be 85.5%.

The table below illustrates the REIT's cash flow capacity, based on AFFO, in comparison to its cash distributions:

| | Three i | Three months ended September 30, | | | | Nine months ended September 30 | | | | |
|--|---------|----------------------------------|----|---------|----|--------------------------------|----|----------|--|--|
| | | 2019 | | 2018 | | 2019 | | 2018 | | |
| AFFO | \$ | 11,142 | \$ | 8,998 | \$ | 30,973 | \$ | 29,450 | | |
| Distributions declared (1) | | (9,399) | | (9,627) | | (28,221) | | (29,039) | | |
| Excess of AFFO over distributions declared | \$ | 1,743 | \$ | (629) | \$ | 2,752 | \$ | 411 | | |
| AFFO payout ratio | | 84.4% | | 107.0% | | 91.1% | | 98.6% | | |

⁽¹⁾ Distributions declared represent distributions on REIT units and exchangeable units of subsidiaries.

Impact of interest rate changes

As described above, one of the REIT's key objectives is to maintain a conservative AFFO payout ratio in order to continue to provide steady and reliable distributions to unitholders. Management targets an AFFO payout ratio between 70% and 80% over time. The actual ratio may from time-to-time be outside of this range as a result of operational results, including changes in interest rates, and the timing of capital and leasing costs. Management expects there will be normal deviations from this rate due to timing and natural volatility in the operations of the business. Management evaluates various factors in determining the appropriate distribution policy including estimates of future NOI, near-term grocery-anchor lease turnover, future capital requirements and interest rate changes.

In order to mitigate interest rate risk, the REIT has entered into \$750.0 million notional amount pay-fixed receive-float interest rate swap contracts to hedge the cash flow risk associated with monthly U.S. LIBOR based interest payments on a portion of the REIT's floating rate debt. As a result of the interest rate swaps, 106.5% of the REIT's debt is now subject to fixed rates. The weighted average fixed rate of the REIT's interest rate swaps was 2.03% in comparison to one-month U.S. LIBOR at 2.02% at September 30, 2019 with a weighted average term to maturity of 3.2 years.

The terms of the interest rate swaps are as follows:

| | | | | | | | | | We | Total/ ighted average |
|------------------------|------|---------------|-------|---------------|------|----------------|-----|----------------|----|--------------------------|
| Effective date | Nove | ember 2, 2016 | Sept | ember 1, 2017 | Αι | ıgust 22, 2018 | Αι | ugust 22, 2018 | | |
| Pay-fixed rate | | 1.104% | | 1.715% | | 2.884% | | 2.925% | | 2.0257% |
| Notional amount | \$ | 300,000 | \$ | 100,000 | \$ | 175,000 | \$ | 175,000 | \$ | 750,000 |
| Receive-floating rate | One- | month LIBOR | One | -month LIBOR | One- | -month LIBOR | One | -month LIBOR | | |
| Maturity date | Febr | uary 26, 2021 | Septe | mber 22, 2022 | Αι | ıgust 22, 2023 | Αι | ugust 22, 2025 | | |
| Remaining term (years) | | 1.4 | | 3.0 | | 3.9 | | 5.9 | | 3.2 |

INCOME TAX

The REIT's operations and the associated net income occur within partially owned, flow through entities such as partnerships. Any tax liability on taxable income attributable to the Slate Retail exchangeable unitholders is incurred directly by the unitholders as opposed to Slate Retail Investment L.P., the REIT's most senior taxable subsidiary. Accordingly, although the REIT's consolidated net income includes income attributable to Slate Retail exchangeable unitholders, the consolidated tax provision includes only the REIT's proportionate share of the applicable taxes.

For the three and nine month periods ended September 30, 2019, the deferred income tax expense was \$1.2 million and \$4.5 million, respectively. The REIT's deferred income tax expense relates mainly to changes in the differences between the fair value of the REIT's properties and the corresponding undepreciated value for income tax purposes.

For the three and nine month periods ended September 30, 2019, the current income tax recovery was \$0.2 million and \$0.1 million, respectively, related to branch profit taxes. Branch profit tax is a branch level tax imposed on U.S. earned income that is repatriated to Canada.

RELATED PARTY TRANSACTIONS

Pursuant to the terms of a management agreement dated April 15, 2014, the Manager provides all management services to the REIT. The Manager agreed to provide certain services in connection with the business of the REIT, including: the structuring of the REIT, liaising with legal and tax counsel; identifying properties for acquisition; maintaining ongoing relationships with the lenders in respect of the mortgage loans for the Properties; conducting continuous analysis of market conditions; and advising with respect to the disposition of the Properties. In return for its service, the Manager receives the following fees:

- i an asset management fee equal to 0.4% of the total assets of the REIT;
- ii an acquisition fee in an amount equal to 0.75% of the gross purchase price of each Property (or interest in a Property), including the price, due diligence costs, closing costs, legal fees, and additional capital costs for all Properties indirectly acquired by the REIT; and
- an annual incentive fee, calculated in arrears, in an aggregate amount equal to 15% of the REIT's funds from operation per class U unit as derived from the annual financial statements of the REIT in excess of \$1.32, subject to ordinary course adjustments for certain transactions affecting the class U units and increasing annually by 50% of the increase in the U.S. consumer price index.

These transactions are in the normal course of operations and are measured at the exchange amount which is the consideration established and agreed to by the parties.

| | Three m | onths | ended Se | eptem | ber 30, | Nine m | onths | ended S | epteml | ber 30, |
|-----------------------|-------------|-------|----------|-------|---------|-------------|-------|---------|--------|---------|
| | 2019 | | 2018 | Va | riance | 2019 | | 2018 | Va | riance |
| Asset management fees | \$ 1,387 | \$ | 1,487 | \$ | (100) | \$ 4,169 | \$ | 4,440 | \$ | (271) |
| Acquisition fees | _ | | 158 | | (158) | _ | | 158 | | (158) |
| Total | \$ 1,387 | \$ | 1,645 | \$ | (258) | \$ 4,169 | \$ | 4,598 | \$ | (429) |

Related party transactions incurred and payable to the Manager for the three and nine month periods ended September 30, 2019 amounted to \$1.4 million and \$4.2 million, respectively. These transactions are in the normal course of operations and are in accordance with the management agreement and are measured at the exchange amount. The exchange amount is the consideration established under contract and as approved by the REIT's Board of Trustees.

The management agreement provides for an incentive fee to be earned based on an FFO per unit target that grows annually, in part, with inflation, whereby the Manager is entitled to 15% of the excess of FFO above the target. For the nine month period ended September 30, 2019, no incentive fee was recognized as the target threshold was not met.

See also discussion of the REIT's strategic acquisition program in "PART II - LEASING AND PROPERTY PORTFOLIO" of this MD&A.

MAJOR CASH FLOW COMPONENTS

The REIT is able to meet all of its obligations as they become due and have sufficient liquidity from the following sources: (i) cash flow from operating activities and (ii) financing availability through the REIT's revolving credit facility and conventional mortgage debt secured by income-producing properties.

| | Nine months ended | Nine months ended September 30 | | | | | |
|---------------------------------------|-------------------|--------------------------------|----------|--|--|--|--|
| | 2019 | | 2018 | | | | |
| Operating activities | \$ 34,945 | \$ | 48,758 | | | | |
| Investing activities | 74,056 | | 7,801 | | | | |
| Financing activities | (106,421) | | (55,304) | | | | |
| Increase in cash and cash equivalents | \$ 2,580 | \$ | 1,255 | | | | |

Cash flows from operating activities relate to the collection of rent and payment of property operating expenses. Cash flows from operating activities, net of interest expense are able to satisfy the REIT's distribution requirements and will be used to fund on-going operations and expenditures for leasing capital and property capital.

Cash flows used in investing activities relate to property acquisitions and property dispositions made by the REIT, and additions to the properties through capital and leasing expenditures.

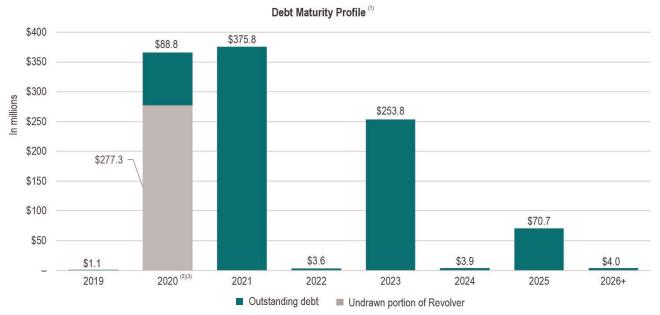
Cash flows from financing activities relate to the servicing of mortgages, additional drawdowns on the REIT's revolver for the acquisition of properties during the year, repurchases of units and distributions paid to unitholders.

PART IV - FINANCIAL CONDITION

DEBT

The REIT's overall borrowing strategy is to obtain financing with terms to maturity that are appropriate having regard to the lease maturity profiles of the underlying properties and which allows the REIT to (i) stagger debt maturities that reduce its exposure to interest rate fluctuations and refinancing risk in any particular period, (ii) minimize financing costs, and (iii) maintain flexibility with respect to property operations. The success of this strategy is dependent upon debt market parameters existing at the time of borrowing, as well as the particular features and quality of the underlying assets being financed. If this strategy is unsuccessful, mortgage principal repayments would be funded by operating cash flows, additional draws under the REIT's revolver, financing of income-producing properties or by issuances of equity.

The REIT's acquisition strategy is backed through a growing unencumbered portfolio of properties. The REIT's revolver and term loan (the "credit facility") and term loan 2 provides the required flexibility to support the REIT's acquisition pipeline. The credit facility and term loan 2 represents a significant component of the REIT's funding, which allows the REIT to maintain flexibility in its portfolio by avoiding debt that constricts portfolio capital recycling and redevelopment while minimizing unused cash positions. In addition to the credit facility and term loan 2, the REIT has ready access to alternative funding sources, including financial institutions for financing arrangements and investors at competitive rates. Management continues to monitor interest rate risk of the REIT's debt portfolio. As a result of the interest rate swap, 106.5% of the REIT's debt is now subject to fixed rates.



⁽¹⁾ Excludes the REIT's share of its equity investment.

⁽²⁾ Debt available to be drawn is subject to certain covenants as provided in the REIT's lending agreements, including generally, a maximum of 65% Consolidated Total Indebtedness to Gross Asset Value. The revolver, term loan and term loan 2 provide for different spreads over one-month U.S. LIBOR depending on the ratio of the Consolidated Total Indebtedness to Gross Asset Value. The applicable spread where Consolidated Total Indebtedness to Gross Asset Value is; (i) less than or equal to 45% is 155 bps; (ii) greater than 45% but less than or equal to 55% is 175 bps; (iii) greater than 55% but less than or equal to 60% is 200 bps; and (iv) greater than 60% is 225 bps.

⁽³⁾ Excludes a one-year extension option exercisable at the REIT's option for the revolver. With the one-year extension the weighted average debt maturity of the REIT's debt portfolio is 2.6 years.

| | | | | | | Septeml | per 30, 2019 | Deceml | per 31, 2018 |
|------------------------------|-----------------------|--------------------------|----------------|------------|---|---------|--------------|--------|--------------|
| | Maturity | Term to maturity (years) | Effective rate | Principal | Mark-to-marke adjustments and costs | 3 | ing amount | Carr | ying amount |
| Revolver (1) (2) (3) (4) (5) | February 26, 2020 | 0.4 (5) | 4.40% | \$ 85,199 | \$ (258 | 3) \$ | 84,941 | \$ | 143,822 |
| Term loan (1) (2) (4) | February 26, 2021 | 1.4 | 4.40% | 362,500 | (900 | 0) | 361,600 | | 361,086 |
| Term loan 2 (1) (2) (4) | February 9, 2023 | 3.4 | 4.40% | 250,000 | (1,21 | 7) | 248,783 | | 248,533 |
| Mortgage | March 1, 2021 | 1.4 | 5.75% | 10,193 | 453 | 3 | 10,646 | | 11,624 |
| Mortgage | January 1, 2025 | 5.3 | 3.80% | 43,658 | (91 | 5) | 42,743 | | 43,363 |
| Mortgage | June 15, 2025 | 5.7 | 4.14% | 42,185 | (519 | 9) | 41,666 | | 55,045 |
| Mortgage | January 1, 2031 | 11.3 | 5.50% | 7,645 | 123 | 3 | 7,768 | | 8,089 |
| Total / weighted ave | rage | 2.4 (5) | 4.06% (6) | \$ 801,380 | \$ (3,23 | 3) \$ | 798,147 | \$ | 871,562 |
| Share of debt classifie | ed as equity investme | nt ⁽⁷⁾ | | | | | 5,195 | | _ |
| Total debt including | equity investment | | | | | \$ | 803,342 | \$ | 871,562 |

⁽¹⁾ The weighted average interest rate has been calculated using the September 30, 2019 U.S. LIBOR rate for purposes of the revolver, term loan and term loan 2.

The carrying amount of debt was \$798.1 million at September 30, 2019, which represents a decrease of \$73.4 million compared to December 31, 2018. The decrease is mainly due to principal repayments totaling \$74.7 million on the REIT's revolver and mortgages funded by cash received from the disposal of seven properties and seven property outparcels, as well as cash on hand.

DEBT TO GROSS BOOK VALUE

The REIT's Declaration of Trust provides for restrictions as to the maximum aggregate amount of leverage that may be undertaken. Specifically, the Declaration of Trust provides that the REIT is not permitted to exceed financial leverage in excess of 65% of gross book value, as defined by the Declaration of Trust. A calculation of debt to gross book value ratio is as follows:

| | Septe | mber 30, 2019 | Dece | mber 31, 2018 |
|------------------|-------|---------------|------|---------------|
| Gross book value | \$ | 1,336,836 | \$ | 1,416,334 |
| Debt | | 798,147 | | 871,562 |
| Leverage ratio | | 59.7% | | 61.5% |

The REIT's leverage ratio has decreased by 1.8% for the nine month period ended September 30, 2019 to 59.7% from December 31, 2018 due to repayments on the revolver as a result of the disposal of seven properties and seven property outparcels and cash on hand.

Additional investment and operating guidelines are provided for by the Declaration of Trust. The REIT is in compliance with these guidelines.

The REIT's revolver, term loan and term loan 2 are subject to financial and other covenants. The following are the primary financial covenants, with all terms defined by the lending agreement:

| | Threshold | September 30, 2019 | December 31, 2018 |
|---|-----------|--------------------|-------------------|
| Maximum leverage ratio: consolidated total indebtedness shall not exceed 65% of gross asset value | < 65% | 57.5% | 59.6% |
| Minimum fixed charge coverage ratio: adjusted EBITDA to consolidated fixed charges shall not be less than $1.50x^{(1)}$ | > 1.50x | 2.23x | 2.40x |

⁽¹⁾ Adjusted EBITDA is defined as earnings before interest, tax, depreciation and amortization, as defined by the Amended and Restated Credit Agreement for the revolver and term loan, and the Credit Agreement for term loan 2.

⁽²⁾ Debt available to be drawn is subject to certain covenants as provided in the REIT's lending agreements, including generally, a maximum of 65% Consolidated Total Indebtedness to Gross Asset Value. The revolver, term loan and term loan 2 provide for different spreads over one-month U.S. LIBOR depending on the ratio of the Consolidated Total Indebtedness to Gross Asset Value is; (i) less than or equal to 45% is 155 bps; (ii) greater than 45% but less than or equal to 55% is 175 bps; (iii) greater than 55% but less than or equal to 60% is 200 bps; and (iv) greater than 60% is 225 bps.

⁽³⁾ The revolver requires a stand-by fee to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

⁽⁴⁾ The revolver, term loan and term loan 2 are secured by a general pledge of equity of certain subsidiaries of the REIT. Collectively, those subsidiaries hold an interest in 68 of the REIT's properties.

⁽⁵⁾ Excludes a one-year extension option exercisable at the REIT's option. With the one-year extension the weighted average debt maturity of the REIT's debt portfolio is 2.6 years.

⁽⁶⁾ The weighted average interest rate includes the impact of pay-fixed receive-float swaps.

⁽⁷⁾ The debt bears interest at a rate of 4.99% at September 30, 2019 and has a maturity date of January 28, 2022.

INTEREST COVERAGE RATIO

In addition to the REIT's level of indebtedness calculated in accordance with the REIT's Declaration of Trust, management also monitors the REIT's interest coverage ratio, which is a non-IFRS measure. The interest coverage ratio is useful in determining the REIT's ability to service the interest requirements of its outstanding debt. The interest coverage ratio is calculated by dividing Adjusted EBITDA by the REIT's interest obligations for the period. Management utilizes this ratio to measure and monitor leverage. Additionally, Adjusted EBITDA is also a non-IFRS measure and is used by the REIT to monitor its interest coverage ratio as well as monitor requirements imposed by the REIT's lenders. Management views Adjusted EBITDA as a proxy for operating cash flow prior to interest costs. Adjusted EBITDA represents earnings before interest, income taxes, distributions, fair value gains (losses) from both financial instruments and properties, while also excluding certain items not related to operations such as transaction costs from dispositions, acquisitions, debt termination costs, or other events.

The following is a calculation of Adjusted EBITDA and the REIT's interest coverage ratio:

| | Thre | Three months ended September | | | Nine months ended September 30 | | | |
|-------------------------|------|------------------------------|----|---------|--------------------------------|----------|----|----------|
| | | 2019 | | 2018 | | 2019 | | 2018 |
| NOI | \$ | 24,385 | \$ | 25,551 | \$ | 74,461 | \$ | 75,579 |
| Other expenses | | (2,707) | | (2,665) | | (8,238) | | (7,766) |
| Adjusted EBITDA | \$ | 21,678 | \$ | 22,886 | \$ | 66,223 | \$ | 67,813 |
| Cash interest paid | | (8,821) | | (8,661) | | (26,704) | | (25,273) |
| Interest coverage ratio | | 2.46x | | 2.64x | | 2.48x | | 2.68x |

The interest coverage ratio decreased to 2.46x for the three month period ended September 30, 2019 compared to 2.64x in the same quarter of the prior period. For the nine month period ended September 30, 2019, the interest coverage ratio was 2.48x compared to 2.68x in the 2018 period. The decrease was a result of increases in interest costs due to one-month U.S. LIBOR rates going from 2.26% at September 30, 2018 to 2.02% for the current period, partially offset by receipt of net payments on the REIT's interest rate swaps.

LIQUIDITY AND CAPITAL RESOURCES

The principal liquidity needs of the REIT arise from: (i) working capital requirements, (ii) debt servicing and repayment obligations which includes the term loans, revolver and the mortgages, (iii) distributions to unitholders, (iv) planned funding of maintenance capital expenditures and leasing costs, and (v) future property acquisition funding requirements.

Cash flows from operating the REIT's property portfolio, available funding under the REIT's revolver, and cash on hand represent the primary sources of liquidity. Cash flows from operations are dependent upon occupancy levels, rental rates, collection of rents, recoveries of operating costs and operating costs. Working capital requirements of the REIT primarily include the payment of operating expenses, leasing costs, maintenance capital and distributions. Working capital needs are generally funded through cash generated from operations, which has historically exceeded such requirements.

The REIT manages its cash flow from operating activities by maintaining a target debt level. The debt to gross book value, as defined in the Declaration of Trust, as at September 30, 2019 is 59.7% (December 31, 2018 – 61.5%). With available liquidity, the REIT could invest in an additional \$200.0 million and remain within the permitted limit under the Declaration of Trust.

Contractual commitments

The REIT has the following contractual commitments:

| | Total contractual cash flow | In one year or less | In more than one year but not more than three years | thr | n more than ee years but ot more than five years | l | n more than five years |
|--|-----------------------------|---------------------|--|-----|---|----|------------------------|
| Accounts payable and accrued liabilities | \$ 25,479 | \$ 25,479 | \$ — | \$ | _ | \$ | _ |
| Revolver (1)(2) | 85,199 | 85,199 | _ | | _ | | _ |
| Revolver interest payable (1)(2)(3) | 1,540 | 1,540 | _ | | _ | | _ |
| Term loan (1)(2) | 362,500 | _ | 362,500 | | _ | | _ |
| Term loan interest payable (1)(2) | 18,116 | 13,137 | 4,979 | | _ | | _ |
| Term loan 2 (2)(4) | 250,000 | _ | _ | | 250,000 | | _ |
| Term loan 2 interest payable (2)(4) | 28,891 | 9,060 | 16,822 | | 3,009 | | _ |
| Mortgages (5) | 108,998 | 3,590 | 22,250 | | 7,653 | | 75,505 |
| Mortgage interest payable (5) | 20,599 | 4,425 | 7,458 | | 6,461 | | 2,255 |
| Letters of credit | 393 | 393 | _ | | _ | | _ |
| Interest rate swap, net of cash outflows | 24,640 | 4,443 | 7,481 | | 6,461 | | 2,255 |
| Exchangeable units of subsidiaries | 10,528 | _ | _ | | _ | | 10,528 |
| Total contractual commitments | \$ 936,883 | \$ 147,266 | \$ 421,490 | \$ | 273,584 | \$ | 90,543 |

⁽¹⁾ Revolver and term loan interest payable is calculated on \$85.2 million and \$362.5 million (balance outstanding) using an estimated "all in" interest rate of 3.61% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR forward curve plus the specified margin for the LIBOR rate option under the revolver and term loan resulting in an anticipated increase to the "all-in" interest rate to 3.36%. The total revolver and term loan interest payable is calculated until maturity of the initial term.

REIT UNITS AND EXCHANGEABLE UNITS OF SUBSIDIARIES

The units of the REIT are presented as equity instruments while exchangeable units of subsidiaries are presented as financial liabilities in accordance with IAS 32, Financial Instruments: Presentation.

The exchangeable units of subsidiaries are redeemable at the option of the holder for cash or class U units of the REIT as determined by the REIT. Distributions paid on exchangeable units of subsidiaries are recorded as unit expense in the period in which they become payable. The exchangeable units of subsidiaries are measured at fair value at each reporting period with any changes in fair value recognized in net and income.

REIT units and exchangeable units of subsidiaries outstanding for the nine month period ended September 30, 2019 and their respective class U equivalent amounts if converted are as follows:

| | RE | IT units | | | ngeable ur ibsidiaries | Total class U | |
|--|--------|----------|-----|---------|---------------------------|---------------|------------------|
| Class / type | U | Α | I | SR1 (1) | SR2 (1) | GAR B | units equivalent |
| Balance, December 31, 2018 | 41,524 | 292 | 282 | 220 | 1,603 | 388 | 44,309 |
| Repurchased | (337) | _ | _ | _ | _ | _ | (337) |
| Exchanges | 1,171 | (40) | _ | (192) | (683) | (256) | _ |
| Class U units equivalent, September 30, 2019 | 42,358 | 252 | 282 | 28 | 920 | 132 | 43,972 |

^{(1) &}quot;SR1" and "SR2" means Slate Retail One exchangeable units and Slate Retail Two exchangeable units, respectively.

Effective March 15, 2018 the REIT elected to suspend its DRIP, which allowed holders of REIT units to elect to receive their distributions in the form of class U units for holders of class A units, class I units and class U units due to the dilutive impact of issuing units at the current market price.

Normal course issuer bid

The REIT has an NCIB which was most recently renewed on May 26, 2019. The NCIB remains in effect until the earlier of May 25, 2020 or the date on which the REIT has purchased an aggregate of 3.9 million class U units, representing 10% of the REIT's public float of 38.5 million class U units at the time of entering the NCIB through the facilities of the TSX.

⁽²⁾ Excludes the impact of the REIT's \$750.0 million pay-fixed, receive-float interest rate swaps that hedge a portion of the cash flow risk associated with one-month U.S. LIBOR based interest payments.

⁽³⁾ Includes stand-by fee on the revolver to be paid in an amount equal to 0.25% of the unused portion of the revolver where the unused portion is greater than or equal to 50% of the maximum amount available and 0.15% of the unused portion of the revolver where the unused portion is less than 50% of the maximum amount available, calculated daily.

⁽⁴⁾ Term loan 2 interest payable is calculated on \$250.0 million (balance outstanding) using an estimated "all in" Interest rate of 3.61% under the "less than one year" column. The long-term average interest rate is based on the 30-day LIBOR curve plus the specified margin for the LIBOR rate option under the term loan 2 and results in an anticipated increase to the "all-in" interest rate to 3.36%. The total term loan 2 interest payable is calculated until maturity.

⁽⁵⁾ Includes the REIT's share of debt held in its equity accounted property investment.

For the nine month period ended September 30, 2019, no class U units have been purchased and subsequently canceled under the NCIB.

Substantial course issuer bid

On January 16, 2019, the REIT commenced a substantial issuer bid (the "offer"), pursuant to which the REIT offered to purchase up to 4.2 million class U units at a purchase price of C\$12.54 (USD\$9.51). On February 20, 2019, the offer expired and the REIT had taken up and paid for 0.3 million class U units for an aggregate cost of \$3.2 million or C\$4.2 million, excluding fees and expenses related to the offer. The class U units purchased for cancellation under the offer represents 0.8% of the diluted class U units outstanding, immediately prior to the expiry of the offer.

ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities are comprised of the following:

| | September 30, 2019 | December 31, 2018 | | |
|--|--------------------|-------------------|--------|--|
| Trade payables and accrued liabilities | \$ 16,344 | \$ | 14,500 | |
| Prepaid rent | 4,292 | | 3,656 | |
| Tenant improvements payable | 121 | | 186 | |
| Other payables | 4,722 | | 4,606 | |
| Total | \$ 25,479 | \$ | 22,948 | |

Included in trade payables and accrued liabilities are operating expenses, property taxes, and capital and leasing expenses. Other payables include trustee fees, accrued interest payable and other non-operating items.

ACCOUNTS RECEIVABLE

The accounts receivable balance is comprised of the following:

| | September 30, 2 |)19 | Decembe | r 31, 2018 |
|---------------------------------|-----------------|------|---------|------------|
| Rent receivable | \$ 3, | 389 | \$ | 3,748 |
| Allowance for doubtful accounts | (| 675) | | (741) |
| Accrued recovery income | 5, | 559 | | 6,101 |
| Other receivables | 2, | 903 | | 2,877 |
| Total | \$ 11, | 176 | \$ | 11,985 |

Rent receivable consists of base rent and operating expense recoveries. Management has provided for \$0.7 million (December 31, 2018 – \$0.7 million) as an allowance for doubtful accounts and anticipates that the unprovided balance is collectible. The \$0.3 million decrease in rent receivable, net of allowance from December 31, 2018 is due to increased collections during the period.

Accrued recovery income represents amounts that have not yet been billed to tenants for operating expenses, mainly real estate taxes, and are generally billed and paid in the following year. Other receivables represent non-operating amounts.

The aging analysis of rent receivable past due but not impaired, net of allowance for doubtful accounts, is as follows:

| | September 30, 2019 | December 31, 2018 | |
|----------------------|--------------------|-------------------|-------|
| Current to 30 days | \$ 1,586 | \$ | 2,128 |
| 31 to 60 days | 253 | | 492 |
| 61 to 90 days | 89 | | 125 |
| Greater than 90 days | 786 | | 262 |
| Total | \$ 2,714 | \$ | 3,007 |

The net amounts aged greater than 90 days are at various stages of the collection process and are considered collectible by management.

EQUITY INVESTMENT

The REIT accounts for its investment in a property development joint venture using the equity method. On January 25, 2019, the REIT acquired a 50% partnership interest in Windmill Plaza, a grocery-anchored shopping centre located in Sterling Heights, Michigan, in a joint-venture partnership with The Kroger Company for \$7.3 million, before transaction costs. Consideration for the partnership interest included settlement of the REIT's note receivable in the amount of \$9.4 million and interest receivable of \$2.2 million, assumed debt and cash on hand.

The change in the equity investment for the nine month period ended September 30, 2019 are as follows:

| | September 30, 2019 |
|--|--------------------|
| Beginning of the period | \$ <u> </u> |
| Contribution of note receivable and accrued interest | 11,644 |
| Cash contributions | 3,131 |
| Distribution of financing proceeds | (2,551) |
| Proceeds from partner investment | (7,476) |
| Net cost of equity investment | \$ 4,748 |
| Capital contributions | 150 |
| Share of income in equity investment | 34 |
| End of the period | \$ 4,932 |

The following represents the summary statement of financial position of the REIT's equity investment as at September 30, 2019:

| | September 30, 2019 |
|-------------------------------|--------------------|
| Assets | |
| Property | \$ 21,258 |
| Current assets | 1,375 |
| | 22,633 |
| Liabilities | |
| Debt (1) | \$ 10,390 |
| Other non-current liabilities | 15 |
| Current liabilities | 2,364 |
| | 12,769 |
| Net assets at 100% | \$ 9,864 |
| At the REIT's 50% interest | \$ 4,932 |

⁽¹⁾ The debt bears interest at a rate of 4.99% at September 30, 2019 and has a maturity date of January 28, 2022.

The following represents the summary of income:

| | Three months September 3 | | Nine months ended September 30, 2019 | | |
|---|-----------------------------|-------|--------------------------------------|-------|--|
| Rental revenue | \$ | 330 | \$ | 416 | |
| Property operating expenses | | (44) | | (216) | |
| Other expenses | | _ | | 30 | |
| Interest expense and other financing costs, net | | (142) | | (300) | |
| Change in fair value of property | | 108 | | 138 | |
| Net income and comprehensive income at 100% | \$ | 252 | \$ | 68 | |
| At the REIT's 50% interest | \$ | 126 | \$ | 34 | |

Management fees

Pursuant to the terms of the property management and leasing agreement, and the development services agreement, the REIT provides property, leasing and development manager services to Windmill Plaza. In return for its services, the REIT receives the following fees:

- i property management fees calculated based on gross income of each tenant;
- ii development fees for the management of the construction in adherence with the property's development plan; and
- iii leasing commissions for all executed leases.

Total management fees earned by the REIT under the agreement were \$0.3 million for nine month period ended September 30, 2019.

SUBSEQUENT EVENTS

- i. On October 15, 2019, the REIT declared monthly distributions of \$0.07125 per class U unit. Holders of class A units, class I units and units of subsidiaries of the REIT were also entitled to receive an equivalent distribution.
- ii. On October 29, 2019, the REIT approved the increase of its monthly distribution by 1.1% to U.S.\$0.072 per unit or U.S.\$0.864 annually, beginning with its December 2019 distribution. This increase is the sixth consecutive annual distribution increase since the REIT listed its Class U units on the Toronto Stock Exchange in 2014.

PART V – ACCOUNTING AND CONTROL

USE OF ESTIMATES

The preparation of the REIT consolidated financial statements in conformity with IFRS requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Management's estimates are based on historical experience and other assumptions that are believed to be reasonable under the circumstances. Actual results could differ from those estimates under different assumptions.

CRITICAL ACCOUNTING ESTIMATES

The REIT has identified the estimate of the fair value of its properties as a critical accounting estimate due to the significance of the estimate to the REIT's financial position and impact of changes on fair value to net income. Estimating the fair value of real property is characterized by uncertainty, both in terms of differences between different methods of valuation but also in the selection of assumptions to reflect the property being valued, certain of which are subjective. There is no assurance that management's, or a third-party's, estimate of fair value would be realized on sale due to the specific and unique aspects of real property, including their location, liquidity, tenants and the local demand and supply of competing properties for tenants.

The REIT determines the fair value of properties based upon the overall income capitalization rate method, the discounted cash flow method, direct comparison approach or through a combination of methods. All methods are generally accepted appraisal methodologies. If a third-party appraisal is not obtained for a property, management uses one or a combination of the overall income capitalization rate method and the discounted cash flow method. In certain circumstances, the direct comparison approach is used by comparing properties to similar properties that have sold, but adjusting for differences in the nature, location and other relevant considerations of the properties. The valuation methodology used, or combination of methodologies used, is based on the applicability and reliability of the relative approaches in the context of the subject property.

The fair values of properties are measured individually without consideration to their aggregate value on a portfolio basis. No consideration is given to diversification benefits related to single property tenant risk and geography, the value of assembling a portfolio or to the utilization of a common management platform, amongst other benefits. As a result, the fair value of the REIT's properties taken in aggregate may differ from the fair value of properties measured individually in the REIT's consolidated statements of financial position.

The following is a summary of the methodologies undertaken by management to estimate the fair value of the REIT's properties:

Overall income capitalization approach

The overall income capitalization approach evaluates a property's potential to generate cash flows and converts those cash flows into a present value. Generally, the REIT estimates a stabilized NOI and applies a capitalization rate to that income to estimate fair value. Stabilized NOI is determined as the property's potential gross income that could be generated at full capacity, less a vacancy and collection allowance. The capitalization rate used is derived from analysis of comparable sales data and the relative relationship of other properties' NOI over their sale price and industry surveys. In many cases, industry surveys are available that provide indicative ranges of capitalization rates for recently sold properties or views on value, however, certain adjustments are required to adjust for the specific nature, location and quality of properties.

Direct comparison approach

This approach involves comparing properties similar to the property for which fair value is being estimated and making adjustments to reconcile differences in size, location, nature and the quality of the property.

A summary of the significant assumptions used in the REIT's estimate of fair value as at September 30, 2019 is included on page 20 of this MD&A. Changes in these assumptions would have a significant impact on the REIT's estimate of fair value, which can be impacted by changes in demand for properties similar to those owned by the REIT, expectations of market rents, the covenant quality of tenants and the general economic environment.

The REIT determines the fair value of properties based upon the overall income capitalization rate method. Historically, estimates of fair value have in certain instances included valuations completed for transaction or lending purposes, in which case a discounted cash flow approach was also used.

NEW AND FUTURE ACCOUNTING POLICIES

Application of new and revised IFRS

IFRS 16, Leases ("IFRS 16")

IFRS 16 replaces IAS 17, Leases ("IAS 17") and IFRIC 4, Determining whether an arrangement contains a lease, and is effective January 1, 2019. IFRS 16 substantially carries forward the lessor accounting requirements of IAS 17 while requiring enhanced disclosures to be provided by lessors. Other areas of the lease accounting model have been impacted, including the definition of a lease.

The REIT has adopted IFRS 16 initially on January 1, 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 is recognized as an adjustment to the opening balance of retained earnings at January 1, 2019, with no restatement of comparative information.

As a result of the adoption of IFRS 16, the REIT has separately disclosed variable lease payments not connected to an index or rate including property tax recoveries and percentage rents. As a landlord, all of the REIT's leases are considered operating leases under IFRS 16. There was no impact on the statement of financial position, consolidated statement of income or the statement of cash flows as a result of adoption.

ii. Supplementary accounting policy disclosure

In 2019, the REIT applied an accounting policy for a transaction that did not occur in periods prior to 2019. The REIT's significant accounting policy related thereto are described below:

Investments in associates and joint ventures

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. The REIT's investment in a joint venture is recorded using the equity method and is initially recognized in the statement of financial position at cost and adjusted thereafter to recognize the REIT's share of the profit or loss and other comprehensive income of the joint venture. The REIT's share of the joint venture's profit or loss is recognized in the REIT's statement of income and consolidated statement of comprehensive (loss) income.

The financial statements of the equity accounted investment are prepared for the same reporting period as the REIT. Where necessary, adjustments are made to bring the accounting policies in line with those of the REIT. A joint venture is considered to be impaired if there is objective evidence of impairment, as a result of one or more events that occurred after initial recognition of the joint venture, and that event has a negative impact on the future cash flows of the joint venture that can be reliably estimated.

CONTROL AND PROCEDURES

The REIT's management, under the supervision of its Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), is responsible for establishing and maintaining disclosure controls and procedures ("DC&P") and internal controls over financial reporting ("ICFR"), as such terms are defined in National Instrument 52-109 – *Certification of Disclosure in Issuers' Annual and Interim Filings* ("NI 52-109").

DC&P are those controls and other procedures that are designed to provide reasonable assurance that all material information required to be disclosed by the REIT in annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation. Furthermore, DC&P are those controls and other procedures that are designed to ensure that material information required to be disclosed by the REIT in annual filings, interim filings or other reports filed or submitted under securities legislation is accumulated and communicated to the REIT's management, including its CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

ICFR is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The REIT has applied the *Internal Control – Integrated Framework* (2013) published by the Committee of Sponsoring Organizations of the Treadway Commission for the design of its ICFR for the nine month period ended September 30, 2019.

The REIT's CEO and CFO, along with the assistance of others, have designed disclosure controls and procedures to provide reasonable assurance that material information relating to the REIT is made known to the CEO and CFO, and have designed internal controls over financial reporting and disclosure to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS.

No changes were made in the REIT's design of ICFR during the nine month period ended September 30, 2019, that have materially affected, or are reasonably likely to materially affect, the REIT's ICFR.

In designing such controls, it should be recognized that due to inherent limitations, any controls or control systems, no matter how well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the control system are met. As a result of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected or prevented. These inherent limitations include, without limitation, (i) the possibility that management's assumptions and judgments may ultimately prove to be incorrect under varying conditions and circumstances; or (ii) the impact of isolated errors.

Additionally, controls may be circumvented by unauthorized acts of individuals, by collusion of two or more people, or by management override. The design of any control system is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions. Projections of any evaluations of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

PART VI – PROPERTY TABLES

At September 30, 2019, the REIT owns a portfolio of 79 grocery-anchored retail properties. The portfolio consists of 10,157,833 square feet of GLA with an occupancy rate of 94.4%.

| | | | | % of | | |
|-------------------------|--------------------|------------------------------------|-----------|-------|------|------------------|
| Property | Location | Associated MSA | Area (SF) | Total | | Anchor |
| 98 Palms | Destin | Crestview-Fort Walton Beach-Destin | 84,682 | | 98% | Winn-Dixie |
| Bellview Plaza | Pensacola | Pensacola | 82,910 | | 100% | Publix |
| Bloomingdale Plaza | Brandon | Tampa-St. Petersburg | 83,237 | | 95% | Winn-Dixie |
| Cordova Commons | Pensacola | Pensacola | 164,343 | | 100% | The Fresh Market |
| Errol Plaza | Orlando | Orlando | 76,582 | | 98% | Winn-Dixie |
| Eustis Village | Eustis | Orlando | 156,927 | | 95% | Publix |
| Good Homes Plaza | Ocoee | Orlando | 165,741 | | 99% | Publix |
| Meres Town Center | Tarpon Springs | Tampa-St. Petersburg | 47,183 | | 100% | Winn-Dixie |
| Oak Hill Village | Jacksonville | Jacksonville | 78,492 | | 100% | Publix |
| Salerno Village Square | Stuart | Port St. Lucie | 77,677 | | 93% | Winn-Dixie |
| Uptown Station | Fort Walton Beach | Pensacola | 272,616 | | 87% | Winn-Dixie |
| Wedgewood Commons | Stuart | Port St. Lucie | 152,708 | | 82% | Publix |
| Total Florida | | | 1,443,098 | 14.2% | | |
| Lake Raystown Plaza | Huntingdon | Harrisburg | 140,159 | | 100% | Giant Foods |
| Northland Center | State College | State College | 111,409 | | 96% | Giant Foods |
| Norwin Town Square | North Huntingdon | Pittsburgh | 141,466 | | 100% | Shop 'n Save |
| Shops at Cedar Point | Allentown | Allentown-Bethlehem-Easton | 130,583 | | 96% | Weis |
| Summit Ridge | Mount Pleasant | Pittsburgh | 240,884 | | 96% | Walmart |
| West Valley Marketplace | Allentown | Allentown-Bethlehem-Easton | 259,207 | | 96% | Walmart |
| Total Pennsylvania | | | 1,023,708 | 10.1% | | |
| 11 Galleria | Greenville | Greenville | 105,608 | | 82% | The Fresh Market |
| Battleground Village | Greensboro | Greensboro-High Point | 73,207 | | 100% | Earth Fare |
| Flowers Plantation | Clayton | Raleigh | 53,500 | | 95% | Food Lion |
| Fuquay Crossing | Fuquay-Varnia | Raleigh | 96,638 | | 92% | Harris Teeter |
| Independence Square | Charlotte | Charlotte | 190,361 | | 99% | Walmart |
| Mooresville Consumer | | | | | | |
| Square | Mooresville | Charlotte | 272,858 | | 99% | Walmart |
| Mooresville Town Square | Mooresville | Charlotte | 98,262 | | 96% | Lowes Foods |
| North Summit Square | Winston-Salem | Winston-Salem | 224,530 | | 98% | Sam's Club |
| Total North Carolina | | | 1,114,964 | 11.0% | | |
| Abbott's Village | Alpharetta | Atlanta | 109,586 | | 99% | Publix |
| Birmingham Shoppes | Milton | Atlanta | 82,905 | | 90% | Publix |
| Douglas Commons | Douglasville | Atlanta | 97,027 | | 98% | Kroger |
| Duluth Station | Duluth | Atlanta | 94,966 | | 83% | Publix |
| Locust Grove | Locust Grove | Atlanta | 89,567 | | 92% | Publix |
| Merchants Crossing | Newnan | Atlanta | 174,059 | | 98% | Kroger |
| Merchants Square | Riverdale | Atlanta | 118,985 | | 93% | Kroger |
| National Hills | Augusta | Augusta-Richmond | 159,885 | | 94% | The Fresh Market |
| Robson Crossing | Flowery Branch | Atlanta | 103,840 | | 94% | Publix |
| Total Georgia | | | 1,030,820 | 10.1% | | |
| Armstrong Plaza | Fountain Inn | Greenville-Spartanburg-Anderson | 57,838 | | 97% | BI-LO |
| Barefoot Commons | North Myrtle Beach | Myrtle Beach-Conway | 90,702 | | 87% | BI-LO |
| Dill Creek Commons | Greer | Greenville-Spartanburg-Anderson | 72,526 | | 100% | BI-LO |
| Dorman Centre | Spartanburg | Greenville-Spartanburg-Anderson | 388,502 | | 97% | Walmart |
| Little River Pavilion | North Myrtle Beach | Myrtle Beach-Conway | 63,823 | | 100% | Lowes Foods |
| North Augusta Plaza | North Augusta | Augusta-Richmond | 229,730 | | 90% | Publix |
| North Pointe | Columbia | Columbia | 64,255 | | 100% | Publix |
| Total South Carolina | | | 967,376 | 9.5% | | |

| Property | Location | Associated MSA | Area (SF) | % of Total | Occ. % | Anchor |
|---------------------------|------------------|-------------------------------------|------------|---------------|--------|------------------|
| Buckeye Plaza | Cleveland | Cleveland | 116,905 | Total | 95% | Simon's |
| • | | | | | | Supermarket |
| Hocking Valley Mall | Lancaster | Columbus | 181,393 | | 94% | Kroger |
| Mulberry Square | Milford | Cincinnati | 146,730 | | 84% | Kroger |
| Pinewood Plaza | Dayton | Dayton | 88,700 | F 00/ | 91% | Kroger |
| Total Ohio | T | Detecti | 533,728 | 5.3% | 4000/ | \\/-1t |
| Cambridge Crossings | Troy | Detroit | 238,963 | | 100% | Walmart |
| Canton Shopping Center | Canton | Detroit | 72,361 | | 88% | ALDI |
| City Center Plaza | Westland | Detroit | 97,670 | | 97% | Kroger |
| Stadium Center | Port Huron | Detroit-Warren-Dearborn | 92,538 | | 93% | Kroger |
| Windmill Plaza | Sterling Heights | Detroit | 105,603 | 0.00/ | 86% | Kroger |
| Total Michigan | Б | Mr. F. O. D. J. | 607,135 | 6.0% | 000/ | 0.1.5 |
| East Brainerd Mall | Brainerd | Minneapolis-St Paul | 191,459 | | 96% | Cub Foods |
| Mapleridge Center | Maplewood | Minneapolis-St Paul | 114,681 | | 88% | Rainbow Foods |
| North Branch Marketplace | North Branch | Minneapolis-St Paul | 72,895 | | 100% | County Market |
| Phalen Retail Center | St Paul | Minneapolis-St Paul | 73,678 | | 98% | Cub Foods |
| Plymouth Station | Plymouth | Minneapolis-St Paul | 114,069 | | 94% | Hy-Vee |
| Total Minnesota | | | 566,782 | 5.6% | | |
| Highland Square | Crossville | Nashville | 179,732 | | 99% | Kroger |
| North Hixson Marketplace | Hixson | Chattanooga | 64,254 | | 91% | Food City |
| St. Elmo Central | Chattanooga | Chattanooga | 74,999 | | 100% | Food City |
| Sunset Plaza | Johnson City | Johnson City | 143,752 | | 100% | Kroger |
| Westhaven Town Center | Franklin | Nashville | 63,904 | | 100% | Kroger |
| Total Tennessee | | | 526,641 | 5.2% | | |
| Glidden Crossing | DeKalb | Chicago-Naperville-Joliet | 98,683 | | 92% | Schnucks |
| North Lake Commons | Lake Zurich | Chicago-Naperville-Joliet | 121,099 | | 86% | Jewel Osco |
| Plaza St. Clair | Fairview Heights | St. Louis | 97,459 | | 75% | Schnucks |
| Total Illinois | | | 317,241 | 3.1% | | |
| Charles Town Plaza | Charles Town | Washington | 206,146 | | 98% | Walmart |
| Eastpointe Shopping | Clarkahuma | Margantaura | 101.016 | | 600/ | Vroger |
| Center | Clarksburg | Morgantown | 181,016 | | 69% | Kroger |
| Total West Virginia | | | 387,162 | 3.8% | | |
| Southgate Crossing | Minot | Minot | 159,780 | | 100% | CashWise |
| Watford Plaza | Watford City | Williston | 101,798 | | 99% | CashWise |
| Total North Dakota | | | 261,578 | 2.6% | | |
| East Little Creek | Norfolk | Virginia Beach-Norfolk-Newport News | 68,770 | | 100% | Kroger |
| Smithfield Shopping Plaza | Smithfield | Virginia Beach-Norfolk-Newport News | 134,664 | | 94% | Kroger |
| Total Virginia | | | 203,434 | 2.0% | | |
| Roxborough Marketplace | Littleton | Denver Aurora-Lakewood | 101,624 | | 97% | Safeway |
| Westminster Plaza | Westminster | Denver Aurora-Lakewood | 98,999 | | 90% | Safeway |
| Total Colorado | | | 200,623 | 2.0% | | |
| Derry Meadows Shoppes | Derry | Manchester-Nashua | 187,001 | | 96% | Hannaford |
| Total New Hampshire | | | 187,001 | 1.8% | | |
| Alta Mesa Plaza | Fort Worth | Dallas-Ft Worth | 167,961 | | 84% | Kroger |
| Total Texas | | | 167,961 | 1.7% | | |
| Mitchellville Plaza | Mitchellville | Washington | 147,803 | | 94% | Weis |
| Total Maryland | | | 147,803 | 1.5% | | |
| Waterbury Plaza | Waterbury | New Haven-Milford | 139,653 | | 100% | Stop & Shop |
| Total Connecticut | | | 139,653 | 1.4% | | |
| Taylorsville Town Center | Taylorsville | Salt Lake City | 127,231 | | 97% | Fresh Market |
| Total Utah | | | 127,231 | 1.3% | | |
| Forest Plaza | Fond du Lac | Fond du Lac | 123,028 | | 100% | Pick 'N Save |
| Total Wisconsin | | | 123,028 | 1.1% | | |
| Stonefield Square | Louisville | Louisville | 80,866 | | 89% | The Fresh Market |
| Total Kentucky | | | 80,866 | 0.8% | | |
| Total / WA | | | 10,157,833 | 100.0% | 94.4% | |

CORPORATE INFORMATION

Slate Retail REIT is an unincorporated, open-ended investment trust fund under and governed by the laws of the Province of Ontario. The REIT focuses on acquiring, owning and leasing a portfolio of diversified revenue-producing commercial real estate properties in the U.S. with an emphasis on grocery-anchored retail properties. The REIT has a current portfolio that spans 10.2 million square feet of GLA and consists of 79 grocery-anchored retail commercial properties located in the U.S.

Head office

Slate Retail REIT 121 King Street West, Suite 200 Toronto, ON M5H 3T9 Tel: +1 416 644 4264

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Stock exchange listing and symbol

The REIT's units are listed on the Toronto Stock Exchange and trade under the symbols SRT.U (quoted in US dollars) and SRT.UN (quoted in Canadian dollars)

and SRT.UN (quoted in Canadian dollars)

Independent auditors

Deloitte LLP

Chartered Professional Accountants

Toronto, Canada

Registrar and transfer agent

TSX Trust Company 301 - 100 Adelaide Street West Toronto, ON M5H 4H1 Tel: +1 416 361 0930

Fax: +1 416 361 0470

The REIT's website www.slateretailreit.com provides additional information regarding the REIT's portfolio, investment strategy, management and corporate governance. Additionally, the Investor section includes news, presentations, events, regulatory filings and stock information.

Trustees

Thomas Farley, Chairman (1)(2)(3)

Corporate Director

Samuel Altman (1)(2)(3) Corporate Director

Andrea Stephen (1)(2)(3) Corporate Director

Brady Welch

Partner and Co-founder, Slate Asset Management L.P.

Colum Bastable, FCA (IRL) (1)(2) Corporate Director

Patrick Flatley (3)

Partner, Lincoln Land Services

Blair Welch (3)

Partner and Co-founder, Slate Asset Management L.P.

⁽¹⁾ Compensation, Governance and Nomination Committee

⁽²⁾ Audit Committee

⁽³⁾ Investment Committee